THE POVERTY OF PHILOSOPHY

KARL MARX

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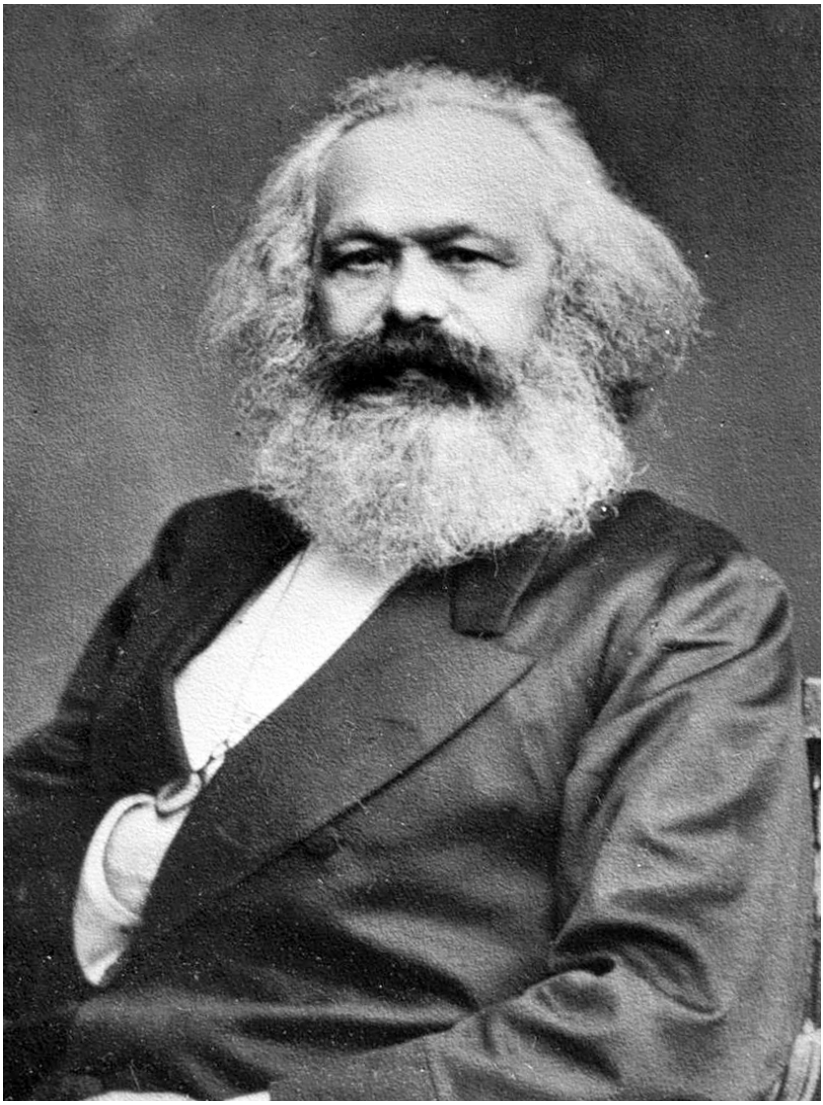

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Contents

Preface to the First German Edition[1]

The present work was written in the winter of 1846-47, at a time when Marx had cleared up for himself the basic features of his new historical and economic outlook. Proudhon's *Système des contradictions économiques, ou Philosophie de la misère*, which had just appeared, gave him the opportunity to develop these basic features in opposing them to the views of a man who, from then on, was to occupy the chief place among living French socialists. From the time when the two of them in Paris often spent whole nights in discussing economic questions, their paths had diverged more and more; Proudhon's book proved that there was already an unbridgeable gulf between them. To ignore it was no longer possible, and so Marx by this answer of his put on record the irreparable rupture.

Marx's general opinion of Proudhon is to be found in the article,[2] given as an appendix to this preface, which appeared in the Berlin *Sozialdemokrat*, Nos. 16, 17 and 18, in 1865. It was the only article that

[1] *The Poverty of Philosophy*, *Answer to the "Philosophy of Poverty" by M. Proudhon*, is one of the most important theoretical works of Marxism, and is the principal work Marx directed against P. J. Proudhon, an ideologist of the petit bourgeoisie. Towards the end of December 1846, after a reading of Proudhon's *Système des contradictions économiques, ou Philosophie de la misère* (*The System of Economic Contradictions, or the Philosophy of Poverty*) which had appeared a short time earlier, Marx decided to criticize Proudhon's views which seriously impeded the dissemination of scientific communism among the workers. In his work Marx for the first time formulated scientifically, in a polemical form, theses of decisive significance in Marxism. In a letter to the Russian man of letters P. V. Annenkov dated December 28, 1846 (see present edition, p. 164), he expounded a number of highly important ideas which later formed the basis of his work against Proudhon. Marx was already working on his reply to Proudhon, as can be seen from Engels' letter to Marx dated January 15, 1847. By early April, 1847, the work had in the main been completed and had gone to press. Marx wrote a brief foreword on June 15.

The book appeared in Brussels and Paris early in July 1847, and was not republished during Marx's lifetime. The first German edition was published in 1885. The translation was edited by Engels, who wrote a preface and a number of notes to it. While editing the German text, Engels took into account corrections made in Marx's hand in a copy of the 1847 French edition which the author presented on January 1, 1876 to Natalia Utina, wife of N. I. Utin, a member of the Russian section of the First International. The second German edition came out in 1892, with a brief preface by Engels correcting certain textual inaccuracies. In 1896, after Engels' death, a second French edition was published. It had been prepared by Laura Lafargue, Marx's second daughter, and contained corrections in the copy given to Utina.

[2] Engels refers to Marx's letter to Johann Baptist Schweitzer, dated January 24, 1865. See present edition, p. 200.

Marx wrote for that paper; Herr von Schweitzer's attempts, which soon afterwards became evident, to guide it along feudal and government lines compelled us to announce publicly the end of our collaboration after only a few weeks.

At this precise moment the present work has a significance for Germany which Marx himself never foresaw. How could he have known that, in trouncing Proudhon, he was hitting Rodbertus, the idol of the place hunters of today, whose very name was then unknown to him?

This is not the place to deal with the relation of Marx to Rodbertus; an opportunity for that is sure to occur to me very soon.[3] Here it is sufficient to note that when Rodbertus accuses Marx of having "plundered" him and of having "freely used in his *Capital* without quoting him" his work *Zur Erkenntnis*, *etc.*, he permits himself a slander which can only be explained by the spleen of a misunderstood genius and by his remarkable ignorance of things taking place outside Prussia, and especially of socialist and economic literature. Neither these charges, nor the above-mentioned work of Rodbertus ever came to Marx's sight; all he knew of Rodbertus was the three *Soziale Briefe* [*Social Letters*] and even these certainly not before 1858 or 1859.

There is more basis for Rodbertus' assertion in these letters that he had already discovered "Proudhon's constituted value" *before* Proudhon; but here again it is true he erroneously flatters himself with being the *first* discoverer. In any case, he is for this reason covered by the criticism in the present work, and this compels me to deal briefly with his "fundamental" small work: *Zur Erkenntnis unsrer staatswirtschaftlichen Zustände* [*Contribution to the Knowledge of Our National Economic Conditions*], 1842, insofar as this brings forward anticipations of Proudhon as well as the communism of Weitling also (and again unconsciously) contained in it.

Insofar as modern socialism, no matter of what tendency, starts out from bourgeois political economy, it almost exclusively links itself to the Ricardian theory of value. The two propositions which Ricardo proclaimed in 1817 right at the beginning of his *Principles*,[4] 1) that the value

[3] A few months later, on May 5, 1885, Engels completed his preface to the first German edition of the second volume of *Capital*, in which he dealt with the relations of Marx to Rodbertus.

[4] This refers to David Ricardo's work, *On the Principles of Political Economy and Tax-*

of any commodity is purely and solely determined by the quantity of labor required for its production, and 2) that the product of the entire social labor is divided among the three classes: landowners (rent), capitalists (profit) and workers (wages), had ever since 1821 been utilized in England for socialist conclusions, and in part with such sharpness and decisiveness that this literature, which has now almost disappeared, and which to a large extent was first rediscovered by Marx, remained unsurpassed until the appearance of *Capital*. I will deal with this another time. If, therefore, in 1842, Rodbertus for his part drew socialist conclusions from the above propositions, that was certainly a very considerable step forward for a German at that time, but it was only for Germany that it could rank as a new discovery. That such an application of the Ricardian theory was far from new was proved by Marx against Proudhon who suffered from a similar conceit.

> Anyone who is in any way familiar with the trend of political economy in England cannot fail to know that almost all the socialists in that country have, at different periods, proposed the *equalitarian* (that is, socialist)[5] application of the Ricardian theory. We could quote for M. Proudhon: Hodgskin, *Political Economy*, 1827; William Thompson, *An Inquiry into the Principles of the Distribution of Wealth Most Conducive to Human Happiness*, 1824; T. R. Edmonds, *Practical Moral and Political Economy, 1828*, etc., etc., and four pages more of etc. We shall content ourselves with listening to an English *com-*

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ation, London, 1817.

[5] Here Engels emphasized the word "equalitarian" and inserted the words in parentheses.—*Ed.*

At that time Marx had never yet been in the reading room of the British Museum. Apart from the libraries of Paris and Brussels, besides my books and extracts seen during a six weeks' journey in England we made together in the summer of 1845, he had only examined such books as were obtainable in Manchester. The literature in question was, therefore, by no means as inaccessible in the forties as it may be now. If, all the same, it always remained unknown to Rodbertus, that is to be ascribed solely to his Prussian local narrowness. He is the real founder of specifically Prussian socialism and is now at last recognized as such.

> *munist*, Mr. Bray… in his remarkable work, *Labor's Wrongs and Labor's Remedy*, Leeds, 1839.[6]

And the quotations given here from Bray alone put an end to a good part of the claim to priority made by Rodbertus.

However, even in his beloved Prussia, Rodbertus was not to remain undisturbed. In 1859, Marx's *Contribution to the Critique of Political Economy*, Part I, was published in Berlin. Therein, among the objections of the economists against Ricardo, was put forward as the second objection, p. 40:

> If the exchange value of a product is equal to the labor time which it contains, the exchange value of a labor day is equal to its product. Or the wage must be equal to the product of labor. But the contrary is the case.[7]

On this there was the following note:

This objection brought forward against Ricardo by bourgeois economists was later taken up by the socialists. The theoretical correctness of the formula being presupposed, practice was blamed for contradiction with theory and bourgeois society was invited to draw in practice the supposed conclusions from its theoretical principle. In this way at least, English Socialists turned the Ricardian formula of exchange value against political economy.

In the same note there was a reference to Marx's *Poverty of Philosophy*, which was then obtainable in all the bookshops.

Rodbertus, therefore, had sufficient opportunity of convincing himself whether his discoveries of 1842 were really new. Instead, he proclaims them again and again and regards them, as so incomparable that it never comes into his head that Marx might have been able independently to draw his conclusions from Ricardo, just as well as Rodbertus himself. That was absolutely impossible! Marx had "plundered" him—him, whom the same Marx had offered every facility for convincing himself how long before

[6] See present edition, pp. 60-61.

[7] K. Marx, *A Contribution to the Critique of Political Economy*, Progress Publishers, Moscow, 1977, p. 62.

both of them these conclusions, at least in the crude form which they still have in the case of Rodbertus, had been enunciated in England!

The simplest socialist application of the Ricardian theory is indeed that given above. It has led in many cases to insights into the origin and nature of surplus value which go far beyond Ricardo, as in the case of Rodbertus among others. Apart from the fact that in this respect he nowhere presents anything which had not already been said before at least as well, his presentation suffers like those of his predecessors from the fact that he adopts, uncritically and without the least examination, the economic categories of labor, capital, value, etc., in the crude form, which clung to their external appearances, and in which they were handed down to him by the economists. He thereby not only cuts himself off from all further development—in contrast to Marx, who was the first to make something of these propositions so often repeated for the last sixty-four years—but, as will be shown, he opens for himself the road leading straight to utopia.

The above application of the Ricardian theory, that the entire social product belongs to the workers as *their* product because they are the sole real producers, leads directly to communism. But, as Marx indicates too in the above-quoted passage, formally it is economically incorrect, for it is simply an application of morality to economics. According to the laws of bourgeois economics, the greatest part of the product does not belong to the workers who have produced it. If we now say: that is unjust, that ought not to be so, then that has nothing immediately to do with economics. We are merely saving that this economic fact is in contradiction to our sense of morality. Marx, therefore, never based his communist demands upon this, but upon the inevitable collapse of the capitalist mode of production which is daily taking place before our eyes to an ever greater degree; he says only that surplus value consists of unpaid labor, which is a simple fact. But what formally may be economically incorrect, may all the same be correct from the point of view of world history. If the moral consciousness of the mass declares an economic fact to be unjust, as it has done in the case of slavery or serf labor, that is a proof that the fact itself has been outlived, that other economic facts have made their appearance, owing to which the former has become unbearable and untenable. Therefore, a very true economic content may be concealed behind the formal economic incor-

rectness. This is not the place to deal more closely with the significance and history of the theory of surplus value.

At the same time other conclusions can be drawn, and have been drawn, from the Ricardian theory of value. The value of commodities is determined by the labor required for their production. It is found, however, that in this wicked world commodities are sold sometimes above, sometimes below their value, and indeed not only as a result of variations in competition. The rate of profit has just as much the tendency to become equalized at the same level for all capitalists as the price of commodities has to become reduced to the labor value by the agency of supply and demand. But the rate of profit is calculated on the total capital invested in an industrial enterprise. Since now the annual product in two different branches of industry may embody equal quantities-of labor, and, consequently, may represent equal values, and also wages may be equally high in both, while yet the capital invested in one branch may, and often is, twice or three times as great as in the other, consequently the Ricardian law of value, as Ricardo himself discovered, comes here into contradiction with the law of the equal rate of profit. If the products of both branches of industry are sold at their values, the rates of profit cannot be equal; if, however, the rates of profit are equal, then the products of both branches of industry certainly cannot always be sold at their values. Thus, we have here a contradiction, an antinomy of two economic laws, the practical solution of which takes place according to Ricardo[8] as a rule in favor of the rate of profit at the cost of value.

But the Ricardian definition of value, in spite of its ominous characteristics, has a feature which makes it dear to the heart of the good bourgeois. It appeals with irresistible force to his sense of justice. Justice and equality of rights are the basic pillars on which the bourgeois of the eighteenth and nineteenth centuries would like to erect his social edifice over the ruins of feudal injustices, inequalities and privileges. And the determination of the value of commodities by labor and the free exchange of the products of labor, taking place according to this measure of value between commodity owners with equal rights, these are, as Marx has already proved, the real bases on which the whole political, juridical and philosophical

[8] David Ricardo, *On the Principles of Political Economy and Taxation*, J. M. Dent & Sons, London and E.P. Dutton & Co., New York, 1911, pp. 18-27.

ideology of the modern bourgeoisie has been built. Once it is recognized that labor is the measure of value of a commodity, the better feelings of the good bourgeois cannot but be deeply wounded by the wickedness of a world which, while recognizing this basic law of justice in name, still in fact appears at every moment to set it aside without compunction. And the petit bourgeois especially, whose honest labor—even if it is only that of his journeymen and apprentices—is daily more and more depreciated in value by the competition of large-scale production and machinery, this petty producer especially must long for a society in which the exchange of products according to their labor value is at last a complete and invariable truth. In other words, he is bound to long for a society in which a single law of commodity production prevails exclusively and in full, but where the conditions are abolished in which it can prevail at all, viz., the other laws of commodity production and, later, of capitalist production.

How deeply this utopia has struck roots in the mode of thought of the modern petit bourgeois—real or ideal—is proved by the fact that it was already systematically developed by John Gray in 1831, that it was tried in practice and theoretically widely preached in England in the thirties, that it was proclaimed as the latest truth by Rodbertus in Germany in 1842 and by Proudhon in France in 1846, that it was again proclaimed by Rodbertus even in 1871 as the solution of the social question and as, so to say, his social testament, and that in 1884 again it finds adherents among the horde of place hunters who in the name of Rodbertus set themselves to exploit Prussian state socialism.

The criticism of this utopia has been so exhaustively furnished by Marx both against Proudhon and against Gray (see the appendix to this work[9]) that I can limit myself here to a few remarks on the form of proving and depicting it peculiar to Rodbertus.

As already said, Rodbertus adopts the traditional definitions of economic concepts entirely in the form in which they have come to him from the economists. He does not make the slightest attempt to investigate them. Value is for him

[9] See present edition, pp. 196-199.

> The valuation of one thing against others according to quantity, this valuation being conceived as measure.[10]

This, to put it mildly, extremely slovenly definition gives us at best an approximate idea of what value looks like, but says absolutely nothing of what it is. Since this, however, is all that Rodbertus is able to tell us about value, it is understandable that he looks for a measure of value lying outside value. After thirty pages in which he mixes up use value and exchange value in higgledy-piggledy fashion with that power of abstract thought so infinitely admired by Herr Adolf Wagner, he arrives at the result that there is no real measure of value and that one has to make shift with a substitute measure. labor can serve as such, but only if products of an equal quantity of labor are always exchanged against products of an equal quantity of labor, whether this "is already the case of itself, or whether measures are adopted" to ensure that it is. Consequently, value and labor remain without any sort of actual relation to each other, in spite of the fact that the whole first chapter is taken up to expound to us that commodities "cost labor" and nothing but labor, and why this is so.

Labor, again, is taken without examination in the form in which it occurs among the economists. And not even that. For, although there is a reference in a couple of words to differences in intensity of labor, labor is still put forward quite generally as something which "costs," hence as something which measures value, quite irrespective of whether it is expended under normal average social conditions or not. Whether the producers use ten days, or only one, for the preparation of products which could be prepared in one day; whether they employ the best or the worst tools; whether they expend their labor time in the production of socially necessary articles and in the socially required quantity, or whether they make quite undesired articles or desired articles in quantities above or below the demand—about all this, there is not a word: labor is labor, the product of equal labor must be exchanged against the product of equal labor. Rodbertus, who is otherwise always ready, whether rightly or not, to adopt the national standpoint and to survey the relations of individual producers

[10] Johann Karl Rodbertus-Jagetzow, *Zur Erkenntnis unsrer staatswirtschaftlichen Zustände* (*Contribution to the Knowledge of Our National Economic Condition*), G. Barnewitz, Neubrandenburg and Friedland, 1842, p. 34.

from the high watchtower of general social considerations, carefully avoids doing so here. And this, indeed, solely because from the very first line of his book he makes directly for the utopia of labor money and because any investigation of labor in its property of producing value would be bound to put insuperable obstacles in his way. His instinct was here considerably stronger than his power of abstract thought, which, by the by, is revealed in Rodbertus by the most concrete absence of ideas.

The transition to utopia is now made in a hand's turn. The "measures," which ensure exchange of commodities according to labor value as the invariable rule, do not cause any difficulty. The other utopians of this tendency, from Gray to Proudhon, rack their brains to invent social institutions which would achieve this aim. They attempt at least to solve the economic question in an economic way through the action of the possessors themselves who own the commodities to be exchanged. For Rodbertus it is much easier. As a good Prussian he appeals to the state: a decree of the state power orders the reform.

In this way then, value is happily "constituted," but not by any means the priority in this constitution which is claimed by Rodbertus. On the contrary, Gray as well as Bray—among many others—before Rodbertus, often at length and to the point of satiety, repeated this idea, viz., the pious desire for measures by means of which products would always and under all circumstances be exchanged only at their labor value.

After the state has thus constituted value—at least for a part of the products, for Rodbertus is also modest—it issues its labor paper money, and gives advances therefrom to the industrial capitalists, with which the latter pay the wages of the workers, whereupon the workers buy the products with the labor paper money they have received, and so cause the paper money to flow back to its starting point. How very beautifully this proceeds, one must hear from Rodbertus himself:

> In regard to the second condition, the necessary measure that the value certified in the note should be actually present in circulation is realized in that only the person who actually delivers a product receives a note, on which is accurately recorded the quantity of labor by which the product was produced. He who delivers a product of two days' labor receives a note

> marked "two days." By the strict observance of this rule in the issue of notes, the second condition too would necessarily be fulfilled. For as in accordance with our presupposition the real value of the goods always coincides with the quantity of labor which their production has cost and this quantity of labor is measurable by the usual division of time, then, everyone who hands in a product on which two days' labor has been expended and receives a certificate for two days has by this certification or allocation received neither more nor less value than that which he has in fact supplied. Further, since *only* the person who has actually put a product into circulation receives such a certificate, it is equally certain that the value marked on the note is available for the satisfaction of society. However extensive we imagine the circle of division of labor to be, if this rule is strictly followed *the sum total of available value must be exactly equal to the sum total of certified value*. Since, however, the total of certified value is exactly equal to the total of value assigned, the latter must *necessarily coincide with the available value*, *all claims will be satisfied and the liquidation correctly brought about*.[11]

If Rodbertus has hitherto always had the misfortune of arriving too late with his new discoveries, this time at least he has the merit of *one* sort of originality: none of his rivals has dared to express the stupidity of the labor money utopia in this childishly naive, transparent, I might say truly Pomeranian, form. Since for every paper certificate a corresponding object of value has been delivered, and no object of value is given out except against a corresponding paper certificate, the sum total of paper certificates must always be covered by the sum total of objects of value. The calculation works out without any remainder, it agrees down to a second of labor time, and no *Regierungs-Hauptkassen-Rentamtskalkulator*,[12] however gray in the service, could prove the slightest error in the reckoning. What more could one want?

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[11] Ibid., p. 166.-167

[12] Accountant of a government chief revenue office. A fancy title used by Engels in a satirical sense.—*Ed.*

In present-day capitalist society each industrial capitalist produces on his own account what, how and as much as he likes. The social demand, however, remains an unknown magnitude to him, both in regard to quality, the kind of objects required, and in regard to quantity. That which today cannot be supplied quickly enough, may tomorrow be offered far in excess of the demand. Nevertheless, demand is finally satisfied in one way or another, well or badly, and, taken as a whole, production is finally directed towards the objects required. How is this reconciliation of the contradiction effected? By competition. And how does competition bring about this solution? Simply by depreciating below their labor value those commodities which in kind or amount are useless for immediate social requirements, and by making the producers feel, through this roundabout means, that they have produced either absolutely useless articles or useful articles in unusable, superfluous quantity. From this, two things follow.

First, the continual deviation of the prices of commodities from their values is the necessary condition in and through which alone the value of the commodities can come into existence. Only through the fluctuations of competition, and consequently of commodity prices, does the law of value of commodity production assert itself and the determination of the value of the commodity by the socially necessary labor time become a reality. That thereby the form of manifestation of value, the price, as a rule has a different aspect from the value which it manifests, is a fate which value shares with most social relations. The king usually looks quite different from the monarchy which he represents. To desire, in a society of producers who exchange their commodities, to establish the determination of value by labor time, by forbidding competition to establish this determination of value through pressure on prices in the only way in which it can be established, is therefore merely to prove that, at least in this sphere, one has adopted the usual utopian disdain of economic laws.

Secondly, competition, by bringing into operation the law of value of commodity production in a society of producers who exchange their commodities, precisely thereby brings about the only organization and arrangement of social production which is possible in the circumstances. Only through the undervaluation or overvaluation of products is it forcibly brought home to the individual commodity producers what things and what quantity of them society requires or does not require. But it is just this

sole regulator that the utopia in which Rodbertus also shares would abolish. And if we then ask what guarantee we have that necessary quantity and not more of each product will be produced, that we shall not go hungry in regard to corn and meat while we are choked in beet sugar and drowned in potato spirit, that we shall not lack trousers to cover our nakedness while trouser buttons flood us in millions—Rodbertus triumphantly shows us his famous calculation, according to which the correct certificate has been handed out for every superfluous pound of sugar, for every unsold barrel of spirit, for every unusable trouser button, a calculation which "works out" exactly, and according to which "all claims will be satisfied and the liquidation correctly brought about." And anyone who does not believe this can apply to the governmental chief revenue office accountant, X, in Pomerania, who has supervised the calculation and found it correct and who, as one who has never yet been found guilty of a mistake in his cash account, is thoroughly trustworthy.

And now consider the naiveté with which Rodbertus would abolish industrial and trade crises by means of his utopia. As soon as the production of commodities has assumed world market dimensions, the equalization between the individual producers who produce for private account and the market for which they produce, which in respect of quantity and quality of demand is more or less unknown to them, is established by means of a storm in the world market, by a trade crisis.[13] If now competition is to be forbidden to make the individual producers aware, by the rise or fall of prices, how the world market stands, then their eyes are completely blinded. To institute the production of commodities in such a fashion that the producers cannot any more learn anything about the state of the market for which they are producing—that indeed is a cure for the disease of crisis which could make Dr. Eisenbart envious of Rodbertus.

Now we can see why Rodbertus determines the value of commodities simply by "labor" and at most admits of different degrees of intensity

[13] At least, this was the case until recently. Since England's monopoly of the world market is being more and more shattered by the participation of France, Germany and, above all, of America in world trade, a new form of equalization appears to be operating. The period of general prosperity preceding the crisis still fails to appear. If it should fail altogether, then chronic stagnation would necessarily become the normal condition of modern industry, with only insignificant fluctuations. [Note by F. Engels.]

of labor. If he had investigated by what means and how labor creates value and therefore also determines and measures it, he would have arrived at socially necessary labor, necessary for the single product, both in relation to other products of the same kind and also in relation to society's total demand. He would thereby be confronted with the question of how the adjustment of the production of separate commodity producers to the total social demand takes place, and his whole utopia would thereby have been made impossible. This time he preferred in fact to "make an abstraction," namely, of just that which mattered.

Now at last we come to the point where Rodbertus really offers us something new; something which distinguishes him from all his numerous fellow supporters of labor money exchange economy. They all demand this exchange organization with the aim of abolishing the exploitation of wage labor by capital. Every producer is to receive the full labor value of his product. In this they all agree, from Gray to Proudhon. Not at all, says Rodbertus. Wage labor and its exploitation remain.

In the first place, in no conceivable state of society can the worker receive for consumption the entire value of his product. A series of economically unproductive but necessary functions always have to be met from the fund produced, and consequently also the persons connected with them maintained. This is only correct so long as the present-day division of labor holds. In a society in which general productive labor is obligatory, which is, however, also "conceivable," this falls to the ground. But the necessity for a fund for social reserve and accumulation would remain and consequently even in that case, while the workers, i.e., *all* of them, would remain in possession and enjoyment of their total product, each separate worker would not enjoy the "full product of his labor." Nor has the maintenance of economically unproductive functions at the expense of the labor product been overlooked by the other labor money utopians. But they leave the workers to tax themselves for this purpose in the usual democratic way, while Rodbertus, whose whole social reform of 1842 is adapted to the Prussian state of that time, refers the whole matter to the decision of the bureaucracy, which determines from above the share of the worker in his own product and graciously permits him to have it.

In the second place, ground rent and profit are also to continue undiminished. For the landowners and industrial capitalists also exercise

certain socially useful or even necessary functions, even if economically unproductive ones, and they receive in the shape of ground rent and profit a sort of pay on that account—a conception which was admittedly not new even in 1842. Actually they get at present far too much for the little that they do, and do badly enough, but Rodbertus has need, at least for the next five hundred years, of a privileged class, and so the present rate of surplus value, to express myself correctly, is to remain in existence but is not to be allowed to be increased. This present rate of surplus value Rodbertus takes to be two hundred percent, that is to say, for twelve hours of labor daily the worker is to receive a certificate not for twelve hours but for only four, and the value produced in the remaining eight hours is to be divided between landowner and capitalist. The labor certificates of Rodbertus, therefore, directly lie. Again, one must be a Pomeranian Junker in order to imagine that a working class would put up with working twelve hours in order to receive a certificate of four hours of labor. If the hocus-pocus of capitalist production is translated into this naive language, in which it appears as naked robbery, it is made impossible. Every certificate given to a worker would be a direct instigation to rebellion and would come under 110 of the German Imperial Penal Code.[14] One must never have seen any other proletariat than the day-laborer proletariat, still actually in semi-serfdom, of a Pomeranian Junker's estate, where the rod and the whip reign supreme, and where all the good-looking women of the village belong to his lordship's harem, in order to imagine one can offer such an insult to the workers. But our conservatives are just our greatest revolutionaries.

If, however, our workers are sufficiently docile to suffer the imposition that they have in reality only worked four hours after twelve whole hours of hard labor, they are, as a reward, to be guaranteed that for all eternity their share in their own product will never fall below a third. That is indeed music of the future played on a child's trumpet and not worth wasting a word over. Insofar, therefore, as there is anything novel in the labor money exchange utopia of Rodbertus, this novelty is simply childish

[14] Paragraph 110 of the Penal Code of the German Empire, which went into force in 1871, stipulated that persons who publicly incited disobedience against the law or legal regulations by posters were to be fined up to 200 *taler* or imprisoned for two years or less.

and far below the achievements of his numerous comrades both before and after him.

For the time when Rodbertus' *Zur Erkenntnis*, etc., appeared, it was certainly an important book. His development of Ricardo's theory of value in one direction was a very promising beginning. Even if it was only for him and for Germany that it was new, still as a whole, it stands on an equal level with the achievements of the better of his English predecessors. But it was only a beginning, from which a real gain for theory could be achieved only by further thorough and critical work. But he cut himself off from further development in this direction by also developing Ricardo's theory from the very beginning in the second direction, in the direction of utopia. Thereby he lost the first condition of all criticism—freedom from bias. He worked on towards a goal fixed in advance, he became a Tendenzökonom.[15] Once caught in the toils of his utopia, he cut himself off from all possibility of scientific advance. From 1842 up to his death, he went round in a circle, always repeating the same ideas which he had already expressed or indicated in his first work, feeling himself unappreciated, finding himself plundered, where there was nothing to plunder, and at last refusing, not without deliberate intention, to recognize that at bottom he had only rediscovered what had already been discovered long before.

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In a few places the translation departs from the printed French original. This is based on alterations in Marx's own handwriting, which will also be inserted in the new French edition now being prepared.

It is hardly necessary to point out that the terminology used in this work does not quite coincide with that in *Capital*. Thus this work still speaks of *labor* as a commodity, of the purchase and sale of labor, instead of *labor power*.

In this edition there is also added as a supplement:

1. a passage from Marx's work *Zur Kritik der politischen Ökonomie* [*A Contribution to the Critique of Political Economy*], Berlin, 1859,

[15] An economist pursuing a definite tendency.—*Ed.*

dealing with the first labor money exchange utopia of John Gray, and

2. a translation of Marx's speech on free trade in Brussels (1848), which belongs to the same period of development of the author as the *Poverty*.

Frederick Engels

London, October 23, 1884

Preface to the Second German Edition

For the second edition I have only to remark that the name wrongly written Hopkins in the French text[16] has been replaced by the correct name Hodgskin and that in the same place the date of the work of William Thompson has been corrected to 1824. It is to be hoped that this will appease the bibliographical conscience of Professor Anton Menger.[17]

Frederick Engels

London, March 29,1892

[16] See present edition, p. 60.

[17] The inaccuracies referred to by Engels here had been used as a pretext by the Austrian bourgeois jurist Anton Menger to accuse Marx of baseless quotations.

The Poverty of Philosophy

Answer to the "Philosophy of Poverty"

by M. Proudhon

Foreword

M. Proudhon has the misfortune of being peculiarly misunderstood in Europe. In France, he has the right to be a bad economist, because he is reputed to be a good German philosopher. In Germany, he has the right to be a bad philosopher, because he is reputed to be one of the ablest of French economists. Being both a German and an economist at the same time, we desire to protest against this double error.

The reader will understand that in this thankless task we have often had to abandon our criticism of M. Proudhon in order to criticize German philosophy, and at the same time to give some observations on political economy.

Karl Marx

Brussels, June 15, 1847

M. Proudhon's work is not just a treatise on political economy, an ordinary book; it is a bible. "Mysteries," "Secrets Wrested from the Bosom of God," "Revelations"—it lacks nothing. But as prophets are discussed nowadays more conscientiously than profane writers, the reader must resign himself to going with us through the arid and gloomy erudition of "Genesis," in order to ascend later, with M. Proudhon, into the ethereal and fertile realm of *super-socialism*.[18]

18 See Proudhon, *Philosophy of Poverty*, Prologue, p. III, line 20.

Chapter I
A Scientific Discovery

Section 1. The Opposition Between Use Value and Exchange Value

> The capacity of all products, whether natural or industrial, to contribute to man's subsistence is specifically termed *use value*; their capacity to be given in exchange for one another, *exchange value…* How does use value become exchange value? …The genesis of the idea of [exchange] value has not been noted by economists with sufficient care. It is necessary, therefore, for us to dwell upon it. Since a very large number of the things I need occur in nature only in moderate quantities, or even not at all, I am forced to assist in the production of what I lack. And as I cannot set my hand to so many things, I shall *propose* to other men, my collaborators in various functions, to cede to me a part of their products in *exchange* for mine.[19]

M. Proudhon undertakes to explain to us first of all the double nature of value, the "*distinction in value*," the process by which use value is transformed into exchange value. It is necessary for us to dwell with M. Proudhon upon this act of transubstantiation. The following is how this act is accomplished, according to our author.

A very large number of products are not to be found in nature, they are products of industry. If man's needs outstrip nature's spontaneous production, he is forced to resort to industrial production. What is this industry in M. Proudhon's view? What is its origin? A single individual, feeling the need for a very great number of things, "cannot set his hand to so many things." So many needs to satisfy presuppose so many things to produce—there are no products without production. So many things to produce presuppose at once more than one man's hand helping to produce them. Now, as soon as you postulate more than one hand helping in production, you have already presupposed a whole system of production based on the division of labor. So, need, as M. Proudhon presupposes it, itself presupposes the whole division of labor. In presupposing the division

[19] Pierre-Joseph Proudhon, *System of Economical Contradictions: or, The Philosophy of Poverty*, Vol. I, Benjamin R. Tucker, Boston, 1888, pp. 74-75.

of labor, you get exchange, and, consequently, exchange value. One might as well have presupposed exchange value from the very beginning.

But M. Proudhon prefers to go the roundabout way. Let us follow him in all his detours, which always bring us back to his starting point.

In order to emerge from the state of affairs in which everyone produces in isolation and to arrive at exchange, "I turn to my collaborators in various functions," says M. Proudhon. I myself, then, have collaborators, all with different functions. And yet, for all that, I and all the others, always according to M. Proudhon's supposition, have got no farther than the solitary and hardly social position of the Robinsons. The collaborators and the various functions, the division of labor and the exchange it implies, are already to hand.

To sum up: I have certain needs which are founded on the division of labor and on exchange. In presupposing these needs, M. Proudhon has thus presupposed exchange, exchange value, the very thing of which he purposes to "note the genesis with more care than other economists."

M. Proudhon might just as well have inverted the order of things, without in any way affecting the accuracy of his conclusions. To explain exchange value, we must have exchange. To explain exchange, we must have the division of labor. To explain the division of labor, we must have needs which render necessary the division of labor. To explain these needs, we must "*presuppose*" them, which is not to deny them—contrary to the first axiom in M. Proudhon's prologue: "To presuppose God is to deny Him."[20]

How does M. Proudhon, who assumes the division of labor as the known, manage to explain exchange value, which for him is always the unknown?

"A man" sets out to "*propose* to other men, his collaborators in various functions," that they establish exchange, and make a distinction between use value and exchange value. In accepting this proposed distinction, the collaborators have left M. Proudhon no other "care" than that of recording the fact, of marking, of "noting" in his treatise on political economy "the genesis of the idea of value." But he has still to explain to us the "genesis" of this proposal, to tell us at last how this single individual, this Robinson,

[20] Ibid., p. 1.

suddenly had the idea of making "to his collaborators" a proposal of the type *known* and how these collaborators accepted it without the slightest protest.

M. Proudhon does not enter into these genealogical details. He merely places a sort of historical stamp upon the fact of exchange, by presenting it in the form of a motion supposed to have been made by a third party, tending to establish exchange.

That is a sample of the "*historical and descriptive method*" of M. Proudhon, who professes a superb disdain for the "historical and descriptive methods" of the Adam Smiths and Ricardos.

Exchange has a history of its own. It has passed through different phases. There was a time, as in the Middle Ages, when only the superfluous, the excess of production over consumption, was exchanged.

There was again a time, when not only the superfluous, but all products, all industrial existence, had passed into commerce, when the whole of production depended on exchange. How are we to explain this second phase of exchange—marketable value at its second power?

M. Proudhon would have a reply ready-made: Assume that a man has "proposed to other men, his collaborators in various functions," to raise marketable value to its second power.

Finally, there came a time when everything that men had considered as inalienable became an object of exchange, of traffic and could be alienated. This is the time when the very things which till then had been communicated, but never exchanged; given, but never sold; acquired, but never bought—virtue, love, conviction, knowledge, conscience, etc.—when everything finally passed into commerce. It is the time of general corruption, of universal venality, or, to speak in terms of political economy, the time when everything, moral or physical, having become a marketable value, is brought to the market to be assessed at its truest value.

How, again, can we explain this new and last phase of exchange—marketable value at its third power?

M. Proudhon would have a reply ready-made: Assume that a person has "*proposed* to other persons, his collaborators in various functions," to make a marketable value out of virtue, love, etc., to raise exchange value to its third and last power.

We see that M. Proudhon's "historical and descriptive method" is applicable to everything, it answers everything, explains everything. If it is a question above all of explaining historically "the genesis of an economic idea," he postulates a man who proposes to other men, his collaborators in various functions, that they perform this act of genesis and that is the end of it.

We shall hereafter accept the "genesis" of exchange value as an accomplished act; it now remains only to expound the relation between exchange value and use value. Let us hear what M. Proudhon has to say:

> Economists have very well brought out the double character of value, but what they have not pointed out with the same precision is its *contradictory nature*; this is where our criticism begins… It is a small thing to have drawn attention to this surprising contrast between use value and exchange value, in which economists have been wont to see only something very simple: we must show that this alleged simplicity conceals a profound mystery into which it is our duty to penetrate… In technical terms, use value and exchange value stand in inverse ratio to each other.[21]

If we have thoroughly grasped M. Proudhon's thought the following are the four points which he sets out to establish:

1. Use value and exchange value form a "surprising contrast," they are in opposition to each other.
2. Use value and exchange value are in inverse ratio, in contradiction, to each other.
3. Economists have neither observed nor recognized either the opposition or the contradiction.
4. M. Proudhon's criticism begins at the end.

We, too, shall begin at the end, and, in order to clear the economists from M. Proudhon's accusations, we shall let two sufficiently well-known economists speak for themselves.

[21] Ibid., pp. 77, 79.

> [Sismondi:] It is the opposition between use value and exchange value to which commerce has reduced everything, etc.[22]

> [Lauderdale:] In proportion as the riches of individuals are increased by an augmentation of the exchange value, the national wealth [use value] is generally diminished; and in proportion as the mass of individual riches is diminished, by the diminution of the exchange value, its opulence is generally increased.[23]

Sismondi founded on the *opposition* between use value and exchange value his principal doctrine, according to which diminution in revenue is proportional to the increase in production.

Lauderdale founded his system on the inverse ratio of the two kinds of value, and his doctrine was indeed so popular in *Ricardo's* time that the latter could speak of it as of something generally known.

> It is through confounding the ideas of exchange value and riches [use value] that it has been asserted, that by diminishing the quantity of commodities, that is to say, of the necessaries, conveniences, and enjoyments of human life, riches may be increased.[24]

We have just seen that the economists before M. Proudhon had "drawn attention" to the profound mystery of opposition and contradiction. Let us now see how M. Proudhon in his turn explains this mystery after the economists.

The exchange value of a product falls as the supply increases, the demand remaining the same; in other words, the more abundant a product is *relatively to the demand*, the lower is its exchange value, or price. *Vice versa*: The weaker the supply relatively to the demand, the higher rises the

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[22] See Simonde de Sismondi, "Études sur l'économie politique" ("Studies in Political Economy"), Vol. II, in *Études sur les sciences sociales* (*Studies in Social Sciences*), Vol. II, Treuttel et Würtz, Paris, 1838, p. 229.

[23] Lauderdale, James Maitland, *An Inquiry into the Nature and Origin of Public Wealth*, Archibald Constable & Co., Edinburgh, 1819, p. 49.

[24] David Ricardo. *op. cit.*, p. 184.

exchange value or the price of the product supplied; in other words, the greater the scarcity in the products supplied, relatively to the demand, the higher the prices. The exchange value of a product depends upon its abundance or its scarcity, but always in relation to the demand. Take a product that is more than scarce, unique of its kind if you will: this unique product will be more than abundant, it will be superfluous, if there is no demand for it. On the other hand, take a product multiplied into millions, it will always be scarce if it does not satisfy the demand, that is, if there is too great a demand for it.

These are what we should almost call truisms, yet we have had to repeat them here in order to render M. Proudhon's mysteries comprehensible.

> So that, following up the principle to its ultimate consequences, one would come to the conclusion, the most logical in the world, that the things whose use is indispensable and whose quantity is unlimited should be had for nothing, and those whose utility is nil and whose scarcity is extreme should be of incalculable price. To cap the difficulty, these extremes are impossible in practice: on the one hand, no human product could ever be unlimited in magnitude; on the other, even the scarcest things must perforce be useful to a certain degree, otherwise they would be quite valueless. Use value and exchange value are thus inexorably bound up with each other, although by their nature they continually tend to be mutually exclusive.[25]

What caps M. Proudhon's difficulty? That he has simply forgotten about *demand*, and that a thing can be scarce or abundant only insofar as it is in demand. The moment he leaves out demand, he identifies exchange value with *scarcity* and use value with *abundance*. In reality, in saying that things "whose *utility* is *nil* and *scarcity extreme* are of *incalculable price*," he is simply declaring that exchange value is merely scarcity. "Scarcity extreme and utility nil" means pure scarcity. "Incalculable price" is the maximum of exchange value, it is pure exchange value. He equates these two terms. Therefore exchange value and scarcity are equivalent terms. In arriving at

[25] Pierre-Joseph Proudhon, *op. cit.*, pp. 79-80.

these alleged "extreme consequences," M. Proudhon has in fact carried to the extreme, not the things, but the terms which express them, and, in so doing, he shows proficiency in rhetoric rather than in logic. He merely rediscovers his first hypotheses in all their nakedness when he thinks he has discovered new consequences. Thanks to the same procedure he succeeds in identifying use value with pure abundance.

After having equated exchange value and scarcity, use value and abundance, M. Proudhon is quite astonished not to find use value in scarcity and exchange value, nor exchange value in abundance and use value; and seeing that these extremes are impossible in practice, he can do nothing but believe in mystery. Incalculable price exists for him because buyers do not exist, and he will never find any buyers, so long as he leaves out demand.

On the other hand, M. Proudhon's abundance seems to be something spontaneous. He completely forgets that there are people who produce it, and that it is to their interest never to lose sight of demand. Otherwise, how could M. Proudhon have said that things which are very useful must have a very low price, or even cost nothing? On the contrary, he should have concluded that abundance, the production of very useful things, should be restricted if their price, their exchange value, is to be raised.

The old vine-growers of France in petitioning for a law to forbid the planting of new vines, the Dutch in burning Asiatic spices, in uprooting clove trees in the Moluccas, were simply trying to reduce abundance in order to raise exchange value. During the whole of the Middle Ages, this same principle was acted upon, in limiting by laws the number of journeymen a single master could employ and the number of implements he could use.[26]

After having represented abundance as use value and scarcity as exchange value—nothing indeed is easier than to prove that abundance and scarcity are in inverse ratio—M. Proudhon identifies use value with *supply* and exchange value with *demand*. To make the antithesis even more clear-cut, he substitutes a new term, putting "*estimation value*" for *exchange*

[26] See A. Anderson, *A Historical and Chronological Deduction of the Origin of Commerce from the Earliest Accounts to the Present Time*. The first edition appeared in London in 1764.

value. The battle has now shifted its ground, and we have on one side *utility* (use value, supply), on the other, *estimation* (exchange value, demand).

Who is to reconcile these two contradictory forces? What is to be done to bring them into harmony with each other? Is it possible to find in them even a single point of comparison?

Certainly, cries M. Proudhon, there is one—*free will*. The price resulting from this battle between supply and demand, between utility and estimation will not be the expression of eternal justice.

M. Proudhon goes on to develop this antithesis.

> In my capacity as a *free buyer*, I am judge of my needs, judge of the suitability of an object, judge of the price I am *willing* to pay for it. On the other hand, in your capacity as a *free producer*, you are master of the *means of execution*, and in consequence, you have the power to reduce your expenses.[27]

And as demand, or exchange value, is identical with estimation, M. Proudhon is led to say:

> It is proved that it is man's *free will* that gives rise to the opposition between use value and exchange value. How can this opposition be removed, so long as free will exists? And how can the latter be sacrificed without sacrificing man.[28]

Thus there is no possible way out. There is a struggle between two as it were incommensurable powers, between utility and estimation, between the free buyer and the free producer.

Let us look at things a little more closely.

Supply does not represent exclusively utility, demand does not represent exclusively estimation. Does not the demander also supply a certain product or the token representing all products, viz., money; and as supplier, does he not represent, according to M. Proudhon, utility or use value?

Again, does not the supplier also demand a certain product or the token representing all products, viz., money? And does he not thus

[27] Pierre-Joseph Proudhon, *op. cit.*, p. 82.

[28] Ibid.

become the representative of estimation, of estimation value or of exchange value?

Demand is at the same time a supply, supply is at the same time a demand. Thus M. Proudhon's antithesis, in simply identifying supply and demand, the one with utility, the other with estimation, is based only on a futile abstraction.

What M. Proudhon calls use value is called estimation value by other economists, and with just as much right. We shall quote only Storch.[29]

According to him, *needs* are the things for which we feel the need; *values* are things to which we attribute value. Most things have value only because they satisfy needs engendered by estimation. The estimation of our needs may change; therefore the utility of things, which expresses only a relation of these things to our needs, may also change. Natural needs themselves are continually changing. Indeed, what could be more varied than the objects which form the staple food of different peoples.

The conflict does not take place between utility and estimation; it takes place between the marketable value demanded by the supplier and the marketable value supplied by the demander. The exchange value of the product is each time the resultant of these contradictory appreciations.

In final analysis, supply and demand bring together production and consumption, but production and consumption based on individual exchanges.

The product supplied is not useful in itself. It is the consumer who determines its utility. And even when its quality of being useful is admitted, it does not exclusively represent utility. In the course of production, it has been exchanged for all the costs of production, such as raw materials, wages of workers, etc., all of which are marketable values. The product, therefore, represents, in the eyes of the producer, a sum total of marketable values. What he supplies is not only a useful object, but also and above all a marketable value.

[29] See Heinrich Friedrich von Storch, *Cours d'économie politique, ou Exposition des principes qui déterminent la prospérité des nations* (*Course in Political Economy, or an Exposition of the Principles Determining the Prosperity of Nations*), Vols. I-IV, Alexandre Pluchart & Co., Paris, 1815. Marx quotes from Vol. I.

As to demand, it will only be effective on condition that it has means of exchange at its disposal. These means are themselves products, marketable values.

In supply and demand, then, we find, on the one hand, a product which has cost marketable values, and the need to sell; on the other, means which have cost marketable values, and the desire to buy.

M. Proudhon opposes the *free buyer* to the *free producer*. To the one and to the other he attributes purely metaphysical qualities. It is this that makes him say: "It is proved that it is man's *free will* that gives rise to the opposition between use value and exchange value."

The producer, the moment he produces in a society founded on the division of labor and on exchange (and that is M. Proudhon's hypothesis), is forced to sell. M. Proudhon makes the producer master of the means of production; but he will agree with us that his means of production do not depend on free will. Moreover, many of these means of production are products which he gets from the outside, and in modern production he is not even free to produce the amount he wants. The present degree of development of the productive forces compels him to produce on such or such a scale.

The consumer is no freer than the producer. His estimation depends on his means and his needs. Both of these are determined by his social position, which itself depends on the whole social organization. True, the worker who buys potatoes and the kept woman who buys lace both follow their respective estimations. But the difference in their estimations is explained by the difference in the positions which they occupy in society, and which themselves are the product of social organization.

Is the entire system of needs founded on estimation or on the whole organization of production? Most often, needs arise directly from production or from a state of affairs based on production. World trade turns almost entirely round the needs, not of individual consumption, but of production. Thus, to choose another example, does not the need for notaries suppose a given civil law which is but the expression of a certain development of property, that is to say, of production?

It is not enough for M. Proudhon to have eliminated the elements just mentioned from the relation of supply and demand. He carries abstraction to the extreme limits when he fuses all producers into *one sin-*

gle producer, all consumers into *one single* consumer, and sets up a struggle between these two chimerical personages. But in the real world, things happen otherwise. The competition among the suppliers and the competition among the demanders form a necessary part of the struggle between buyers and sellers, of which marketable value is the result.

After having eliminated the cost of production and competition, M. Proudhon can as he likes reduce the formula of supply and demand to an absurdity.

> Supply and demand [he says,] are merely two *ceremonial forms* that serve to bring use value and exchange value face to face, and to lead to their reconciliation. They are the two electric poles which, when connected, must produce the phenomenon of affinity called *exchange*.[30]

One might as well say that exchange is merely a "ceremonial form" for introducing the consumer to the object of consumption. One might as well say that all economic relations are "ceremonial forms" serving immediate consumption as go-betweens. Supply and demand are neither more nor less relations of a given production than are individual exchanges.

What, then, does all M. Proudhon's dialectic consist in? In the substitution for use value and exchange value, for supply and demand, of abstract and contradictory notions like scarcity and abundance, utility and estimation, one producer and one consumer, both of them *knights of free will*.

And what was he aiming at?

At arranging for himself a means of introducing later on one of the elements he had set aside, the *cost of production*, as the *synthesis* of use value and exchange value. And it is thus that in his eyes the cost of production constitutes *synthetic value* or *constituted value*.

[30] Pierre-Joseph Proudhon, *op. cit.*, pp. 89-90.

Section 2. Constituted Value or Synthetic Value

"Value" (marketable value) "is the corner-stone of the economic structure." "*Constituted*" value is the corner-stone of the system of economic contradictions.

What then is this "*constituted value*" which is all M. Proudhon has discovered in political economy?

Once utility is admitted, labor is the source of value. The measure of labor is time. The relative value of products is determined by the labor time required for their production. Price is the monetary expression of the relative value of a product. Finally, the *constituted* value of a product is purely and simply the value which is constituted by the labor time incorporated in it.

Just as Adam Smith discovered the *division of labor*, so he, M. Proudhon, claims to have discovered "*constituted value*." This is not exactly "something unheard of," but then it must be admitted that there is nothing unheard of in any discovery of economic science. M. Proudhon, who appreciates to the full the importance of his own invention, seeks nevertheless to tone down the merit thereof "in order to reassure the reader as to his claims to originality, and to win over minds whose timidity renders them little favorable to new ideas." But in assessing the contribution made by each of his predecessors to the understanding of value, he is forced to confess openly that the largest portion, the lion's share, falls to himself.

> The synthetic idea of value had been vaguely perceived by Adam Smith… But with Adam Smith this idea of value was entirely intuitive. Now, society does not change its habits merely on the strength of intuitions: its decisions are made only on the authority of facts. The antinomy had to be stated more palpably and more clearly: J. B. Say was its chief interpreter.[31]

Here is a ready-made history of the discovery of synthetic value: Adam Smith—vague intuition; J. B. Say—antinomy; M. Proudhon—constituting and "constituted" truth. And let there be no mistake about it:

[31] Ibid., p. 106.

all the other economists, from Say to Proudhon, have merely been trudging along in the rut of antinomy.

> It is incredible that for the last forty years so many men of sense should have fumed and fretted at such a simple idea. But no, *values are compared without there being any point of comparison between them and with no unit of measurement*; this, rather than embrace the revolutionary theory of equality, is what the *economists of the nineteenth century* are resolved to uphold against all comers. *What will posterity say about it*.[32]

Posterity, so abruptly invoked, will begin by getting muddled over the chronology. It is bound to ask itself: are not Ricardo and his school economists of the nineteenth century? Ricardo's system, posing as a principle that "the relative value of commodities depends exclusively on the amount of labor required for their production," dates from 1817. Ricardo is the head of a whole school dominant in England since the Restoration.[33]] The Ricardian doctrine sums up severely, remorselessly, the whole of the English bourgeoisie, which is itself the model of the modern bourgeoisie. "What will posterity say about it?" It will not say that M. Proudhon did not know Ricardo, for he talks about him, he talks at length about him, he keeps coming back to him, and concludes by calling his system "trash." If ever posterity does interfere, it will say perhaps that M. Proudhon, afraid of offending his readers' Anglophobia, preferred to make himself the responsible editor of Ricardo's ideas. In any case, it will think it very naive that M. Proudhon should give as a "revolutionary theory of the future" what Ricardo expounded scientifically as the theory of present-day society, of bourgeois society, and that he should thus take for the solution of the antinomy between utility and exchange value what Ricardo and his school presented long before him as the scientific formula of one single side of this antinomy, that of *exchange value*. But let us leave posterity aside once and for all, and confront M. Proudhon with his predecessor Ricardo. Here are some extracts from this author which summarize his doctrine on value:

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[32] Ibid., pp. 107-108.

[33] The period in question begins after the termination of the Napoleonic wars and the restoration of the Bourbon dynasty in France in 1815.

> Utility then is not the measure of *exchangeable value*, although it is absolutely essential to it.
>
> Possessing utility, commodities derive their exchangeable value from two sources: from their scarcity, and from the quantity of labor required to obtain them. There are some commodities, the value of which is determined by their scarcity alone. No labor can increase the quantity of such goods, and therefore their value cannot be lowered by an increased supply. Some rare statues and pictures, etc. are all of this description. Their value… varies with the varying wealth and inclinations of those who are desirous to possess them.
>
> These commodities, however, form a very small part of the mass of commodities daily exchanged in the market. By far the greatest part of those goods which are the objects of desire, are procured by labor; and they may be multiplied, not in one country alone, but in many, almost without any assignable limit, if we are disposed to bestow the labor necessary to obtain them.
>
> In speaking then of commodities, of their exchangeable value, and of the laws which regulate their relative prices, we mean always such commodities only as can be increased in quantity by the exertion of human industry, and on the production of which competition operates without restraint.[34]

Ricardo quotes Adam Smith, who, according to him, "*so accurately* defined the original source of exchangeable value"[35] and he adds:

> That this [i.e., labor time] is really the foundation of the exchangeable value of all things, excepting those which cannot be increased by human industry, is a doctrine of the utmost

[34] David Ricardo, *op. cit.*, pp. 5-6.

[35] See Adam Smith, *An Inquiry into the Nature and Causes of the Wealth of Nations*. The first edition appeared in London in 1776.

> importance in political economy; for from no source do so many errors, and so much difference of opinion in that science proceed, as from the vague ideas which are attached to the word *value*.
>
> If the quantity of labor realized in commodities regulate their exchangeable value, every increase of the quantity of labor must augment the value of that commodity on which it is exercised, as every diminution must lower it.[36]

Ricardo goes on to reproach Smith:

1. With having himself erected another standard measure of value than labor, sometimes the value of corn, at other times the quantity of labor an object can command in the market, [etc.].[37]
2. With having admitted the principle without qualification and at the same time restricted its application to that early and rude state of society, which precedes both the accumulation of stock and the appropriation of land.[38]

Ricardo endeavors to prove that the ownership of land, that is, rent, cannot change the relative value of commodities and that the accumulation of capital has only a passing and fluctuating effect on the relative values determined by the comparative quantity of labor expended on their production. In support of this thesis, he gives his famous theory of rent, analyses capital, and ultimately finds nothing in it but accumulated labor. Then he develops a whole theory of wages and profits, and proves that wages and profits rise and fall in inverse ratio to each other, without affecting the relative value of the product. He does not neglect the influence that the accumulation of capital and its different aspects (fixed capital and circulating capital), as also the rate of wages, can have on the proportional value of products. In fact, these are the chief problems with which Ricardo is concerned.

[36] David Ricardo, *op. cit.*, p. 7.

[37] Ibid.

[38] Ibid., p. 6.

> Economy in the use of labor never fails to reduce the relative value[39] of a commodity, whether the saving be in the labor necessary to the manufacture of the commodity itself, or in that necessary to the formation of the capital, by the aid of which it is produced.[40]
>
> Consequently as long as a day's work continues to give one the same quantity of fish and the other the same quantity of game, the natural rate of the respective exchange prices will always be the same despite variations of wages and profit and despite all the effects of accumulation of capital.[41]
>
> In making labor the foundation of the value of commodities and the comparative quantity of labor which is necessary to their production, the rule which determines the respective quantities of goods which shall be given in exchange for each other, we must not be supposed to deny the accidental and temporary deviations of the actual or market price of commodities from this, their primary and natural price.[42]
>
> It is the cost of production which must ultimately regulate the price of commodities, and not, as has been often said, the proportion between supply and demand.[43]

Lord Lauderdale had developed the variations of exchange value according to the law of supply and demand, or of scarcity and abundance

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[39] Ricardo, as is well known, determines the value of a commodity by "the quantity of labor necessary for its production." Owing, however, to the prevailing form of exchange in every mode of production based on production of commodities, including therefore the capitalist mode of production, this value is not expressed directly in quantities of labor but in quantities of some other commodity. The value of a commodity expressed in a quantity of some other commodity (whether money or not) is termed by Ricardo its relative value. [Note by F. Engels to the German edition of 1885.]

[40] Ibid., p. 15.

[41] Ibid., p. 16.

[42] Ibid., p. 48.

[43] Ibid., p. 260.

relatively to demand. In his opinion the value of a thing can increase when its quantity decreases or when the demand for it increases; it can decrease owing to an increase of its quantity or owing to the decrease in demand. Thus the value of a thing can change through eight different causes, namely, four causes that apply to the thing itself, and four causes that apply to money or to any other commodity which serves as a measure of its value. Here is Ricardo's refutation:

> Commodities which *are monopolized*, either by an individual, or by a company, vary according to the law which Lord Lauderdale has laid down: they fall in proportion as the sellers augment their quantity, and rise in proportion to the eagerness of the buyers to purchase them; their price has no necessary connection with their natural value: but the prices of commodities, which are subject to competition, and whose quantity may be increased in any moderate degree, will ultimately depend, not on the state of demand and supply, but on the increased or diminished cost of their production.[44]

We shall leave it to the reader to make the comparison between this simple, clear, precise language of Ricardo's and M. Proudhon's rhetorical attempts to arrive at the determination of relative value by labor time.

Ricardo shows us the real movement of bourgeois production, which constitutes value. M. Proudhon, leaving this real movement out of account, "fumes and frets" in order to invent new processes and to achieve the reorganization of the world on a would-be new formula, which formula is no more than the theoretical expression of the real movement which exists and which is so well described by Ricardo. Ricardo takes present-day society as his starting point to demonstrate to us how it constitutes value—M. Proudhon takes constituted value as his starting point to constitute a new social world with the aid of this value. For him, M. Proudhon, constituted value must complete a circle and become once more the constituting factor in a world already entirely constituted according to this mode of evaluation. The determination of value by labor time is, for Ricardo, the law of exchange value; for M. Proudhon, it is the synthesis of use value and exchange value. Ricardo's theory of values is the scientific interpretation of

[44] Ibid., p. 262.

present-day economic life; M. Proudhon's theory of values is the utopian interpretation of Ricardo's theory. Ricardo establishes the truth of his formula by deriving it from all economic relations, and by explaining in this way all phenomena, even those like rent, accumulation of capital and the relation of wages to profits, which at first sight seem to contradict it; it is precisely that which makes his doctrine a scientific system: M. Proudhon, who has rediscovered this formula of Ricardo's by means of quite arbitrary hypotheses, is forced thereafter to seek out isolated economic facts which he twists and falsifies to pass them off as examples, already existing applications, beginnings of realization of his regenerating idea.[45]

Now let us pass on to the conclusions M. Proudhon draws from value constituted (by labor time).

— A certain quantity of labor is equivalent to the product created by this same quantity of labor.

— Each day's labor is worth as much as another day's labor; that is to say, if the quantities are equal, one man's labor is worth as much as another man's labor: there is no qualitative difference. With the same quantity of labor, one man's product can be given in exchange for another man's product. All men are wage workers getting equal pay for an equal labor time. Perfect equality rules the exchanges.

Are these conclusions the strict, natural consequences of value "constituted" or determined by labor time?

If the relative value of a commodity is determined by the quantity of labor required to produce it, it follows naturally that the relative value of labor, or wages, is likewise determined by the quantity of labor needed to produce the wages. Wages, that is, the relative value or the price of labor, are thus determined by the labor time needed to produce all that is necessary for the maintenance of the worker.

> *Diminish the cost of production* of hats, and their price will ultimately fall to their new natural price, although the demand should be doubled, trebled, or quadrupled. *Diminish the cost of subsistence of men*, by diminishing the natural price of the food and clothing by which life is sustained, and wages will

[45] See present edition, p. 72. (Section 3, *Applicaiton of Constituted Value*)

> ultimately fall, notwithstanding that the demand for laborers may very greatly increase.[46]

Doubtless, Ricardo's language is as cynical as can be. To put the cost of manufacture of hats and the cost of maintenance of men on the same plane is to turn men into hats. But do not make an outcry at the cynicism of it. The cynicism is in the facts and not in the words which express the facts. French writers like MM. Droz, Blanqui, Rossi and others take an innocent satisfaction in proving their superiority over the English economists, by seeking to observe the etiquette of a "humanitarian" phraseology; if they reproach Ricardo and his school for their cynical language, it is because it annoys them to see economic relations exposed in all their crudity, to see the mysteries of the bourgeoisie unmasked.

To sum up: labor, being itself a commodity, is measured as such by the labor time needed to produce the labor-commodity. And what is needed to produce this labor-commodity? Just enough labor time to produce the objects indispensable to the constant maintenance of labor, that is, to keep the worker alive and in a condition to propagate his race. The natural price of labor is no other than the minimum wage.[47]

If the current rate of wages rises above the natural price, it is precisely because the law of value posed as a principle by M. Proudhon happens to be counterbalanced by the consequences of the varying relations of supply and demand. But the minimum wage is nonetheless the center towards which the current rates of wages gravitate.

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[46] David Ricard, *op. cit.*, p. 260.

[47] The thesis that the "natural," i.e., normal, price of labor power coincides with the minimum wage, i.e., with the equivalent in value of the means of subsistence absolutely indispensable for the life and procreation of the worker, was first put forward by me in *Outlines of a Critique of Political Economy* (*Deutsch-Französische Jahrbücher* [*Franco-German Annuals*], Paris, 1844) and in *The Condition of the Working Class in England*. As seen here, Marx at that time accepted the thesis. Lassalle took it over from both of us. Although, however, in reality wages have a constant tendency to approach the minimum, the above thesis is nevertheless incorrect. The fact that labor power is regularly and on the average paid below its value cannot alter its value. In *Capital*, Marx has put the above thesis right (Section on the Buying and Selling of labor Power) and also (Chapter 25: *The General Law of Capitalist Accumulation*) analyzed the circumstances which permit capitalist production to depress the price of labor power more and more below its value. [Note by F. Engels to the German edition of 1885.]

Thus relative value, measured by labor time, is inevitably the formula of the present enslavement of the worker, instead of being, as M. Proudhon would have it, the "revolutionary theory" of the emancipation of the proletariat.

Let us see now to what extent the application of labor time as a measure of value is incompatible with the existing class antagonism and the unequal distribution of the product between the immediate worker and the owner of accumulated labor.

Let us take a particular product, for example, linen. This product, as such, contains a definite quantity of labor. This quantity of labor will always be the same, whatever the reciprocal position of those who have collaborated to create this product.

Let us take another product: broadcloth, which has required the same quantity of labor as the linen.

If there is an exchange of these two products, there is an exchange of equal quantities of labor. In exchanging these equal quantities of labor time, one does not change the reciprocal position of the producers, any more than one changes anything in the situation between the workers and the manufacturers. To say that this exchange of products measured by labor time results in an equality of payment for all the producers is to suppose that equality of participation in the product existed before the exchange. When the exchange of broadcloth for linen has been accomplished, the producers of broadcloth will share in the linen in a proportion equal to that in which they previously shared in the broadcloth.

M. Proudhon's illusion is brought about by his taking for a consequence what could be at most but a gratuitous supposition.

Let us go further.

Does labor time, as the measure of value, suppose at least that the days are *equivalent*, and that one man's day is worth as much as another's? No.

Let us suppose for a moment that a jeweler's day is equivalent to three days of a weaver; the fact remains that any change in the value of jewels relative to that of woven materials, unless it be the transitory result of the fluctuations of demand and supply, must have as its cause a reduction or an increase in the labor time expended in the production of one or the other. If three working days of different workers be related to one

another in the ratio of 1: 2: 3, then every change in the relative value of their products will be a change in this same proportion of 1: 2: 3. Thus values can be measured by labor time, in spite of the inequality of value of different working days; but to apply such a measure we must have a comparative scale of the different working days: it is competition that sets up this scale.

Is your hour's labor worth mine? That is a question which is decided by competition.

Competition, according to an American economist, determines how many days of simple labor are contained in one day's compound labor. Does not this reduction of days of compound labor to days of simple labor suppose that simple labor is itself taken as a measure of value? If the mere quantity of labor functions as a measure of value regardless of quality, it presupposes that simple labor has become the pivot of industry. It presupposes that labor has been equalized by the subordination of man to the machine or by the extreme division of labor; that men give way in face of labor; that the pendulum of the clock has become as accurate a measure of the relative activity of two workers as it is of the speed of two locomotives. Therefore, we should not say that one man's hour is worth another man's hour, but rather that one man during an hour is worth just as much as another man during an hour. Time is everything, man is nothing; he is, at the most, time's car case. Quality no longer matters. Quantity alone decides everything; hour for hour, day for day; but this equalizing of labor is not by any means the work of M. Proudhon's eternal justice; it is purely and simply a fact of modern industry.

In the automatic workshop, one worker's labor is scarcely distinguishable in any way from another worker's labor: workers can only be distinguished one from another by the length of time they take for their work. Nevertheless, this quantitative difference becomes, from a certain point of view, qualitative, in that the time they take for their work depends partly on purely material causes, such as physical constitution, age and sex; partly on purely negative moral causes, such as patience, imperturbability, diligence. In short, if there is a difference of quality in the labor of different workers, it is at most a quality of the last kind, which is far from being a distinctive peculiarity. This is what the state of affairs in modern industry amounts to in the last analysis. It is upon this equality, already realized in

automatic labor, that M. Proudhon wields his smoothing-plane of "equalization," which he means to establish universally in "time to come"!

All the "equalitarian" conclusions which M. Proudhon deduces from Ricardo's doctrine are based on a fundamental error. He confounds the value of commodities measured by the quantity of labor embodied in them with the value of commodities measured by "*the value of labor*." If these two ways of measuring the value of commodities merged into one, it could likewise be stated that the relative value of any commodity is measured by the quantity of labor embodied in it; or that it is measured by the quantity of labor it can buy; or again that it is measured by the quantity of labor which can acquire it. But this is far from being so. The value of labor can no more serve as a measure of value than the value of any other commodity. A few examples will suffice to explain still better what we have just stated.

If a *muid*[48] of corn cost two days' labor instead of one, it would have twice its original value: but it would not set in operation double the quantity of labor, because it would contain no more nutritive matter than before. Thus the value of the corn, measured by the quantity of labor used to produce it, would have doubled; but measured either by the quantity of labor it can buy or by the quantity of labor with which it can be bought, it would be far from having doubled. On the other hand, if the same labor produced twice as many clothes as before, their relative value would fall by half; but, nevertheless, this double quantity of clothing would not thereby be reduced to disposing over only half the quantity of labor, nor could the same labor command double the quantity of clothing; for half the clothes would still go on rendering the worker the same service as before.

Thus it is going against economic facts to determine the relative value of commodities by the value of labor. It is moving in a vicious circle, it is to determine relative value by a relative value which itself needs to be determined.

It is beyond doubt that M. Proudhon confuses the two measures, measure by the labor time needed for the production of a commodity and measure by the value of the labor. "Any man's labor," he says, "can buy the value it represents." Thus, according to him, a certain quantity of labor

[48] An old French measure equivalent to 18 hectometers.—*Ed.*

embodied in a product is equivalent to the worker's payment, that is, to the value of labor. It is the same reasoning that makes him confuse cost of production with wages.

"What are wages? They are the cost price of corn, etc., the integral price of all things." Let us go still further. "Wages are the proportionality of the elements which compose wealth." What are wages? They are the value of labor.

Adam Smith takes as the measure of value, now the labor time needed for the production of a commodity, now the value of labor. Ricardo exposes this error by showing clearly the disparity of these two ways of measuring. M. Proudhon outdoes Adam Smith in error by identifying the two things which the latter had merely put in juxtaposition.

It is in order to find the proper proportion in which workers should share in the products, or, in other words, to determine the relative value of labor, that M. Proudhon seeks a measure for the relative value of commodities. To find out the measure for the relative value of commodities he can think of nothing better than to give as the equivalent of a certain quantity of labor the sum total of the products it has created, which is as good as supposing that the whole of society consists merely of immediate workers who receive their own produce as wages. In the second place, he takes for granted the equivalence of the working days of different workers. In short, he seeks the measure of the relative value of commodities in order to arrive at equal payment for the workers, and he takes the equality of wages as an already established fact, in order to go off on the search for the relative value of commodities. What admirable dialectic!

> Say and the economists after him have observed that labor being itself subject to valuation, being a commodity like any other commodity, it is moving in a vicious circle to treat it as the principle and the determining cause of value… In so doing, these economists, if they will allow me to say so, show a prodigious carelessness. labor is said to have value not as a commodity itself, but in view of the values which it is supposed to contain potentially. The value of labor is a figurative expression, an anticipation of the cause for the effect. It is a fiction of the same stamp as the *productivity of capital*. Labor

> produces, capital has value… By a sort of ellipsis one speaks of the value of labor… labor like liberty… is a thing vague and indeterminate by nature, but defined qualitatively by its object, that is to say, it becomes a reality by the product.[49]

> But is there any need to dwell on this? The moment the economist [read M. Proudhon] changes the name of things, *vera rerum vocabula* [the true names of things], he is implicitly confessing his impotence and proclaiming himself not privy to the cause.[50]

We have seen that M. Proudhon makes the value of labor the "determining cause" of the value of products to such an extent that for him *wages*, the official name for the "value of labor," form the integral price of all things. That is why Say's objection troubles him. In labor-commodity which is a grim reality, he sees nothing but a grammatical ellipsis. Thus the whole of existing society, founded on labor-commodity, is henceforth founded on a poetic license, a figurative expression. If society wants to "eliminate all the drawbacks" that assail it, well, let it eliminate all the ill-sounding terms, change the language; and to this end it has only to apply to the Academy for a new edition of its dictionary. After all that we have just seen, it is easy for us to understand why M. Proudhon, in a work on political economy, has to enter upon long dissertations on etymology and other parts of grammar. Thus he is still learnedly discussing the antiquated derivation of *servus* [a slave] from *servare* [to preserve]. These philological dissertations have a deep meaning, an esoteric meaning—they form an essential part of M. Proudhon's argument.

Labor,[51] inasmuch as it is bought and sold, is a commodity like any other commodity, and has, in consequence, an exchange value. But the value of labor, or labor as a commodity, produces as little as the value of corn, or corn as a commodity, serves as food.

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[49] Pierre-Joseph Proudhon, *op. cit.*, p. 101.

[50] Ibid., pp. 225-226.

[51] In the copy presented by Marx to N. Utina in 1876, after the word "labor" is added "labor power." The same addition is made in the 1896 French edition.—*Ed.*

Labor has more or less "value," according to whether food commodities are more or less dear, whether the supply and demand of hands exist to such or such a degree, etc., etc.

Labor is not a "vague thing," it is always some definite labor, it is never labor in general that is sold and bought. It is not only labor which is qualitatively defined by the object; but also the object which is determined by the specific quality of labor.

Labor, insofar as it is sold and bought, is itself a commodity. Why is it bought? "In view of the values it is supposed to contain potentially." But if a certain thing is said to be a commodity, there is no longer any question as to the reason why it is bought, that is, as to the utility to be derived from it, the application to be made of it. It is a commodity as an object of traffic. All M. Proudhon's arguments are limited to this: labor is not bought as an immediate object of consumption. No, it is bought as an instrument of production, as a machine would be bought. As a commodity, labor has value and does not produce. M. Proudhon might just as well have said that there is no such thing as a commodity, since every commodity is acquired merely for some utilitarian purpose, and never as a commodity in itself.

In measuring the value of commodities by labor, M. Proudhon vaguely glimpses the impossibility of excluding labor from this same measure, insofar as labor has a value, labor-commodity. He has a misgiving that this is turning the minimum wage into the natural and normal price of immediate labor, that it is accepting the existing state of society. So, to get away from this fatal conclusion, he does an about-face and asserts that labor is not a commodity, that it cannot have value. He forgets that he himself has taken the value of labor as a measure, he forgets that his whole system rests on labor-commodity, on labor which is bartered, sold, bought, exchanged for produce, etc., on labor, in fact, which is an immediate source of income for the worker. He forgets everything.

To save his system, he consents to sacrifice its basis.

Et propter vitam vivendi perdere causas![52]

We now come to a new definition of "*constituted* value."

[52] And for the sake of life to lose the reasons for living! (Juvenal, Satires, VIII.)—*Ed.*

> Value is the proportional relation of the products which constitute wealth.[53]

Let us note in the first place that the simple phrase "relative or exchange value" implies the idea of some relation in which products are exchanged reciprocally. By giving the name "proportional relation" to this relation, no change is made in the relative value, except in the expression. Neither the depreciation nor the enhancement of the value of a product destroys its quality of being in some "proportional relation" with the other products which constitute wealth.

Why then this new term, which introduces no new idea?

"Proportional relation" suggests many other economic relations, such as proportionality in production, the correct proportion between supply and demand, etc., and M. Proudhon is thinking of all that when he formulates this didactic paraphrase of marketable value.

In the first place, the relative value of products being determined by the comparative amount of labor used in the production of each of them, proportional relations, applied to this special case, stand for the respective quota of products which can be manufactured in a given time, and which in consequence are given in exchange for one another.

Let us see what advantage M. Proudhon draws from this proportional relation.

Everyone knows that when supply and demand are evenly balanced, the relative value of any product is accurately determined by the quantity of labor embodied in it, that is to say, that this relative value expresses the proportional relation precisely in the sense we have just attached to it. M. Proudhon inverts the order of things. Begin, he says, by measuring the relative value of a product by the quantity of labor embodied in it, and supply and demand will infallibly balance one another. Production will correspond to consumption, the product will always be exchangeable. Its current price will express exactly its true value. Instead of saying like everyone else: when the weather is fine, a lot of people are to be seen going out for a walk, M. Proudhon makes his people go out for a walk in order to be able to ensure them fine weather.

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[53] Pierre-Joseph Proudhon, *op. cit.*, p.102.

What M. Proudhon gives as the consequence of marketable value determined *a priori* by labor time could be justified only by a law couched more or less in the following terms:

Products will in future be exchanged in the exact ratio of the labor time they have cost. Whatever may be the proportion of supply to demand, the exchange of commodities will always be made as if they had been produced proportionately to the demand. Let M. Proudhon take it upon himself to formulate and lay down such a law, and we shall relieve him of the necessity of giving proofs. If, on the other hand, he insists on justifying his theory, not as a legislator, but as an economist, he will have to prove that the *time* needed to create a commodity indicates exactly the degree of its *utility* and marks its proportional relation to the demand, and in consequence, to the total amount of wealth. In this case, if a product is sold at a price equal to its cost of production, supply and demand will always be evenly balanced; for the cost of production is supposed to express the true relation between supply and demand.

Actually, M. Proudhon sets out to prove that the labor time needed to create a product indicates its correct proportional relation to needs, so that the things whose production costs the least time are the most immediately useful, and so on, step by step. The mere production of a luxury object proves at once, according to this doctrine, that society has spare time which allows it to satisfy a need for luxury.

M. Proudhon finds the very proof of his thesis in the observation that the most useful things cost the least time to produce, that society always begins with the easiest industries and successively "starts on the production of objects which cost more labor time and which correspond to a higher order of needs."

M. Proudhon borrows from M. Dunoyer the example of extractive industry—fruit-gathering, pasturage, hunting, fishing, etc.—which is the simplest, the least costly of industries, and the one by which man began "the first day of his second creation." The first day of his first creation is recorded in Genesis, which shows us God as the world's first manufacturer.

Things happen in quite a different way from what M. Proudhon imagines. The very moment civilization begins, production begins to be founded on the antagonism of orders, estates, classes, and finally on the

antagonism of accumulated labor and immediate labor. No antagonism, no progress. This is the law that civilization has followed up to our days. Till now the productive forces have been developed by virtue of this system of class antagonisms. To say now that, because all the needs of all the workers were satisfied, men could devote themselves to the creation of products of a higher order—to more complicated industries—would be to leave class antagonism out of account and turn all historical development upside down. It is like saying that because, under the Roman emperors, muræna were fattened in artificial fishponds, therefore there was enough to feed abundantly the whole Roman population. Actually, on the contrary, the Roman people had not enough to buy bread with, while the Roman aristocrats had slaves enough to throw as fodder to the muræna.

The price of food has almost continuously risen, while the price of manufactured and luxury goods has almost continuously fallen. Take the agricultural industry itself: the most indispensable objects, like corn, meat, etc., rise in price, while cotton, sugar, coffee, etc., continually fall in a surprising proportion. And even among comestibles proper, the luxury articles, like artichokes, asparagus, etc., are today relatively cheaper than foodstuffs of prime necessity. In our age, the superfluous is easier to produce than the necessary. Finally, at different historical epochs, the reciprocal price relations are not only different, but opposed to one another. In the whole of the Middle Ages, agricultural products were relatively cheaper than manufactured products; in modern times they are in inverse ratio. Does this mean that the utility of agricultural products has diminished since the Middle Ages?

The use of products is determined by the social conditions in which the consumers find themselves placed, and these conditions themselves are based on class antagonism.

Cotton, potatoes and spirits are objects of the most common use. Potatoes have engendered scrofula; cotton has to a great extent driven out flax and wool, although wool and flax are, in many cases, of greater utility, if only from the point of view of hygiene; finally, spirits have got the upper hand of beer and wine, although spirits used as an alimentary substance are everywhere recognized to be poison. For a whole century, governments struggled in vain against the European opium; economics prevailed, and dictated its orders to consumption.

Why are cotton, potatoes and spirits the pivots of bourgeois society? Because the least amount of labor is needed to produce them, and, consequently, they have the lowest price. Why does the minimum price determine the maximum consumption? Is it by any chance because of the absolute utility of these objects, their intrinsic utility, their utility insofar as they correspond, in the most useful manner, to the needs of the worker as a man, and not of the man as a worker? No, it is because in a society founded on *poverty* the *poorest* products have the fatal prerogative of being used by the greatest number.

To say now that because the least costly things are in greater use, they must be of the greatest utility, is saying that the wide use of spirits, because of their low cost of production, is the most conclusive proof of their utility; it is telling the proletarian that potatoes are more wholesome for him than meat; it is accepting the present state of affairs; it is, in short, making an apology, with M. Proudhon, for a society without understanding it.

In a future society, in which class antagonism will have ceased, in which there will no longer be any classes, use will no longer be determined by the *minimum* time of production; but the time of social production devoted to different articles will be determined by the degree of their social utility.

To return to M. Proudhon's thesis; since the labor time necessary for the production of an article is not the expression of its degree of utility, the exchange value of this same article, determined beforehand by the labor time embodied in it, can never regulate the correct relation of supply to demand, that is, the proportional relation in the sense M. Proudhon attributes to it at the moment.

It is not the sale of a given product at the price of its cost of production that constitutes the "proportional relation" of supply to demand, or the proportional quota of this product relatively to the sum total of production; it is the *variations in demand and supply* that show the producer what amount of a given commodity he must produce in order to receive at least the cost of production in exchange. And as these variations are continually occurring, there is also a continual movement of withdrawal and application of capital in the different branches of industry.

> It is only in consequence of such variations that capital is *apportioned* precisely, in the requisite abundance and no more to the production of the different commodities which happen to be in demand. With the rise or fall of price, profits are elevated above, or depressed below their general level, and capital is either encouraged to enter into, or is warned to depart from, the particular employment in which the variation has taken place [—] When we look to the markets of a large town, and observe how regularly they are supplied both with home and foreign commodities, in the quantity in which they are required, under all the circumstances of varying demand, arising from the caprice of taste, or a change in the amount of population, without often producing either the effects of a glut from a too abundant supply, or an enormously high price from the supply being unequal to the demand, we must confess that the principle which apportions capital to each trade in *the precise amount that is required*, is more active than is generally supposed.[54]

If M. Proudhon admits that the value of products is determined by labor time, he should equally admit that it is the fluctuating movement alone that in societies founded on individual exchanges makes labor time the measure of value. There is no ready constituted "proportional relation," but only a constituting movement.

We have just seen in what sense it is correct to speak of "proportion" as of a consequence of value determined by labor time. We shall see now how this measure by time, called by M. Proudhon the "law of proportion," becomes transformed into a law of *disproportion*.

Every new invention that enables the production in one hour of that which has hitherto been produced in two hours depreciates all similar products on the market. Competition forces the producer to sell the product of two hours as cheaply as the product of one hour. Competition implements the law according to which the relative value of a product is determined by the labor time needed to produce it. labor time serving as the measure of marketable value becomes in this way the law of the contin-

[54] David Ricard, *op. cit.*, pp. 48-49.

ual *depreciation* of labor. We will say more. There will be depreciation not only of the commodities brought into the market, but also of the instruments of production and of whole plants. This fact was already pointed out by Ricardo when he said:

> By constantly increasing the facility of production, we constantly diminish the value of some of the commodities before produced.[55]

Sismondi goes further. He sees in this "value *constituted*" by labor time, the source of all the contradictions of modern industry and commerce.

> Mercantile value [he says,] is always determined in the long run by the quantity of labor needed to obtain the thing evaluated: it is not what it has actually cost, but what it would cost in future with, perhaps, perfected means; and this quantity, although difficult to evaluate, is always faithfully established by competition… It is on this basis that the demand of the seller as well as the supply of the buyer is reckoned. The former will perhaps declare that the thing has cost him ten days' labor; but if the latter realizes that it can henceforth be produced with eight days' labor, in the event of competition proving this to the two contracting parties, the value will be reduced, and the market price fixed at eight days only. Of course, each of the parties believes that the thing is useful, that it is desired, that without desire there would be no sale; but the fixing of the price has nothing to do with utility.[56]

It is important to emphasize the point that what determines value is not the time taken to produce a thing, but the minimum time it could possibly be produced in, and this minimum is as certained by competition. Suppose for a moment that there is no more competition and consequently no longer any means to ascertain the minimum of labor necessary for the production of a commodity; what will happen? It will suffice to spend six hours' work on the production of an object, in order to have

[55] Ibid., p. 183.

[56] Simonde de Sismondi, *op. cit.*, pp. 380-381.

the right, according to M. Proudhon, to demand in exchange six times as much as he who has taken only one hour to produce the same object.

Instead of a "proportional relation," we have a disproportional relation, at any rate if we insist on sticking to relations, good or bad.

The continual depreciation of labor is only one side, one consequence of the evaluation of commodities by labor time. The excessive raising of prices, overproduction and many other features of industrial anarchy have their explanation in this mode of evaluation.

But does labor time used as a measure of value give rise at least to the proportional variety of products that so fascinates M. Proudhon?

On the contrary, monopoly in all its monotony follows in its wake and invades the world of products, just as to everybody's knowledge monopoly invades the world of the instruments of production. It is only in a few branches of industry, like the cotton industry, that very rapid progress can be made. The natural consequence of this progress is that the products of cotton manufacture, for instance, fall rapidly in price: but as the price of cotton goes down, the price of flax must go up in comparison. What will be the outcome? Flax will be replaced by cotton. In this way, flax has been driven out of almost the whole of North America. And we have obtained, instead of the proportional variety of products, the dominance of cotton.

What is left of this "proportional relation?" Nothing but the pious wish of an honest man who would like commodities to be produced in proportions which would permit of their being sold at an honest price. In all ages good-natured bourgeois and philanthropic economists have taken pleasure in expressing this innocent wish.

Let us hear what old *Boisguilbert* says:

> The price of commodities [he says,] must always be *proportionate*; for it is such mutual understanding alone that can enable them to exist together *so as to give themselves to one another at any moment* [here is M. Proudhon's continual exchangeability] and reciprocally give birth to one another… As wealth, then, is nothing but this continual intercourse between man and man, craft and craft, etc., it is a frightful blindness to go looking for the cause of misery elsewhere than in the cessation

> of such traffic brought about by a disturbance of proportion in prices.[57]

Let us listen also to a modern economist:

> The great law as necessary to be affixed to production, that is, the *law of proportion*, which alone can preserve the continuity of value… The equivalent must be guaranteed… All nations have attempted, at various periods of their history, by instituting numerous commercial regulations and restrictions, to effect, in some degree, the object here explained… But the natural and inherent selfishness of man …has urged him to break down all such regulations… Proportionate production is the realization of the entire truth of the Science of Social Economy.[58]

Fuit Troja.[59] This correct proportion between supply and demand, which is beginning once more to be the object of so many wishes, ceased long ago to exist. It has passed into the stage of senility. It was possible only at a time when the means of production were limited, when exchange took place within very restricted bounds. With the birth of large-scale industry this correct proportion had to come to an end, and production is inevitably compelled to pass in continuous succession through vicissitudes of prosperity, depression, crisis, stagnation, *renewed prosperity*, and so on.

Those who, like Sismondi, wish to return to the correct proportion of production, while preserving the present basis of society, are reactionary, since, to be consistent, they must also wish to bring back all the other conditions of industry of former times.

What kept production in correct, or more or less correct, proportions? It was demand that dominated supply, that preceded it. Production followed close on the heels of consumption. Large-scale industry, forced

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[57] Boisguilbert's work is quoted from the symposium *Économistes-financiers du XVIII siècle* (*Economists-Financiers of the 18th Century*), prefaced by a historical sketch on each author and accompanied by commentaries and explanatory notes by Eugene Daire, Paris, 1843.

[58] W. Atkinson, *Principles of Political Economy*, Whittaker & Co., London, 1840, pp. 171-195

[59] Troy is no more.—*Ed.*

by the very instruments at its disposal to produce on an ever-increasing scale, can no longer wait for demand. Production precedes consumption, supply compels demand.

In existing society, in industry based on individual exchange, anarchy of production, which is the source of so much misery, is at the same time the source of all progress.

Thus, one or the other:

Either you want the correct proportions of past centuries with present-day means of production, in which case you are both reactionary and utopian.

Or you want progress without anarchy: in which case, in order to preserve the productive forces, you must abandon individual exchange.

Individual exchange is consistent only with the small-scale industry of past centuries and its corollary of "correct proportion," or else with large-scale industry and all its train of misery and anarchy.

After all, the determination of value by labor time—the formula M. Proudhon gives us as the regenerating formula of the future—is therefore merely the scientific expression of the economic relations of present-day society, as was clearly and precisely demonstrated by Ricardo long before M. Proudhon.

But does the "*equalitarian*" application of this formula at least belong to M. Proudhon? Was he the first to think of reforming society by transforming all men into immediate workers exchanging equal amounts of labor? Is it for him to reproach the communists—these people devoid of all knowledge of political economy, these "obstinately foolish men," these "paradise dreamers"—with not having found, before him, this "solution of the problem of the proletariat?"

Anyone who is in any way familiar with the trend of political economy in England cannot fail to know that almost all the socialists in that country have, at different periods, proposed the equalitarian application of the Ricardian theory. We could quote for M. Proudhon: Hodgskin, *Political Economy*, 1827;[60] William Thompson, *An Inquiry into the Principles of the Distribution of Wealth Most Conducive to Human Happiness*, 1824;

[60] See Thomas Hodgskin, *Popular Political Economy*, London, 1827.

T. R. Edmonds, *Practical Moral and Political Economy*, 1828,[61] etc., etc., and four pages more of etc. We shall content ourselves with listening to an English communist, Mr. Bray.[62] We shall give the decisive passages in his remarkable work, *Labor's Wrongs and labor's Remedy*, Leeds, 1839, and we shall dwell some time upon it, firstly, because Mr. Bray is still little known in France, and, secondly, because we think that we have discovered in him the key to the past, present and future works of M. Proudhon.

> The only way to arrive at truth is to go at once to First Principles… Let us… go at once to the source from whence governments themselves have arisen… By thus going to the origin of the thing, we shall find that every form of government, and every social and governmental wrong, owes its rise to the existing social system—to *the institution of property as it at present exists*—and that, therefore, if we would end our wrongs and our miseries at once and forever, *the present arrangements of society must be totally subverted*… By thus fighting them upon their own ground, and with their own weapons, we shall avoid that senseless chatter respecting "*visionaries*" and "*theorists*," with which they are so ready to assail… Before the conclusions arrived at by such a course of proceeding can be overthrown, the economists must unsay or disprove those established truths and principles on which their own arguments are founded.[63]

> It is *labor alone which bestows value*… Every man has an undoubted right to all that his honest labor can procure him. When he thus appropriates the fruits of his labor, he commits no injustice upon any other human being; for he interferes with no other man's right of doing the same with the produce of his labor… All these ideas of superior and inferior—of master and man—may be traced to the neglect of First Principles, and to the consequent rise of *inequality* of possessions,

[61] The books by Thompson and Edmonds were published in London.

[62] His initials are "J. F."

[63] John Francis Bray, *Labor's Wrongs and labor's Remedy*, David Green, Leeds, 1839, pp. 17 and 41.

and such ideas will never be eradicated, nor the institutions founded upon them be subverted, so long as this inequality is maintained. Men have hitherto blindly hoped to remedy the present unnatural state of things…by destroying *existing inequality*, and leaving untouched the cause of the inequality; but it will shortly be seen… that misgovernment[64] is not a cause, but a consequence—that it is not the creator, but the created—that it is *the offspring of inequality of possessions*; and that the inequality of possessions is inseparably connected with our present social system.[65]

Not only are the greatest advantages, but strict justice also, on the side of a system of equality… Every man is a link, and an indispensable link, in the chain of effects—the beginning of which is but an idea, and the end, perhaps, the production of a piece of cloth. Thus, although we may entertain different feelings towards the several parties, it does not follow that one should be better paid for his labor than another. The inventor will ever receive, in addition to his just pecuniary reward, that which genius only can obtain from us—the tribute of our admiration.

From the very nature of labor and exchange, strict justice requires that all exchangers should be not only *mutually*, but that they should likewise be *equally*, benefited. Men have only two things which they can exchange with each other, namely, labor, and the produce of labor… If a just system of exchanges were acted upon, the value of all articles would be determined by *the entire cost of production*; and *equal values should always exchange for equal values*. If, for instance, it takes a hatter one day to make a hat, and a shoemaker the same time to make a pair of shoes—supposing the material used by each to be of the same value—and they exchange these articles with each other, they are not only mutually but equally benefited: the

[64] Marx has "government" in his French text.—*Ed.*

[65] John Francis Bray, *op. cit.*, pp. 33, 36-37.

> advantage derived by either party cannot be a disadvantage to the other, as each has given the same amount of labor, and the materials made use of by each were of equal value. But if the hatter should obtain *two* pair of shoes for *one* hat—time and value of material being as before—the exchange would clearly be an unjust one. The hatter would defraud the shoemaker of one day's labor; and were the former to act thus in all his exchanges, he would receive, for the labor of *half a year*, the product of some other person's *whole year*… We have heretofore acted upon no other than this most unjust system of exchanges—the *workmen have given* the capitalist the labor of a whole year, in exchange for the value of only half a year—and from this, and not from the assumed inequality of bodily and mental powers in individuals, has arisen the inequality of wealth and power… It is an inevitable condition of inequality of exchanges—of buying at one price and selling at another—that capitalists shall continue to be capitalists, and working men to be working men—the one a class of tyrants and the other a class of slaves—to eternity… The whole transaction, therefore, plainly shows that the capitalists and proprietors do no more than give the working man, for his labor of one week, a part of the wealth which they obtained from him the week before!—which just amounts to giving him *nothing* for *something*… The whole transaction… between the producer and the capitalist is… a mere farce: it is, in fact, in thousands of instances, no other than a barefaced though *legalized robbery*.[66]

> The gain of the employer will never cease to be the loss of the employed—until the exchanges between the parties are equal; and exchanges never can be equal while society is divided into capitalists and producers—the last living upon their labor and the first bloating upon the profit of that labor.

[66] Ibid., pp. 45, 48-50.

It is plain [continues Mr. Bray,] that, establish whatever form of government we will… we may talk of morality and brotherly love… no reciprocity can exist where there are unequal exchanges… Inequality of exchanges, as being the cause of inequality of possessions, is the secret enemy that devours us.[67]

It has been deduced, also, from a consideration of the intention and end of society, not only that all men should labor, and thereby become exchangers, but that equal values should always exchange for equal values—and that, as the gain of one man ought never to be the loss of another, value should ever be determined by cost of production. But we have seen, that, under the present arrangements of society …the gain of the capitalist and the rich man is always the loss of the workman—that this result will invariably take place, and the poor man be left entirely at the mercy of the rich man, under any and every form of government, so long as there is inequality of exchanges—and that equality of exchanges can be ensured only under social arrangements in which labor is universal… If exchanges were equal, would the wealth of the present capitalists gradually go from them to the working classes.[68]

So long as this system of unequal exchanges is tolerated, the producers will be almost as poor and as ignorant and as hard-worked as they are at present, even if *every governmental burden be swept away* and *all taxes be abolished*… nothing but a total change of system—an equality of labor and exchanges—can alter this state of things and guarantee true equality of rights… The producers have but to make an effort—and by them must every effort for their own redemption be made—and their chains will be snapped as under forever… As an end, the political equality is there a failure… as a means, also, it is there a failure.

[67] Ibid., pp. 51-52.

[68] Ibid., pp. 53-55.

> Where equal exchanges are maintained, the gain of one man cannot be the loss of another; for every exchange is then simply a *transfer*, and not a sacrifice, of labor and wealth. Thus, although under a social system based on equal exchanges, a parsimonious man may become rich, his wealth will be no more than the accumulated produce of his own labor. He may exchange his wealth, or he may give it to others… but a rich man cannot continue wealthy for any length of time after he has ceased to labor. Under equality of exchanges, wealth cannot have, as it now has, a procreative and apparently self-generating power, such as replenishes all waste from consumption; for, unless it be renewed by labor, wealth, when once consumed, is given up forever. That which is now called *profit* and *interest* cannot exist as such in connection with equality of exchanges; for producer and distributor would be alike remunerated, and the sum total of their labor would determine the value of the article created and brought to the hands of the consumer.
>
> The principle of equal exchanges, therefore, must from its very nature ensure *universal labor*.[69]

After having refuted the objections of the economists to *communism*, Mr. Bray goes on to say:

> If, then, a changed character be essential to the success of the social system of community in its most perfect form—and if, likewise, the present system affords no circumstances and no facilities for effecting the requisite change of character and preparing man for the higher and better state desired—it is evident that these things must necessarily remain as they are, …or else some preparatory step must be discovered and made use of—some movement partaking partly of the present and partly of the desired system, [the system of community] some intermediate resting-place, to which society may go with all its faults and its follies, and from which it may move forward,

[69] Ibid., pp. 67, 88, 89, 94, 109-10.

imbued with those qualities and attributes without which the system of community and equality cannot as such have existence.[70]

The whole movement would require only co-operation in its simplest form… Cost of production would in every instance determine value; and equal values would always exchange for equal values. If one person worked a whole week, and another worked only half a week, the first would receive double the remuneration of the last; but this extra pay of the one would not be at the expense of the other, nor would the loss incurred by the last man fall in any way upon the first. Each person would exchange the wages he individually received for commodities of the same value as his respective wages; and in no case could the gain of one man or one trade be a loss to another man or another trade. The labor of every individual *would alone determine* his gains or his losses.

By means of general and local boards of trade… the quantities of the various commodities required for consumption—the relative value of each in regard to each other—the number of hands required in various trades and descriptions of labor—and all other matters connected with production and distribution, could in a short time be as easily determined for a nation as for an individual company under the present arrangements… Individuals would compose families, and families towns, as under the existing system… The present distribution of people in towns and villages, bad as it is, would not be directly interfered with… Under this joint-stock system, the same as under that now existing, every individual would be at liberty to accumulate as much as he pleased, and to enjoy such accumulations when and where he might think proper… The great productive section of the community… is divided into an indefinite number of smaller sections, all working, producing and exchanging their products on a footing of the most

[70] Ibid., p. 134.

> perfect equality… And the joint-stock modification (which is nothing but a concession to present-day society in order to obtain communism), by being so constituted as to admit of *individual property* in productions in connection with a *common property* in productive powers—making every individual dependent on his own exertions, and at the same time allowing him an equal participation in every advantage afforded by nature and art—is fitted to take society as it is, and to prepare the way for other and better changes.[71]

We only need to reply in a few words to Mr. Bray who without us and in spite of us has managed to supplant M. Proudhon, except that Mr. Bray, far from claiming the last word on behalf of humanity, proposes merely measures which he thinks good for a period of transition between existing society and a community regime.

One hour of Peter's labor exchanges for one hour of Paul's labor. That is Mr. Bray's fundamental axiom.

Let us suppose Peter has twelve hours' labor before him, and Paul only six. Peter will be able to make with Paul an exchange of only six for six. Peter will consequently have six hours' labor left over. What will he do with these six hours' labor?

Either he will do nothing—in which case he will have worked six hours for nothing; or else he will remain idle for another six hours to get even; or else, as a last resource, he will give these six hours' labor, which he has no use for, to Paul into the bargain.

What in the end will Peter have earned more than Paul? Some hours of labor? No! He will have gained only hours of leisure; he will be forced to play the loafer for six hours. And in order that this new right to loaf might be not only relished but sought after in the new society, this society would have to find in idleness its highest bliss, and to look upon labor as a heavy shackle from which it must break free at all costs. And again, to return to our example, if only these hours of leisure that Peter has gained in excess of Paul were really a gain! Not in the least. Paul, beginning by working only six hours, attains by steady and regular work a result that Peter secures only by beginning with an excess of work. Everyone will want to be Paul,

[71] Ibid., pp. 158, 160, 162, 168, 194 and 199.

there will be a competition to occupy Paul's position, a competition in idleness.

Well, then! What has the exchange of equal quantities of labor brought us? Overproduction, depreciation, excess of labor followed by unemployment; in short, economic relations such as we see in present-day society, minus the competition of labor.

No! We are wrong! There is still an expedient which may save this new society, the society of Peters and Pauls. Peter will consume by himself the product of the six hours' labor which he has left. But since he has no longer to exchange in order to have produced, he has no need to produce in order to exchange; and the whole hypothesis of a society founded on the exchange and division of labor will fall to the ground. Equality of exchange will have been saved by the simple fact that exchange will have ceased to be: Paul and Peter will arrive at the position of Robinson.

Thus, if all the members of society are supposed to be immediate workers, the exchange of equal quantities of hours of labor is possible only on condition that the number of hours to be spent on material production is agreed on beforehand. But such an agreement negates individual exchange.

We still come to the same result, if we take as our starting point not the distribution of the products created but the act of production. In large-scale industry, Peter is not free to fix for himself the time of his labor, for Peter's labor is nothing without the co-operation of all the Peters and all the Pauls who make up the workshop. This explains very well the dogged resistance which the English factory owners put up to the *Ten Hours Bill*. They knew only too well that a two-hours' reduction of labor granted to women and children[72] would carry with it an equal reduction of working hours for adult men. It is in the nature of large-scale industry that working hours should be equal for all. What is today the result of capital and the competition of workers among themselves will be tomorrow, if you sever the relation between labor and capital, an actual agreement based upon the relation between the sum of productive forces and the sum of existing needs.

[72] The Ten Hours Bill, which applied only to women and children, was passed by the British Parliament on June 8, 1847. Many manufacturers, however, ignored it in practice.

But such an agreement is a condemnation of individual exchange, and we are back again at our first conclusion!

In principle, there is no exchange of products—but there is the exchange of the labor which co-operates in production. The mode of exchange of products depends upon the mode of exchange of the productive forces. In general, the form of exchange of products corresponds to the form of production. Change the latter, and the former will change in consequence. Thus in the history of society we see that the mode of exchanging products is regulated by the mode of producing them. Individual exchange corresponds also to a definite mode of production which itself corresponds to class antagonism. There is thus no individual exchange without the antagonism of classes.

But the honest conscience refuses to see this obvious fact. So long as one is a bourgeois, one cannot but see in this relation of antagonism a relation of harmony and eternal justice, which allows no one to gain at the expense of another. For the bourgeois, individual exchange can exist without any antagonism of classes. For him, these are two quite unconnected things. Individual exchange, as the bourgeois conceives it, is far from resembling individual exchange as it is practiced.

Mr. Bray turns the *illusion* of the respectable bourgeois into an ideal he would like to attain. In a purified individual exchange, freed from all the elements of antagonism he finds in it, he sees an "*equalitarian*" relation which he would like society to adopt.

Mr. Bray does not see that this equalitarian relation, this *corrective ideal* that he would like to apply to the world, is itself nothing but the reflection of the actual world; and that therefore it is totally impossible to reconstitute society on the basis of what is merely an embellished shadow of it. In proportion as this shadow takes on substance again, we perceive that this substance, far from being the transfiguration dreamed of, is the actual body of existing society.[73] [74]

[73] Mr. Bray's theory, like all theories, has found supporters who have allowed themselves to be deluded by appearances. *Equitable-labor-exchange bazaars* have been set up in London, Sheffield, Leeds and many other towns in England. These bazaars have all ended in scandalous failures after having absorbed considerable capital. The taste for them has gone forever. You are warned, M. Proudhon! [Note by Marx.]

[74] Equitable-labor-exchange bazaars were organized by Owenites and Ricardian socialists (such as John Gray, William Thompson and John Bray) in various towns of

It is known that Proudhon did not take this warning to heart. In 1849 he himself made an attempt with a new Exchange Bank in Paris. The bank, however, failed before it had got going properly: a court case against Proudhon had to serve to cover its collapse.[75]

England in the 1830s for fair exchange without a capitalist intermediary. The products were exchanged for labor notes, or labor money, certificates showing the cost of the products delivered, calculated on the basis of the amount of labor necessary for their production. The organizers considered these bazaars as a means of publicizing the advantages of a non-capitalist form of exchange and a peaceful way—together with cooperatives—of transition to socialism. The subsequent invariable bankruptcy of such enterprises proved their utopian character.

[75] Note by F. Engels to the German edition of 1885.

Section 3. Application of the Law of the Proportionality of Value

A) Money

> Gold and silver were the first commodities to have their value constituted.[76]

Thus gold and silver are the first applications of "value constituted"… by M. Proudhon. And as M. Proudhon constitutes the value of products determining it by the comparative amount of labor embodied in them, the only thing he had to do was to prove that *variations* in the value of gold and silver are always explained by variations in the labor time taken to produce them. M. Proudhon has no intention of doing so. He speaks of gold and silver not as commodities, but as money.

His only logic, if logic it be, consists in juggling with the capacity of gold and silver to be used as *money* for the benefit of all the commodities which have the property of being evaluated by labor time. Decidedly there is more naiveté than malice in this jugglery.

A useful product, being evaluated by the labor time needed to produce it, is always acceptable in exchange; witness, cries M. Proudhon, gold and silver, which exist in my desired conditions of "exchangeability"! Gold and silver, then, are value which has reached a state of constitution: they are the incorporation of M. Proudhon's idea. He could not have been happier in his choice of an example. Gold and silver, apart from their capacity of being commodities, evaluated like other commodities in labor time, have also the capacity of being the universal agents of exchange, of being money. By now considering gold and silver as an application of "*value constituted*" by labor time, nothing is easier than to prove that all commodities whose value is constituted by labor time will always be exchangeable, will be money.

A very simple question occurs to M. Proudhon. Why have gold and silver the privilege of typifying "constituted value"?

[76] Pierre-Joseph Proudhon, *op. cit.*, p. 109.

> The special function which usage has devolved upon the precious metals, that of serving as a medium for trade, is purely conventional, and any other commodity could, less conveniently perhaps, but just as authentically, fulfill this function. Economists recognize this, and cite more than one example. What then is the reason for this universal preference for metals as money? And what is the explanation of this specialization of the functions of silver—which has no analogy in political economy?… Is it possible to *reconstruct the series* from which *money* seems to have broken away, and hence to trace it back to its true principle?[77]

By formulating the question in these terms, M. Proudhon has already presupposed the existence of *money*. The first question he should have asked himself was, why, in exchanges as they are actually constituted, it has been necessary to individualize exchangeable value, so to speak, by the creation of a special agent of exchange. Money is-not a thing, it is a social relation. Why is the money relation a production relation like any other economic relation, such as the division of labor, etc.? If M. Proudhon had properly taken account of this relation, he would not have seen in money an exception, an element detached from a series unknown or needing reconstruction.

He would have realized, on the contrary, that this relation is a link, and, as such, closely connected with a whole chain of other economic relations; that this relation corresponds to a definite mode of production neither more nor less than does individual exchange. What does *he* do? He starts off by detaching money from the actual mode of production as a whole, and then makes it the first member of an imaginary series, of a series to be reconstructed.

Once the necessity for a specific agent of exchange, that is, for money, has been recognized, all that remains to be explained is why this particular function has devolved upon gold and silver rather than upon any other commodity. This is a secondary question, which is explained not by the chain of production relations, but by the specific qualities inherent in gold and silver as substances. If all this has made economists for once "go out-

[77] Pierre-Joseph Proudhon, *op. cit.*, pp. 108-109.

side the domains of their own science, to dabble in physics, mechanics, history and so on," as M. Proudhon reproaches them with doing, they have merely done what they were compelled to do. The question is no longer within the domain of political economy.

> What no economist [says M. Proudhon,] has either seen or understood is the *economic reason* which has determined, in favor of the precious metals, the favor they enjoy.[78]

This economic reason which nobody—with good ground indeed—has seen or understood, M. Proudhon has seen, understood and bequeathed to posterity.

> What nobody else has noticed is that, of all commodities, gold and silver were the first to have their value attain constitution. In the patriarchal period, gold and silver were still bartered and exchanged in ingots but even then they showed a visible tendency to become dominant and received a marked preference. *Little by little* the sovereigns took possession of them and affixed their seal to them: and of this sovereign consecration was born money, that is, the commodity *par excellence*, which, notwithstanding all the shocks of commerce, retains a definite proportional value and makes itself accepted for all payments… The distinguishing characteristic of gold and silver is due, I repeat, to the fact that, thanks to their metallic properties, to the difficulties of their production, and above all to the intervention of state authority, they early won stability and authenticity as commodities.[79]

To say that, of all commodities, gold and silver were the first to have their value constituted, is to say, after all that has gone before, that gold and silver were the first to attain the status of money. This is M. Proudhon's great revelation, this is the truth that none had discovered before him.

If, by these words, M. Proudhon means that of all commodities gold and silver are the ones whose time of production was known the earliest, this would be yet another of the suppositions with which he is so ready to

[78] Ibid., p. 109.

[79] Ibid., pp. 109-110.

regale his readers. If we wished to harp on this patriarchal erudition, we would inform M. Proudhon that it was the time needed to produce objects of prime necessity, such as iron, etc., which was the first to be known. We shall spare him Adam Smith's classic bow.[80]

But, after all that, how can M. Proudhon go on talking about the constitution of a value, since a value is never constituted all alone? It is constituted, not by the time needed to produce it all alone, but in relation to the quota of each and every other product which can be created in the same time. Thus the constitution of the value of gold and silver presupposes an already completed constitution of a number of other products.

It is then not the commodity that has attained, in gold and silver, the status of "constituted value," it is M. Proudhon's "constituted value" that has attained, in gold and silver, the status of money.

Let us now make a closer examination of these *economic reasons* which, according to M. Proudhon, have bestowed upon gold and silver the advantage of being raised to the status of money sooner than other products, thanks to their having passed through the constitutive phase of value.

These economic reasons are: the "visible tendency to become dominant," the "marked preference" even in the "patriarchal period," and other circumlocutions about the same fact—which increase the difficulty, since they multiply the fact by multiplying the incidents which M. Proudhon brings in to explain the fact. M. Proudhon has not yet exhausted all the so-called economic reasons. Here is one of sovereign, irresistible force:

> Money is born of sovereign consecration: the sovereigns took possession of gold and silver and affixed their seal to them.[81]

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[80] The reference is to the following passage from Adam Smith's work, *An Inquiry into the Nature and Causes of the Wealth of Nations*: "In a tribe of hunters or shepherds a particular person makes bows and arrows, for example, with more readiness and dexterity than any other. He frequently exchanges them for cattle or for venison with his companions; and he finds at last that he can in this manner get more cattle and venison, than if he himself went to the field to catch them. From a regard to his own interest, therefore, the making of bows and arrows grows to be his chief business, and he becomes a sort of armorer" (Vol. I, Book I, Chapter II).

[81] Pierre-Joseph Proudhon, *op. cit.*, p. 109.

Thus the whim of sovereigns is for M. Proudhon the highest reason in political economy.

Truly, one must be destitute of all historical knowledge not to know that it is the sovereigns who in all ages have been subject to economic conditions, but they have never dictated laws to them. Legislation, whether political or civil, never does more than proclaim, express in words, the will of economic relations.

Was it the sovereign who took possession of gold and silver to make them the universal agents of exchange by affixing his seal to them? Or was it not, rather, these universal agents of exchange which took possession of the sovereign and forced him to affix his seal to them and thus give them a political consecration?

The impress which was and is still given to silver is not that of its value but of its weight. The stability and authenticity M. Proudhon speaks of apply only to the standard of the money; and this standard indicates how much metallic matter there is in a coined piece of silver.

> The sole intrinsic value of a silver mark [says Voltaire, with his habitual good sense,] is a mark of silver, half a pound weighing eight ounces. The weight and the standard alone form this intrinsic value.[82]

But the question: how much is an ounce of gold or silver worth, remains nonetheless. If a cashmere from the *Grand Colbert* stores bore the trade mark *pure wool*, this trade mark would not tell you the value of the cashmere. There would still remain the question: how much is wool worth?

> Philip I, King of France [says M. Proudhon,] mixes with Charlemagne's gold pound a third of alloy, imagining that, having the monopoly of the manufacture of money, he could do what is done by every tradesman who has the monopoly of a product. What was actually this debasement of the currency for which Philip and his successors have been so much blamed? It was perfectly sound reasoning from the point of

[82] Marx quotes from a chapter in Voltaire's *Histoire du Parlement*. It is entitled: "Finances et système de Law pendant la régence" ("Finance and the System of Law in the Period of the Regency"). "Law" refers to John Law (1671-1729).

> view of commercial practice, but very unsound economic science, viz., to suppose that, as supply and demand regulate value, it is possible, either by producing an artificial scarcity or by monopolizing manufacture, to increase the estimation and consequently the value of things; and that this is true of gold and silver as of corn, wine, oil or tobacco. But Philip's fraud was no sooner suspected than his money was reduced to its true value, and he himself lost what he had thought to gain from his subjects. The same thing has happened as a result of every similar attempt.[83]

It has been proved times without number that, if a prince takes into his head to debase the currency, it is he who loses. What he gains once at the first issue he loses every time the falsified coinage returns to him in the form of taxes, etc. But Philip and his successors were able to protect themselves more or less against this loss, for, once the debased coinage was put into circulation, they hastened to order a general re-minting of money on the old footing.

And besides, if Philip I had really reasoned like M. Proudhon, he would not have reasoned well "from the commercial point of view." Neither Philip I nor M. Proudhon displays any mercantile genius in imagining that it is possible to alter the value of gold as well as that of every other commodity merely because their value is determined by the relation between supply and demand.

If King Philip had decreed that one muid of corn was in future to be called two muids of corn, he would have been a swindler. He would have deceived all the renters, all the people who were entitled to receive a hundred muids of corn. He would have been the cause of all these people receiving only fifty instead of a hundred. Suppose the king owed a hundred muids of corn; he would have had to pay only fifty. But in commerce a hundred such muids would never have been worth more than fifty. By changing the name we do not change the thing. The quantity of corn, whether supplied or demanded, will be neither decreased nor increased by this mere change of name. Thus, the relation between supply and demand being just the same in spite of this change of name, the price of corn will

[83] Pierre-Joseph Proudhon, *op. cit.*, pp. 110-111.

undergo no real change. When we speak of the supply and demand of things, we do not speak of the supply and demand of the name of things. Philip I was not a maker of gold or silver, as M. Proudhon says; he was a maker of names for coins. Pass off your French cashmeres as Asiatic cashmeres, and you may deceive a buyer or two; but once the fraud becomes known, your so-called Asiatic cashmeres will drop to the price of French cashmeres. When he put a false label on gold and silver, King Philip could deceive only so long as the fraud was not known. Like any other shopkeeper, he deceived his customers by a false description of his wares, which could not last for long. He was bound sooner or later to suffer the rigor of commercial laws. Is this what M. Proudhon wanted to prove? No. According to him, it is from the sovereign and not from commerce that money gets its value. And what has he really proved? That commerce is more sovereign than the sovereign. Let the sovereign decree that one mark shall in future be two marks, commerce will keep on saying that these two marks are worth no more than one mark was formerly.

But, for all that, the question of value determined by the quantity of labor has not been advanced a step. It still remains to be decided whether the value of these two marks (which have become what one mark was once) is determined by the cost of production or by the law of supply and demand.

M. Proudhon continues:

> It should even be borne in mind that if, instead of debasing the currency, it had been in the king's power to double its bulk, the exchange value of gold and silver would immediately have dropped by half, always from reasons of proportion and equilibrium.[84]

If this opinion, which M. Proudhon shares with the other economists, is valid, it argues in favor of the latter's doctrine of supply and demand, and in no way in favor of M. Proudhon's proportionality. For, whatever the quantity of labor embodied in the doubled bulk of gold and silver, its value would have dropped by half, the demand having remained the same and the supply having doubled. Or can it be, by any chance, that the "*law of proportionality*" would become confused this time with the so

[84] Ibid., p. 111.

much disdained law of supply and demand? This correct proportion of M. Proudhon's is indeed so elastic, is capable of so many variations, combinations and permutations, that it might well coincide for once with the relation between supply and demand.

To make "every commodity acceptable in exchange, if not in fact then at least in law," on the basis of the role of gold and silver is, then, to misunderstand this role. Gold and silver are acceptable in law only because they are acceptable in fact; and they are acceptable in fact because the present organization of production needs a universal agent of exchange. Law is only the official recognition of fact.

We have seen that the example of silver as an application of value which has attained constitution was chosen by M. Proudhon only to smuggle through his whole doctrine of exchangeability, that is to say, to prove that every commodity assessed by its cost of production must attain the status of money. All this would be very fine, were it not for the awkward fact that precisely gold and silver, as money, are of all commodities the only ones not determined by their cost of production; and this is so true that in circulation they can be replaced by paper. So long as there is a certain proportion observed between the requirements of circulation and the amount of money issued, be it paper, gold, platinum or copper money, there can be no question of a proportion to be observed between the intrinsic value (cost of production) and the nominal value of money. Doubtless, in international trade, money is determined, like any other commodity, by labor time. But it is also true that gold and silver in international trade are means of exchange as products and not as money. In other words, they lose this characteristic of "stability and authenticity," of "sovereign consecration," which, for M. Proudhon, forms their specific characteristic. Ricardo understood this truth so well that, after basing his whole system on value determined by labor time, and after saying: "*Gold and silver*, like all other commodities, are valuable only in proportion to the quantity of labor necessary to produce them, and bring them to market," he adds, nevertheless, that the value of *money* is not determined by the labor time its substance embodies, but by the law of supply and demand only.

> Though it [paper money] has no intrinsic value, yet, by limiting its quantity, its value in exchange is as great as an equal

> denomination of coin, or of bullion in that coin. On the same principle, too, namely, by a limitation of its quantity, a debased coin would circulate at the value it should bear, if it were of the legal weight and fineness, and not at the value of the quantity of metal which it actually contained. In the history of the British coinage, we find, accordingly, that the currency was never depreciated in the same proportion that it was debased; the reason of which was, that it never was increased in quantity, in proportion to its diminished intrinsic value.[85]

This is what J. B. Say observes on this passage of Ricardo's:

> This *example* should suffice, I think, to convince the author that the basis of all value is not the amount of labor needed to make a commodity, but the need felt for that commodity, balanced by its scarcity.[86]

Thus money, which for Ricardo is no longer a value determined by labor time, and which J. B. Say therefore takes as an example to convince Ricardo that the other values could not be determined by labor time either, this money, I say, taken by J. B. Say as an example of a value determined exclusively by supply and demand, becomes for M. Proudhon the example *par excellence* of the application of value constituted… by labor time.

To conclude, if money is not a "value constituted" by labor time, it is all the less likely that it could have anything in common with M. Proudhon's correct "proportion." Gold and silver are always exchangeable, because they have the special function of serving as the universal agent of exchange, and in no wise because they exist in a quantity proportional to the sum total of wealth; or, to put it still better, they are always proportional because, alone of all commodities, they serve as money, the universal agent of exchange, whatever their quantity in relation to the sum total of wealth.

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[85] David Ricardo, *op. cit.*, pp. 238-239.

[86] The reference is to Say's note on the French edition of Ricardo's book, Vol. II, pp. 206-07.

> A circulation can never be so abundant as to overflow; for by diminishing its value, in the same proportion you will increase its quantity, and by increasing its value, diminish its quantity.[87]

"What an imbroglio political economy is!" cries M. Proudhon.

> "Cursed gold!" cries a communist comically [through the mouth of M. Proudhon]. You might as well say: Cursed wheat, cursed vines, cursed sheep!—for just like gold and silver, *every commercial value* must attain its strict and exact determination.[88]

The idea of making sheep and vines attain the status of money is not new. In France, it belongs to the age of Louis XIV. At that period, money having begun to establish its omnipotence, the depreciation of all other commodities was being complained of, and the time when "every commercial value" might attain its strict and exact determination, the status of money, was being eagerly invoked. Even in the writings of Boisguilbert, one of the oldest of French economists, we find:

> Money then, by the arrival of innumerable competitors in the form of commodities themselves, re-established in their true values, will be thrust back again within its natural limits.[89]

One sees that the first illusions of the bourgeoisie are also their last.

B) Surplus Left By labor

> In works on political economy we read this absurd hypothesis: *If the price of everything were doubled…* As if the price of everything were not the proportion of things—and one could double a proportion, a relation, a law![90]

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[87] David Ricardo, *op. cit.*, p. 238.

[88] Pierre-Joseph Proudhon, *op. cit.*, p. 113.

[89] Boisguilbert, *op. cit.*

[90] Pierre Joseph Proudhon, *op. cit.*, p. 120.

Economists have fallen into this error through not knowing how to apply the "law of proportionality" and "constituted value."

Unfortunately in the very same work by M. Proudhon, Volume I, p. 110, we read the absurd hypothesis that, "if wages rose generally, the price of everything would rise." Furthermore, if we find the phrase in question in works on political economy, we also find an explanation for it.

> When one speaks of the price of all commodities going up or down, one always excludes some one commodity. The excluded commodity is, in general, money or labor.[91]

Let us pass now to the *second application* of "constituted value," and of other proportions—whose only defect is their lack of proportion. And let us see whether M. Proudhon is happier here than in the *monetization* of sheep.

> An axiom generally admitted by economists is that all labor must leave a surplus. In my opinion this proposition is universally and absolutely true: it is the corollary of the law of proportion, which may be regarded as the summary of the whole of economic science. But, if the economists will permit me to say so, the principle that *all labor must leave a surplus* is meaningless according to their theory, and is not susceptible of any *demonstration* (Proudhon).[92]

To prove that all labor must leave a surplus, M. Proudhon personifies society; he turns it into a *person-society*—a society which is not by any means a society of persons, since it has its laws apart, which have nothing in common with the persons of which society is composed, and its "own intelligence," which is not the intelligence of common men, but an intelligence devoid of common sense. M. Proudhon reproaches the economists with not having understood the personality of this collective being.

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[91] See *Encyclopaedia Metropolitana*, *or Universal Dictionary of Knowledge*, Vol. VI, Article *Political Economy*, by Nassau William Senior, London, 1836. Regarding the phrase under discussion, see also J. St. Mill: *Essays on Some Unsettled Questions of Political Economy*, London, 1844, and Tooke: *A History of Prices*, *etc.*, London, 1838. The latter reference in full is: Thomas Tooke, *A History of Prices*, *and of the State of the Circulation*, *from 1793 to 1837*, Vols. I-II, London, 1838.

[92] Pierre-Joseph Proudhon, *op. cit.*, p. 115.

We have pleasure in confronting him with the following passage from an American economist, who accuses the economists of just the opposite:

> The moral *entity*—the grammatical being called a nation, has been clothed in attributes that have no real existence except in the imagination of those who metamorphose a word into a thing… This has given rise to many difficulties and to some deplorable misunderstandings in political economy.[93]

> This principle of the surplus left by labor [continues M. Proudhon] is true of individuals only because it emanates from society, which thus confers on them the benefit of its own laws.[94]

Does M. Proudhon thereby mean merely that the production of the social individual exceeds that of the isolated individual? Is M. Proudhon referring to this surplus of the production of associated individuals over that of non-associated individuals? If so, we could quote for him a hundred economists who have expressed this simple truth without any of the mysticism with which M. Proudhon surrounds himself. This, for example, is what Mr. Sadler says:

> Combined labor produces results which individual exertion could never accomplish. As mankind, therefore, multiply in number, the products of their united industry would greatly exceed the amount of any mere arithmetical addition calculated on such an increase… In the mechanical arts, as well as in pursuits of science, a man may achieve more in a day… than a solitary…individual could perform in his whole life… Geometry says …that the whole is only equal to the sum of all its parts; as applied to the subject before us, this axiom would be false. Regarding labor, the great pillar of human existence, it may be said that the entire product of combined exertion

[93] See Thomas Cooper, *Lectures on the Elements of Political Economy*, Columbia, 1826. The first edition of the book was published in Columbia in 1826. A second, enlarged edition appeared in London in 1831.

[94] Pierre-Joseph Proudhon, *op. cit.*, p. 115.

> almost infinitely exceeds all which individual and disconnected efforts could possibly accomplish.[95]

To return to M. Proudhon. The surplus left by labor, he says, is explained by the person-society. The life of this person is guided by laws which are the opposite of those which govern the activities of man as an individual. He desires to prove this by "*facts*."

> The discovery of an economic process can never provide the inventor with a profit equal to that which he procures for society… It has been remarked that railway enterprises are much less a source of wealth for the contractors than for the state… The average cost of transporting commodities by cartage is 18 centimes per ton per kilometer, from the collection of the goods to their delivery. It has been calculated that at this rate an ordinary railway enterprise would not obtain 10 percent net profit, a result approximately equal to that of a cartage enterprise. But let us suppose that the speed of rail transport compared with that of cartage is as 4 is to 1. Since in society time is value itself, the railway would, prices being equal, present an advantage of 400 percent over cartage. Yet this enormous advantage, very real for society, is far from being realized in the same proportion for the carrier, who, while bestowing upon society an extra value of 400 percent, does not for his own part draw 10 percent. To bring the matter home still more pointedly, let us suppose, in fact, that the railway puts up its rate to 25 centimes, the cost of cartage remaining at 18: it would instantly lose all its consignments. Senders, receivers, everybody would return to the van, to the primitive wagon if necessary. The locomotive would be abandoned. A social advantage of 400 percent would be sacrificed to a private loss of 35 percent. The reason for this is easily grasped: the advantage resulting from the speed of the railway is entirely social, and each individual participates in it only in a minute proportion (it must be remembered that at the moment we are dealing only with the transport of goods), while the loss strikes

[95] See Michael Thomas Sadler, *The Law of Population*, Vol. I, London, 1830.

> the consumer directly and personally. A social profit equal to 400 represents for the individual, if society is composed only of a million men, four ten-thousandths; while a loss of 33 percent for the consumer would suppose a social deficit of 33 million.[96]

We may even overlook the fact that M. Proudhon expresses a quadrupled speed as 400 percent of the original speed but that he should bring into relation the percentage of speed and the percentage of profit and establish a proportion between two relations which, although measured separately by percentages, are nevertheless incommensurable with each other, is to establish a proportion between the percentages without reference to denominations.

Percentages are always percentages, 10 percent and 400 percent are commensurable; they are to each other as 10 is to 400. Therefore, concludes M. Proudhon, a profit of 10 percent is worth forty times less than a quadrupled speed. To save appearances, he says that, for society, time is money. This error arises from his recollecting vaguely that there is a connection between value and labor time, and he hastens to identify labor time with transport time; that is, he identifies the few firemen, guards and conductors, whose labor time is actually transport time, with the whole of society. Thus at one blow, speed has become capital, and in this case he is entirely right in saying: "A profit of 400 percent will be sacrificed to a loss of 35 percent." After establishing this strange proposition as a mathematician, he gives us the explanation of it as an economist.

"A social profit equal to 400 represents for the individual, if society is composed only of a million men, four ten-thousandths." Agreed; but we are dealing not with 400, but with 400 percent, and a profit of 400 percent represents for the individual 400 percent, neither more nor less. Whatever be the capital, the dividends will always be in the ratio of 400 percent. What does M. Proudhon do? He takes percentages for capital, and, as if he were afraid of his confusion not being manifest enough, "pointed" enough, he continues:

"A loss of 33 percent for the consumer would suppose a social deficit of 33 million." A loss of 33 percent for the consumer remains a loss of 33

[96] Pierre-Joseph Proudhon, *op. cit.*, p. 115-116.

percent for a million consumers. How then can M. Proudhon say pertinently that the social deficit in the case of a 33 percent loss amounts to 33 million, when he knows neither the social capital nor even the capital of a single one of the persons concerned? Thus it was not enough for M. Proudhon to have confused *capital* with *percentage*; he surpasses himself by identifying the *capital* sunk in an enterprise with the *number* of interested parties.

"To bring the matter home still more pointedly let us suppose in fact" a given capital. A social profit of 400 percent divided among a million participants, each of them interested to the extent of one franc, would give 4 francs profit per head—and not 0.00004, as M. Proudhon alleges. Likewise a loss of 33 percent for each of the participants represents a social deficit of 330,000 francs and not of 33 million (100: 33 = 1,000,000: 330,000).

M. Proudhon, preoccupied with his theory of the person society, forgets to divide by 100 and gets a loss of 330,000 francs; but 4 francs profit per head makes 4 million francs profit for society. There remains for society a net profit of 3,670,000 francs. This accurate calculation proves precisely the contrary of that which M. Proudhon wanted to prove: namely, that the profits and losses of society are not in inverse ratio to the profits and losses of individuals.

Having rectified these simple errors of pure calculation, let us take a look at the consequences which we would arrive at, if we admitted this relation between speed and capital in the case of railways, as M. Proudhon gives it—minus the mistakes in calculation. Let us suppose that a transport four times as rapid costs four times as much; this transport would not yield less profit than cartage, which is four times slower and costs a quarter of the amount. Thus, if cartage takes 18 centimes, rail transport could take 72 centimes. This would be, according to "the rigor of mathematics," the consequence of M. Proudhon's suppositions—always minus his mistakes in calculation. But here he is all of a sudden telling us that if, instead of 72 centimes, rail transport takes only 25, it would instantly lose all its consignments. Decidedly we should have to go back to the van, to the primitive wagon even. Only, if we have any advice to give M. Proudhon, it is not to forget, in his *Program of the Progressive Association*, to divide by 100. But, alas! it is scarcely to be hoped that our advice will be listened to, for M,

Proudhon is so delighted with his "progressive" calculation, corresponding to the "progressive association," that he cries most emphatically:

> I have already shown in Chapter II, by the solution of the antinomy of value, that the advantage of every useful discovery is incomparably less for the inventor, whatever he may do, than for society. I have carried the demonstration in regard to this point *to the rigor of mathematics*![97]

Let us return to the fiction of the person-society, a fiction which has no other aim than that of proving this simple truth—that a new invention which enables a given amount of labor to produce a greater number of commodities, lowers the marketable value of the product. Society, then, makes a profit, not by obtaining more exchange values, but by obtaining more commodities for the same value. As for the inventor, competition makes his profit fall successively to the general level of profits. Has M. Proudhon proved this proposition as he wanted to? No. This does not prevent him from reproaching the economists with failure to prove it. To prove to him on the contrary that they have proved it, we shall cite only Ricardo and Lauderdale—Ricardo, the head of the school which determines-value by labor time, and Lauderdale, one of the most uncompromising defenders of the determination of value by supply and demand. Both have expounded the same proposition:

> By constantly increasing the facility of production, we constantly diminish the value of some of the commodities before produced, though by the same means we not only add to the national riches, but also to the power of future production… As soon as by the aid of machinery, or by the knowledge of natural philosophy, you oblige natural agents to do the work which was before done by man, the exchangeable value of such work falls accordingly. If ten men turned a corn mill, and it be discovered that by the assistance of wind, or of water, the labor of these ten men may be spared, the flour which is the produce partly of the work performed by the mill, would immediately fall in value, in proportion to the quantity of labor saved; and

[97] Ibid., p. 277.

> the society would be richer by the commodities which the labor of the ten men could produce, the funds destined for their maintenance being in no degree impaired.[98]

Lauderdale, in his turn, says:

> In every instance where capital is so employed as to produce a profit, it uniformly arises, either—from its supplanting a portion of labor, which would otherwise be performed by the hand of man; or—from its performing a portion of labor, which is beyond the reach of the personal exertion of man to accomplish… The small profit which the proprietors of machinery generally acquire, when compared with the wages of labor, which the machine supplants, may perhaps create a suspicion of the rectitude of this opinion. Some fire-engines, for instance, draw more water from a coal-pit in one day than could be conveyed on the shoulders of three hundred men, even assisted by the machinery of buckets; and a fire-engine undoubtedly performs its labor at a much smaller expense than the amount of the wages of those whose labor it thus supplants. This is, in truth, the case with all machinery. All machines must execute the labor that was antecedently performed at a cheaper rate than it could be done by the hand of man… If such a privilege is given for the invention of a machine, which performs, by the labor of one man, a quantity of work that used to take the labor of four; as the possession of the exclusive privilege prevents any competition in doing the work, but what proceeds from the labor of the workmen, their wages, as long as the patent continues, must obviously form the measure of the patentee's charge; that is to secure employment, he has only to charge a little less than the wages of the labor which the machine supplants. But when the patent expires, other machines of the same nature are brought into competition; and then his charge must be regulated on the same principle as every other, according to the abundance of machines… The profit of capital employed…, though it

[98] David Ricardo, *op. cit.*, pp. 183, 190-191.

> arises from supplanting labor, comes to be regulated, not by the value of the labor it supplants, but, as in all other cases, by the competition among the proprietors of capital; and it will be great or small in proportion to the quantity of capital that presents itself for performing the duty, and the demand for it.[99]

Finally, then, so long as the profit is greater than in other industries, capital will be thrown into the new industry until the rate of profit falls to the general level.

We have just seen that the example of the railway was scarcely suited to throw any light on the fiction of the person society. Nevertheless, M. Proudhon boldly resumes his discourse:

> With these points cleared up, nothing is easier than to explain how labor must leave a surplus for each producer.[100]

What now follows belongs to classical antiquity. It is a poetical narrative intended to refresh the reader after the fatigue which the rigor of the preceding mathematical demonstrations must have caused him. M. Proudhon gives his person-society the name of *Prometheus*, whose high deeds he glorifies in these terms:

> First of all, Prometheus emerging from the bosom of nature awakes to life, in a delightful inertia [etc., etc.] Prometheus sets to work, and on this first day, the first day of the second creation, Prometheus' product, i.e., his wealth, his well-being, is equal to ten. On the second day, Prometheus divides his labor, and his product becomes equal to a hundred. On the third day and on each of the following days, Prometheus invents machines, discovers new utilities in bodies, new forces in nature… With every step of his industrial activity, there is an increase in the number of his products which marks an enhancement of happiness for him. And since, after all, to consume is for him to produce, it is clear that every day's con-

[99] Lauderdale, *op. cit.*, pp. 155, 159-162, 168, 173-174.

[100] Pierre-Joseph Proudhon, *op. cit.*, p. 117.

> sumption, using up only the product of the day before, leaves a surplus product for the next day.[101]

This Prometheus of M. Proudhon's is a queer character, as weak in logic as in political economy. So long as Prometheus merely teaches us the division of labor, the application of machinery, the exploitation of natural forces and scientific power, multiplying the productive forces of men and giving a surplus compared with the produce of labor in isolation, this new Prometheus has the misfortune only of coming too late. But the moment Prometheus starts talking about production and consumption he becomes really ludicrous. To consume, for him, is to produce; he consumes the next day what he produced the day before, so that he is always one day in advance; this day in advance is his "surplus left by labor." But, if he consumes one day what he produced the day before, he must, on the first day, which had no day before, have done two days' work in order to be one day in advance later on. How did Prometheus earn this surplus on the first day, when there was neither division of labor, nor machinery, nor even any knowledge of physical forces other than fire? Thus the question, for all its being carried back "to the first day of the second creation," has not advanced a single step forward. This way of explaining things savors both of Greek and of Hebrew, it is at once mystical and allegorical. It gives M. Proudhon a perfect right to say:

> I have proved by theory and by facts the principle that all labor must leave a surplus.[102]

The "facts" are the famous progressive calculation; the theory is the myth of Prometheus.

> But [continues M. Proudhon,] this principle, while being as certain as an arithmetical proposition, is as yet far from being realized by everyone. Whereas, with the progress of collective industry, every day's individual labor produces a greater and greater product, and whereas therefore, by a necessary consequence, the worker with the same wage ought to become

[101] Ibid., pp. 117-118.

[102] Ibid., p. 119.

> richer every day, there actually exist estates in society which profit and others which decay.[103]

In 1770 the population of the United Kingdom of Great Britain was 15 million, and the productive population was 3 million. The scientific power of production equaled a population of about 12 million individuals more. Therefore there were, altogether, 15 million of productive forces. Thus the productive power was to the population as 1 is to 1; and the scientific power was to the manual power as 4 is to 1.

In 1840 the population did not exceed 30 million: the productive population was 6 million. But the scientific power amounted to 650 million; that is, it was to the whole population as 21 is to 1, and to manual power as 108 is to 1.

In English society the working day thus acquired in seventy years a surplus of 2,700 percent productivity; that is, in 1840 it produced 27 times as much as in 1770. According to M. Proudhon, the following question should be raised: why was not the English worker of 1840 twenty-seven times as rich as the one of 1770? In raising such a question one would naturally be supposing that the English could have produced this wealth without the historical conditions in which it was produced, such as: private accumulation of capital, modern division of labor, automatic workshops, anarchic competition, the wage system—in short, everything that is based upon class antagonism. Now, these were precisely the necessary conditions of existence for the development of productive forces and of the surplus left by labor. Therefore, to obtain this development of productive forces and this surplus left by labor, there had to be classes which profited and classes which decayed.

What then, ultimately, is this Prometheus resuscitated by M. Proudhon? It is society, social relations based on class antagonism. These relations are not relations between individual and individual, but between worker and capitalist, between farmer and landlord, etc. Wipe out these relations and you annihilate all society, and your Prometheus is nothing but a ghost without arms or legs; that is, without automatic workshops, without division of labor—in a word, without everything that you gave him to start with in order to make him obtain this surplus left by labor.

[103] Ibid., p. 119.

If then, in theory, it sufficed to interpret, as M. Proudhon does, the formula of the surplus left by labor in the equalitarian sense, without taking into account the present conditions of production, it should suffice, in practice, to share out equally among the workers all the wealth at present acquired, without changing in any way the present conditions of production. Such a distribution would certainly not assure a high degree of comfort to the individual participants.

But M. Proudhon is not so pessimistic as one might think. As proportionality is everything for him, he has to see in his fully equipped Prometheus, that is, in present-day society, the beginnings of a realization of his favorite idea.

> But everywhere, too, the progress of wealth, that is, the proportion of values, is the dominant law; and when economists hold up against the complaints of the social party the progressive growth of the public wealth, and the improved conditions of even the most unfortunate classes, they unwittingly proclaim a truth which is the condemnation of their theories.[104]

What is, actually, collective wealth, public fortune? It is the wealth of the bourgeoisie—not that of each bourgeois in particular. Well, the economists have done nothing but show how, in the existing relations of production, the wealth of the bourgeoisie has grown and must grow still further. As for the working classes, it still remains a very debatable question whether their condition has improved as a result of the increase in so-called public wealth. If the economists, in support of their optimism, cite the example of the English workers employed in the cotton industry, they see the condition of the latter only in the rare moments of trade prosperity. These moments of prosperity are to the periods of crisis and stagnation in the "correct proportion" of 3 to 10. But perhaps also, in speaking of improvement, the economists were thinking of the millions of workers who had to perish in the East Indies so as to procure for the million and a half workers employed in the same industry in England three years' prosperity out of ten.

[104] Ibid., p. 120.

As for the temporary participation in the increase of public wealth, that is a different matter. The fact of temporary participation is explained by the theory of the economists. It is the confirmation of this theory and not its "condemnation," as M. Proudhon calls it. If there were anything to be condemned, it would surely be the system of M. Proudhon, who would reduce the worker, as we have shown, to the minimum wage, in spite of the increase in wealth. It is only by reducing the worker to the minimum wage that he would be able to apply the correct proportion of values, of "value constituted" by labor time. It is because wages, as a result of competition, oscillate now above, now below, the price of food necessary for the sustenance of the worker, that he can participate to a certain extent, however little, in the development of collective wealth, and can also perish from want. This is the whole theory of the economists who have no illusions on the subject.

After his lengthy digressions on railways, on Prometheus, and on the new society to be reconstituted on "constituted value," M. Proudhon collects himself; emotion overpowers him and he cries in fatherly tones:

> I *beseech* the economists to question themselves for one moment, in the silence of their hearts—far from the prejudices that trouble them and regardless of the employment they are engaged in or hope to obtain, of the interests they subserve, or the approbation to which they aspire of the honors which nurse their vanity—let them say whether before this day the principle that all labor must leave a surplus appeared to them with this chain of premises and consequences that we have revealed.[105]

[105] Ibid.

Chapter II
The Metaphysics of Political Economy

Section 1. The Method

Here we are, in the heart of Germany! We shall now have to talk metaphysics while talking political economy. And in this again we shall but follow M. Proudhon's "contradictions." Just now he forced us to speak English, to become pretty well English ourselves. Now the scene is changing. M. Proudhon is transporting us to our dear fatherland and is forcing us, whether we like it or not, to become German again.

If the Englishman transforms men into hats, the German transforms hats into ideas. The Englishman is Ricardo, a rich banker and distinguished economist; the German is Hegel, an ordinary professor of philosophy at the University of Berlin.

Louis XV, the last absolute monarch and representative of the decadence of French royalty, had attached to his person a physician who was himself France's first economist. This physician, this economist, represented the imminent and certain triumph of the French bourgeoisie. Doctor Quesnay made a science out of political economy; he summarized it in his famous *Economic Table*. Besides the thousand and one commentaries on this table which have appeared, we possess one by the doctor himself. It is the *Analysis of the Economic Table*, followed by "seven *important observations*."[106]

M. Proudhon is another Dr. Quesnay. He is the Quesnay of the metaphysics of political economy.

Now metaphysics—indeed all philosophy—can be summed up, according to Hegel, in method. We must, therefore, try to elucidate the method of M. Proudhon, which is at least as obscure as the *Economic Table*. It is for this reason that we are making seven more or less important observations. If Dr. Proudhon is not pleased with our observations, well,

[106] The reference is to Francois Quesnay's two principal economic works: *Tableau économique* (*The Economic Table*, 1758) and *Analyse du Tableau économique* (*Analysis of the Economic Table*, 1766).

then, he will have to become an Abbé Baudeau and give the "explanation of the economico-metaphysical method" himself.[107]

First Observation

> We are not giving a *history according to the order in time*, but *according to the sequence of ideas*. Economic *phases* or *categories* are in their *manifestation* sometimes contemporary, sometimes inverted… Economic theories have nonetheless their *logical sequence* and their *serial relation in the understanding*: it is this order that we flatter ourselves to have discovered.[108]

M. Proudhon most certainly wanted to frighten the French by flinging quasi-Hegelian phrases at them. So we have to deal with two men: first with M. Proudhon, and then with Hegel. How does M. Proudhon distinguish himself from other economists? And what part does Hegel play in M. Proudhon's political economy?

Economists express the relations of bourgeois production, the division of labor, credit, money, etc., as fixed, immutable, eternal categories. M. Proudhon, who has these ready-made categories before him, wants to explain to us the act of formation, the genesis of these categories, principles, laws, ideas, thoughts.

Economists explain how production takes place in the above-mentioned relations, but what they do not explain is how these relations themselves are produced, that is, the historical movement which gave them birth. M. Proudhon, taking these relations for principles, categories, abstract thoughts, has merely to put into *order* these thoughts, which are to be found alphabetically arranged at the end of every treatise on political economy. The economists' material is the active, energetic life of man; M. Proudhon's material is the dogmas of the economists. But the moment we cease to pursue the historical movement of production relations, of which the categories are but the theoretical expression, the moment we want to see in these categories no more than ideas, spontaneous thoughts,

[107] Marx hints at the work of Quesnay's contemporary N. Baudeau, *Explication du Tableau économique* (*Explanation of the Economic Table*), published in 1770.

[108] Pierre-Joseph Proudhon, *op. cit.*, p. 184.

independent of real relations, we are forced to attribute the origin of these thoughts to the movement of pure reason. How does pure, eternal, impersonal reason give rise to these thoughts? How does it proceed in order to produce them?

If we had M. Proudhon's intrepidity in the matter of Hegelianism we should say: it is distinguished in itself from itself. What does this mean? Impersonal reason, having outside itself neither a base on which it can pose itself, nor an object to which it can oppose itself, nor a subject with which it can compose itself, is forced to turn head over heels, in posing itself, opposing itself and composing itself—position, opposition, composition. Or, to speak Greek—we have thesis, antithesis and synthesis. For those who do not know the Hegelian language, we shall give the ritual formula: affirmation, negation and negation of the negation. That is what language means. It is certainly not Hebrew (with due apologies to M. Proudhon); but it is the language of this pure reason, separate from the individual. Instead of the ordinary individual with his ordinary manner of speaking and thinking we have nothing but this ordinary manner purely and simply—without the individual.

Is it surprising that everything, in the final abstraction—for we have here an abstraction, and not an analysis—presents itself as a logical category? Is it surprising that, if you let drop little by little all that constitutes the individuality of a house, leaving out first of all the materials of which it is composed, then the form that distinguishes it, you end up with nothing but a body; that, if you leave out of account the limits of this body, you soon have nothing but a space—that if, finally, you leave out of account the dimensions of this space, there is absolutely nothing left but pure quantity, the logical category? If we abstract thus from every subject all the alleged accidents, animate or inanimate, men or things, we are right in saying that in the final abstraction, the only substance left is the logical categories. Thus the metaphysicians who, in making these abstractions, think they are making analyses, and who, the more they detach themselves from things, imagine themselves to be getting all the nearer to the point of penetrating to their core—these metaphysicians in turn are right in saying that things here below are embroideries of which the logical categories constitute the canvas. This is what distinguishes the philosopher from the Christian. The Christian, in spite of logic, has only one incarnation of the Logos; with the

philosopher there is no end to incarnations. If all that exists, all that lives on land and under water can be reduced by abstraction to a logical category—if the whole real world can be drowned thus in a world of abstractions, in the world of logical categories—who need be astonished at it?

All that exists, all that lives on land and under water, exists and lives only by some kind of movement. Thus the movement of history produces social relations; industrial movement gives us industrial products, etc.

Just as by dint of abstraction we have transformed everything into a logical category, so one has only to make an abstraction of every characteristic distinctive of different movements to attain movement in its abstract condition—purely formal movement, the purely logical formula of movement. If one finds in logical categories the substance of all things, one imagines one has found in the logical formula of movement the *absolute method*, which not only explains all things, but also implies the movement of things.

It is of this absolute method that Hegel speaks in these terms:

> Method is the absolute, unique, supreme, infinite force, which no object can resist; it is the tendency of reason to find itself again, to recognize itself in every object.[109]

All things being reduced to a logical category, and every movement, every act of production, to method, it follows naturally that every aggregate of products and production, of objects and of movement, can be reduced to applied metaphysics. What Hegel has done for religion, law, etc., M. Proudhon seeks to do for political economy.

So what is this absolute method? The abstraction of movement. What is the abstraction of movement? Movement in abstract condition. What is movement in abstract condition? The purely logical formula of movement or the movement of pure reason. Wherein does the movement of pure reason consist? In posing itself, opposing itself, composing itself; in formulating itself as thesis, antithesis, synthesis; or, yet again, in affirming itself, negating itself and negating its negation.

How does reason manage to affirm itself, to pose itself as a definite category? That is the business of reason itself and of its apologists.

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[109] See G. W. F. Hegel, *Wissenschaft der Logik* (*Science of Logic*), Vol. III, in his *Works*, second edition, Berlin, 1841, Vol. V, p. 320.

But once it has managed to pose itself as a thesis, this thesis, this thought, opposed to itself, splits up into two contradictory thoughts—the positive and the negative, the yes and the no. The struggle between these two antagonistic elements comprised in the antithesis constitutes the dialectic movement. The yes becoming no, the no becoming yes, the yes becoming both yes and no, the no becoming both no and yes, the contraries balance, neutralize, paralyze each other. The fusion of these two contradictory thoughts constitutes a new thought, which is the synthesis of them. This thought splits up once again into two contradictory thoughts, which in turn fuse into a new synthesis. Of this *travail* is born a group of thoughts. This group of thoughts follows the same dialectic movement as the simple category, and has a contradictory group as antithesis. Of these two groups of thoughts is born a new group of thoughts, which is the synthesis of them.

Just as from the dialectic movement of the simple categories is born the group, so from the dialectic movement of the groups is born the series, and from the dialectic movement of the series is born the entire system.

Apply this method to the categories of political economy, and you have the logic and metaphysics of political economy, or, in other words, you have the economic categories that everybody knows translated into a little-known language which makes them look as if they had newly blossomed forth in an intellect of pure reason; so much do these categories seem to engender one another, to be linked up and intertwined with one another by the mere working of the dialectic movement. The reader must not get alarmed at these metaphysics with all their scaffolding of categories, groups, series and systems. M. Proudhon, in spite of all the trouble he has taken to scale the heights of the *system of contradictions*, has never been able to raise himself above the first two rungs of simple thesis and antithesis; and even these he has mounted only twice, and on one of these two occasions he fell over backwards.

Up to now we have expounded only the dialectics of Hegel. We shall see later how M. Proudhon has succeeded in reducing it to the meanest proportions. Thus, for Hegel, all that has happened and is still happening is only just what is happening in his own reasoning. Thus the philosophy of history is nothing but the history of philosophy, of his own philosophy. There is no longer a "history according to the order in time," there is only

"the sequence of ideas in the understanding." He thinks he is constructing the world by the movement of thought, whereas he is merely reconstructing systematically and classifying by the absolute method the thoughts which are in the minds of all.

Second Observation

Economic categories are only the theoretical expressions, the abstractions of the social relations of production. M. Proudhon, holding things upside down like a true philosopher, sees in actual relations nothing but the incarnation of these principles, of these categories, which were slumbering—so M. Proudhon the philosopher tells us—in the bosom of the "impersonal reason of humanity."

M. Proudhon the economist understands very well that men make cloth, linen or silk materials in definite relations of production. But what he has not understood is that these definite social relations are just as much produced by men as linen, flax, etc. Social relations are closely bound up with productive forces. In acquiring new productive forces men change their mode of production; and in changing their mode of production, in changing the way of earning their living, they change all their social relations. The band-mill gives you society with the feudal lord; the steam-mill, society with the industrial capitalist.

The same men who establish their social relations in conformity with their material productivity, produce also principles, ideas and categories, in conformity with their social relations.

Thus these ideas, these categories, are as little eternal as the relations they express. They are *historical and transitory products*.

There is a continual movement of growth in productive forces, of destruction in social relations, of formation in ideas; the only immutable thing is the abstraction of movement—*mors immortalis*.[110]

Third Observation

The production relations of every society form a whole. M. Proudhon considers economic relations as so many social phases, engendering

[110] Marx quotes these words from the following line in Lucretius' poem *On the Na-*

one another, resulting one from the other like the antithesis from the thesis, and realizing in their logical sequence the impersonal reason of humanity.

The only drawback to this method is that when he comes to examine a single one of these phases, M. Proudhon cannot explain it without having recourse to all the other relations of society; which relations, however, he has not yet made his dialectic movement engender. When, after that, M. Proudhon, by means of pure reason, proceeds to give birth to these other phases, he treats them as if they were new-born babes. He forgets that they are of the same age as the first.

Thus, to arrive at the constitution of value, which for him is the basis of all economic evolutions, he could not do without division of labor, competition, etc. Yet in the *series*, in the *understanding* of M. Proudhon, in the *logical sequence*, these relations did not yet exist.

In constructing the edifice of an ideological system by means of the categories of political economy, the limbs of the social system are dislocated. The different limbs of society are converted into so many separate societies, following one upon the other. How, indeed, could the single logical formula of movement, of sequence, of time, explain the structure of society, in which all relations coexist simultaneously and support one another?

Fourth Observation

Let us see now to what modifications M. Proudhon subjects Hegel's dialectics when he applies it to political economy.

For him, M. Proudhon, every economic category has two sides—one good, the other bad. He looks upon these categories as the petit bourgeois looks upon the great men of history: *Napoleon* was a great man; he did a lot of good; he also did a lot of harm.

The good side and the bad side, the advantages and the drawbacks, taken together form for M. Proudhon the contradiction in every economic category.

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ture of Things (Book III, line 869): "mortalem vitam mors cum immortalis ademit" ("when death the immortal has taken away his mortal life").

The problem to be solved: to keep the good side, while eliminating the bad.

Slavery is an economic category like any other. Thus it also has its two sides. Let us leave alone the bad side and talk about the good side of slavery. Needless to say we are dealing only with direct slavery, with Negro slavery in Suriname, in Brazil, in the Southern States of North America.

Direct slavery is just as much the pivot of bourgeois industry as machinery, credits, etc. Without slavery you have no cotton; without cotton you have no modern industry. It is slavery that gave the colonies their value; it is the colonies that created world trade, and it is world trade that is the precondition of large-scale industry. Thus slavery is an economic category of the greatest importance.

Without slavery North America, the most progressive of countries, would be transformed into a patriarchal country. Wipe North America off the map of the world, and you will have anarchy—the complete decay of modern commerce and civilization. Cause slavery to disappear and you will have wiped America off the map of nations.[111]

Thus slavery, because it is an economic category, has always existed among the institutions of the peoples. Modern nations have been able only to disguise slavery in their own countries, but they have imposed it without disguise upon the New World.

What would M. Proudhon do to save slavery? He would formulate the *problem* thus: preserve the good side of this economic category, eliminate the bad.

Hegel has no problems to formulate. He has only dialectics. M. Proudhon has nothing of Hegel's dialectics but the language. For him the dialectic movement is the dogmatic distinction between good and bad.

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[111] This was perfectly correct for the year 1847. At that time the world trade of the United States was limited mainly to import of immigrants and industrial products, and export of cotton and tobacco, i.e., of the products of southern slave labor. The Northern States produced mainly corn and meat for the slave states. It was only when the North produced corn and meat for export and also became an industrial country, and when the American cotton monopoly had to face powerful competition, in India, Egypt, Brazil, etc., that the abolition of slavery became possible. And even then this led to the ruin of the South, which did not succeed in replacing the open Negro slavery by the disguised slavery of Indian and Chinese coolies. [Note by F. Engels to the German edition of 1885.]

Let us for a moment consider M. Proudhon himself as a category. Let us examine his good and his bad side, his advantages and his drawbacks.

If he has the advantage over Hegel of setting problems which he reserves the right of solving for the greatest good of humanity, he has the drawback of being stricken with sterility when it is a question of engendering a new category by dialectical birth-throes. What constitutes dialectical movement is the coexistence of two contradictory sides, their conflict and their fusion into a new category. The very setting of the problem of eliminating the bad side cuts short the dialectic movement. It is not the category which is posed and opposed to itself, by its contradictory nature, it is M. Proudhon who gets excited, perplexed and frets and fumes between the two sides of the category.

Caught thus in a blind alley, from which it is difficult to escape by legal means, M. Proudhon takes a real flying leap which transports him at one bound into a new category. Then it is that to his astonished gaze is revealed the *serial relation in the understanding*.

He takes the first category that comes handy and attributes to it arbitrarily the quality of supplying a remedy for the drawbacks of the category to be purified. Thus, if we are to believe M. Proudhon, taxes remedy the drawbacks of monopoly; the balance of trade, the drawbacks of taxes; landed property, the drawbacks of credit.

By taking the economic categories thus successively, one by one, and making one the *antidote* to the other, M. Proudhon manages to make with this mixture of contradictions and antidotes to contradictions, two volumes of contradictions, which he rightly entitles: *The System of Economic Contradictions*.

Fifth Observation

> In the absolute reason all these ideas… are equally simple, and general… In fact, we attain knowledge only by a *sort of scaffolding* of our ideas. But truth in itself is independent of

> these dialectical symbols and freed from the combinations of our minds.[112]

Here all of a sudden, by a kind of switch-over of which we now know the secret, the metaphysics of political economy has become an illusion! Never has M. Proudhon spoken more truly. Indeed, from the moment the process of the dialectic movement is reduced to the simple process of opposing good to bad, of posing problems tending to eliminate the bad, and of administering one category as an antidote to another, the categories are deprived of all spontaneity; the idea "no longer *functions*" ; there is no life left in it. It is no longer posed or decomposed into categories. The sequence of categories has become a sort of *scaffolding*. Dialectics has ceased to be the movement of absolute reason. There is no longer any dialectics but only, at the most, absolutely pure morality.

When M. Proudhon spoke of the *serial relation in the understanding*, of the *logical sequence of categories*, he declared positively that he did not want to give *history according to the order in time*, that is, in M. Proudhon's view, the historical sequence in which the categories have *manifested* themselves. Thus for him everything happened in the *pure ether of reason*. Everything was to be derived from this ether by means of dialectics. Now that he has to put this dialectics into practice, his reason is in default. M. Proudhon's dialectics runs counter to Hegel's dialectics, and now we have M. Proudhon reduced to saying that the order in which he gives the economic categories is no longer the order in which they engender one another. Economic evolutions are no longer the evolutions of reason itself.

What then does M. Proudhon give us? Real history, which is, according to M. Proudhon's understanding, the sequence in which the categories have *manifested* themselves in order of time? No! History as it takes place in the idea itself? Still less! That is, neither the profane history of the categories, nor their sacred history! What history does he give us then? The history of his own contradictions. Let us see how they go, and how they drag M. Proudhon in their train.

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[112] Pierre-Joseph Proudhon, *System of Economical Contradictions: or, The Philosophy of Poverty*, Vol. II, Garnier Frères, Paris, 1850, p. 73.

Before entering upon this examination, which gives rise to the sixth important observation, we have yet another, less important observation to make.

Let us admit with M. Proudhon that real history, history according to the order in time, is the historical sequence in which ideas, categories and principles have manifested themselves.

Each principle has had its own century in which to manifest itself. The principle of authority, for example, had the eleventh century, just as the principle of individualism had the eighteenth century. In logical sequence, it was the century that belonged to the principle, and not the principle that belonged to the century. In other words it was the principle that made the history, and not the history that made the principle. When, consequently, in order to save principles as much as to save history, we ask ourselves why a particular principle was manifested in the eleventh or in the eighteenth century rather than in any other, we are necessarily forced to examine minutely what men were like in the eleventh century, what they were like in the eighteenth, what were their respective needs, their productive forces, their mode of production, the raw materials of their production—in short, what were the relations between man and man which resulted from all these conditions of existence. To get to the bottom of all these questions—what is this but to draw up the real, profane history of men in every century and to present these men as both the authors and the actors of their own drama? But the moment you present men as the actors and authors of their own history, you arrive—by a detour—at the real starting point, because you have abandoned those eternal principles of which you spoke at the outset.

M. Proudhon has not even gone far enough along the side-road which an ideologist takes to reach the main road of history.

Sixth Observation

Let us take the side-road with M. Proudhon.

We shall concede that economic relations, viewed as *immutable laws*, *eternal principles*, *ideal categories*, existed before active and energetic men did; we shall concede further that these laws, principles and categories had, since the beginning of time, slumbered "in the impersonal reason

of humanity." We have already seen that, with all these changeless and motionless eternities, there is no history left; there is at most history in the idea, that is, history reflected in the dialectic movement of pure reason. M. Proudhon, by saying that, in the dialectic movement, ideas are no longer "*differentiated*," has done away with both the *shadow of movement* and the *movement of shadows*, by means of which one could still have created at least a semblance of history. Instead of that, he imputes to history his own impotence. He lays the blame on everything, even the French language.

> It is inexact then [says M. Proudhon the philosopher,] to say that something *appears*, that something *is produced*: in civilization as in the universe, everything has existed, has acted, from eternity… *This applies to the whole of social economy*.[113]

So great is the creative force of the contradictions which *function* and which make M. Proudhon function, that, in trying to explain history, he is forced to deny it, in trying to explain the successive appearance of social relations, he denies that *anything* can *appear*: in trying to explain production, with all its phases, he questions whether *anything can be produced*!

Thus, for M. Proudhon, there is no longer any history: no longer any sequence of ideas. And yet his book still exists; and it is precisely that book which is, to use his own expression, "*history according to the sequence of ideas*." How shall we find a formula, for M. Proudhon is a man of formulas, to help him to clear all these contradictions *in one leap?*

To this end he has invented a new reason, which is neither the pure and virgin absolute reason, nor the common reason of men living and acting in different periods, but a reason quite apart—the reason of the person-society—of the subject, *humanity*—which under the pen of M. Proudhon figures at times also as "*social genius*," "*general reason*," or finally as "*human reason*." This reason, decked out under so many names, betrays itself nevertheless, at every moment, as the individual reason of M. Proudhon, with its good and its bad side, its antidotes and its problems.

"Human reason does not create truth," hidden in the depths of absolute, eternal reason. It can only unveil it. But such truths as it has unveiled up to now are incomplete, insufficient and consequently contradictory.

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[113] Pierre-Joseph Proudhon, *System of Economical Contradictions: or, The Philosophy of Poverty*, Vol. II, *op. cit.*, p. 76.

Hence, economic categories, being themselves truths discovered, revealed by human reason, by social genius, are equally incomplete and contain within themselves the germ of contradiction. Before M. Proudhon, social genius saw only the *antagonistic elements*, and not the *synthetic formula*, both hidden simultaneously in *absolute reason*. Economic relations, which merely realize on earth these insufficient truths, these incomplete categories, these contradictory notions, are consequently contradictory in themselves, and present two sides, one good, the other bad.

To find complete truth, the notion, in all its fullness, the synthetic formula that is to annihilate the antinomy, this is the problem of social genius. This again is why, in M. Proudhon's illusion, this same social genius has been carried from one category to another without ever having been able, despite all its battery of categories, to snatch from God, from absolute reason, a synthetic formula.

> At first, society [social genius] states a primary fact, puts forward a *hypothesis*… a veritable antinomy, whose antagonistic results develop in the social economy in the same way as its consequences could have been deduced in the mind; so that industrial movement, following in all things the deduction of ideas, splits up into two currents, one of useful effects, the other of subversive results… To bring harmony into the constitution of this two-sided principle, and to solve this antinomy, society gives rise to a *second*, which will soon be followed by a third; and the *progress of social genius* will take place in this manner, until, having exhausted all its contradictions—I suppose, but it is not proved that there is a limit to human contradictions—it returns in one leap to all its former positions and in *a single formula* solves all its problems.[114]

Just as the *antithesis* was before turned into an *antidote*, so now the *thesis* becomes a *hypothesis*. This change of terms, coming from M. Proudhon, has no longer anything surprising for us. Human reason, which is anything but pure, having only incomplete vision, encounters at every step new problems to be solved. Every new thesis which it discovers in absolute

[114] Pierre-Joseph Proudhon, *System of Economical Contradictions: or, The Philosophy of Poverty*, Vol. I, *op. cit.*, p. 172.

reason and which is the negation of the first thesis, becomes for it a synthesis, which it accepts rather naively as the solution of the problem in question. It is thus that this reason frets and fumes in ever renewing contradictions until, coming to the end of the contradictions, it perceives that all its theses and syntheses are merely contradictory hypotheses. In its perplexity, "human reason, social genius, returns in one leap to all its former positions and in a single formula solves all its problems." This unique formula, by the way, constitutes M. Proudhon's true discovery. It is *constituted value*.

Hypotheses are made only in view of some aim. The aim that social genius, speaking through the mouth of M. Proudhon, set itself in the first place, was to eliminate the bad in every economic category, in order to have nothing left but the good. For it, the good, the supreme good, the real practical aim, is *equality*. And why did the social genius aim at equality rather than inequality, fraternity, Catholicism, or any other principle? Because "humanity has successively realized so many separate hypotheses only in view of a superior hypothesis," which precisely is equality. In other words: because equality is M. Proudhon's ideal. He imagines that the division of labor, credit, the workshop—all economic relations—were invented merely for the benefit of equality, and yet they always ended up by turning against it. Since history and the fiction of M. Proudhon contradict each other at every step, the latter concludes that there is a contradiction. If there is a contradiction, it exists only between his fixed idea and real movement.

Henceforth the good side of an economic relation is that which affirms equality; the bad side, that which negates it and affirms inequality. Every new category is a hypothesis of the social genius to eliminate the inequality engendered by the preceding hypothesis. In short, equality is the *primordial intention*, the *mystical tendency*, the *providential aim* that the social genius has constantly before its eyes as it whirls in the circle of economic contradictions. Thus *Providence* is the locomotive which makes the whole of M. Proudhon's economic baggage move better than his pure and volatilized reason. He has devoted to Providence a whole chapter, which follows the one on taxes.

Providence, providential aim, this is the great word used today to explain the march of history. In fact, this word explains nothing. It is at most a rhetorical form, one of the various ways of paraphrasing facts.

It is a fact that in Scotland landed property acquired a new value through the development of English industry. This industry opened up new outlets for wool. In order to produce wool on a large scale, arable land had to be transformed into pastures. To effect this transformation, the estates had to be concentrated. To concentrate the estates, small holdings had first to be abolished, thousands of tenants had to be driven from their native soil and a few shepherds in charge of millions of sheep to be installed in their place. Thus, by successive transformations, landed property in Scotland has resulted in men being driven out by sheep. Now say that the providential aim of the institution of landed property in Scotland was to have men driven out by sheep, and you will have made providential history.

Of course, the tendency towards equality belongs to our century. To say now that all former centuries, with entirely different needs, means of production, etc., worked providentially for the realization of equality is, first of all, to substitute the means and the men of our century for the men and the means of earlier centuries and to misunderstand the historical movement by which the successive generations transformed the results acquired by the generations that preceded them. Economists know very well that the very thing that was for the one a finished product was for the other but the raw material for new production.

Suppose, as M. Proudhon does, that social genius produced, or rather improvised, the feudal lords with the providential aim of transforming the *settlers* into *responsible* and *equally-placed workers*: and you will have effected a substitution of aims and of persons worthy of the Providence that instituted landed property in Scotland, in order to give itself the malicious pleasure of having men driven out by sheep.

But since M. Proudhon takes such a tender interest in Providence, we refer him to the *Histoire de l'économie politique* of M. de Ville-

neuve-Bargemont,[115] who likewise goes in pursuit of a providential aim. This aim, however, is not equality, but Catholicism.

Seventh and Last Observation

Economists have a singular method of procedure. There are only two kinds of institutions for them, artificial and natural. The institutions of feudalism are artificial institutions, those of the bourgeoisie are natural institutions. In this they resemble the theologians, who likewise establish two kinds of religion. Every religion which is not theirs is an invention of men, while their own is an emanation from God. When the economists say that present-day relations—the relations of bourgeois production—are natural, they imply that these are the relations in which wealth is created and productive forces developed in conformity with the laws of nature. These relations therefore are themselves natural laws independent of the influence of time. They are eternal laws which must always govern society. Thus there has been history, but there is no longer any. There has been history, since there were the institutions of feudalism, and in these institutions of feudalism we find quite different relations of production from those of bourgeois society, which the economists try to pass off as natural and as such, eternal.

Feudalism also had its proletariat—serfdom, which contained all the germs of the bourgeoisie. Feudal production also had two antagonistic elements which are likewise designated by the name of the *good side* and the *bad side* of feudalism, irrespective of the fact that it is always the bad side that in the end triumphs over the good side. It is the bad side that produces the movement which makes history, by providing a struggle. If, during the epoch of the domination of feudalism, the economists, enthusiastic over the knightly virtues, the beautiful harmony between rights and duties, the patriarchal life of the towns, the prosperous condition of domestic industry in the countryside, the development of industry organized into corporations, guilds and fraternities, in short, everything that constitutes the good side of feudalism, had set themselves the problem of eliminating everything that cast a shadow on this picture—serfdom, privileges, anar-

[115] See A. de Villeneuve-Bargemont, *Histoire de l'économie politique* (*The History of Political Economy*), the first edition of which appeared in Brussels in 1839.

chy—what would have happened? All the elements which called forth the struggle would have been destroyed, and the development of the bourgeoisie nipped in the bud. One would have set oneself the absurd problem of eliminating history.

After the triumph of the bourgeoisie there was no longer any question of the good or the bad side of feudalism. The bourgeoisie took possession of the productive forces it had developed under feudalism. All the old economic forms, the corresponding civil relations, the political system which was the official expression of the old civil society, were smashed.

Thus feudal production, to be judged properly, must be considered as a mode of production founded on antagonism. It must be shown how wealth was produced within this antagonism, how the productive forces were developed at the same time as class antagonisms, how one of the classes, the bad side, the drawback of society, went on growing until the material conditions for its emancipation had attained full maturity. Is not this as good as saying that the mode of production, the relations in which productive forces are developed, are anything but eternal laws, but that they correspond to a definite development of men and of their productive forces, and that a change in men's productive forces necessarily brings about a change in their relations of production? As the main thing is not to be deprived of the fruits of civilization, of the acquired productive forces, the traditional forms in which they were produced must be smashed. From this moment the revolutionary class becomes conservative.

The bourgeoisie begins with a proletariat which is itself a relic of the proletariat[116] of feudal times. In the course of its historical development, the bourgeoisie necessarily develops its antagonistic character, which at first is more or less disguised, existing only in a latent state. As the bourgeoisie develops, there develops in its bosom a new proletariat, a modern proletariat; there develops a struggle between the proletarian class and the bourgeois class, a struggle which, before being felt, perceived, appreciated, understood, avowed and proclaimed aloud by both sides, expresses itself, to start with, merely in partial and momentary conflicts, in subversive acts. On the other hand, if all the members of the modern bourgeoisie have the same interests inasmuch as they form a class as against another class,

[116] In the copy presented by Marx to N. Utina, the words "working class" are written here.—*Ed.*

they have opposite, antagonistic interests inasmuch as they stand face to face with one another. This opposition of interests results from the economic conditions of their bourgeois life. From day to day it thus becomes clearer that the production relations in which the bourgeoisie moves have not a simple, uniform character, but a dual character; that in the selfsame relations in which wealth is produced, poverty is produced also; that in the selfsame relations in which there is a development of the productive forces, there is also a force producing repression; that these relations produce *bourgeois wealth*, i.e., the wealth of the bourgeois class, only by continually annihilating the wealth of the individual members of this class and by producing an ever-growing proletariat.

The more the antagonistic character comes to light, the more the economists, the scientific representatives of bourgeois production, find themselves in conflict with their own theory; and different schools arise.

We have the *fatalist* economists, who in their theory are as indifferent to what they call the drawbacks of bourgeois production as the bourgeois themselves are in practice to the sufferings of the proletarians who help them to acquire wealth. In this fatalist school there are Classics and Romantics. The Classics, like Adam Smith and Ricardo, represent a bourgeoisie which, while still struggling with the relics of feudal society, works only to purge economic relations of feudal taints, to increase the productive forces and to give a new upsurge to industry and commerce. The proletariat that takes part in this struggle and is absorbed in this feverish labor experiences only passing, accidental sufferings, and itself regards them as such. Economists like Adam Smith and Ricardo, who are the historians of this epoch, have no other mission than that of showing how wealth is acquired in bourgeois production relations, of formulating these relations into categories, into laws, and of showing how superior these laws, these categories, are for the production of wealth to the laws and categories of feudal society. Poverty is in their eyes merely the pang which accompanies every childbirth, in nature as in industry.

The Romantics belong to our own age, in which the bourgeoisie is in direct opposition to the proletariat; in which poverty is engendered in as great abundance as wealth. The economists now pose as blasé fatalists, who, from their elevated position, cast a proudly disdainful glance at the human machines who manufacture wealth. They copy all the develop-

ments given by their predecessors, and the indifference which in the latter was merely naiveté becomes in them coquetry.

Next comes the *humanitarian school*, which takes to heart the bad side of present-day production relations. It seeks, by way of easing its conscience, to palliate even if slightly the real contrasts; it sincerely deplores the distress of the proletariat, the unbridled competition of the bourgeois among themselves; it counsels the workers to be sober, to work hard and to have few children; it advises the bourgeois to put a judicious ardor into production. The whole theory of this school rests on interminable distinctions between theory and practice, between principles and results, between idea and application, between content and form, between essence and reality, between law and fact, between the good side and the bad side.

The *philanthropic* school is the humanitarian school carried to perfection. It denies the necessity of antagonism; it wants to turn all men into bourgeois; it wants to realize theory insofar as it is distinguished from practice and contains no antagonism. It goes without saying that, in theory, it is easy to disregard the contradictions that are met with at every moment in actual reality. This theory would therefore become idealized reality. The philanthropists, then, want to retain the categories which express bourgeois relations, without the antagonism which constitutes them and is inseparable from them. They think they are seriously fighting bourgeois practice, and they are more bourgeois than the others.

Just as the *economists* are the scientific representatives of the bourgeois class, so the *socialists* and the *communists* are the theoreticians of the proletarian class. So long as the proletariat is not yet sufficiently developed to constitute itself as a class, and consequently so long as the very struggle of the proletariat with the bourgeoisie has not yet assumed a political character, and the productive forces are not yet sufficiently developed in the bosom of the bourgeoisie itself to enable us to catch a glimpse of the material conditions necessary for the emancipation of the proletariat and for the formation of a new society, these theoreticians are merely utopians who, to meet the wants of the oppressed classes, improvise systems and go in search of a regenerating science. But in the measure that history moves forward, and with it the struggle of the proletariat assumes clearer outlines, they no longer need to seek science in their minds; they have only to take note of what is happening before their eyes and to become its mouth-

piece. So long as they look for science and merely make systems, so long as they are at the beginning of the struggle, they see in poverty nothing but poverty, without seeing in it the revolutionary, subversive side, which will overthrow the old society. From the moment they see this side, science, which is produced by the historical movement and which associates itself with it with full consciousness, has ceased to be doctrinaire and has become revolutionary.

Let us return to M. Proudhon.

Every economic relation has a good and a bad side; it is the one point on which M. Proudhon does not give himself the lie. He sees the good side expounded by the economists; the bad side he sees denounced by the socialists. He borrows from the economists the necessity of eternal relations; he borrows from the socialists the illusion of seeing in poverty nothing but poverty. He is in agreement with both in wanting to fall back upon the authority of science. Science for him reduces itself to the slender proportions of a scientific formula; he is the man in search of formulas. Thus it is that M. Proudhon flatters himself on having given a criticism of both political economy and communism: he is beneath them both. Beneath the economists, since, as a philosopher who has at his elbow a magic formula, he thought he could dispense with going into purely economic details; beneath the socialists, because he has neither courage enough nor insight enough to rise, be it even speculatively, above the bourgeois horizon.

He wants to be the synthesis—he is a composite error.

He wants to soar as the man of science above the bourgeois and the proletarians; he is merely the petit bourgeois, continually tossed back and forth between capital and labor, political economy and communism.

Section 2. Division of Labor and Machinery

The division of labor, according to M. Proudhon, opens the series of economic evolutions.

Good side of the division of labor

"Considered in its essence, the division of labor is the manner in which *equality* of conditions and of intelligence is realized." (Vol. I, p. 93)

Bad side of the division of labor

"The division of labor has become for us an instrument of poverty." (Vol. I, p. 94)

Variant

"Labor, by *dividing itself according to the law* which is peculiar to it and which is the primary condition of its fruitfulness, ends in the negation of its aims and destroys itself." (Vol. I, p. 94)

Problem to be solved

To find the "recomposition which wipes out the drawbacks of the division, while retaining its useful effects." (Vol. I, p. 97.)

The division of labor is, according to M. Proudhon, an eternal law, a simple, abstract category. Therefore the abstraction, the idea, the word must suffice for him to explain the division of labor at different historical epochs. Castes, corporations, manufacture, large-scale industry must be explained by the single word *divide*. First study carefully the meaning of "divide," and you will have no need to study the numerous influences which give the division of labor a definite character in each epoch.

Certainly, it would be oversimplifying things to reduce them to M. Proudhon's categories. History does not proceed so categorically. It took three whole centuries in Germany to establish the first big division of labor, the separation of the towns from the country. In proportion as this one relation of town and country was modified, the whole of society was modified. To take only this one aspect of the division of labor, you have the republics of antiquity, and you have Christian feudalism; you have old

England with its barons and you have modern England with its cotton lords. In the fourteenth and fifteenth centuries, when there were as yet no colonies, when America did not yet exist for Europe, when Asia existed only through the intermediary of Constantinople, when the Mediterranean was the center of commercial activity, the division of labor had a very different form, a very different aspect from that of the seventeenth century, when the Spanish, the Portuguese, the Dutch, the English, and the French had colonies established in all parts of the world. The extent of the market, its physiognomy, give to the division of labor at different periods a physiognomy, a character, which it would be difficult to deduce from the single word *divide*, from the idea, from the category.

> All economists since Adam Smith [says M. Proudhon,] have pointed out the *advantages* and *drawbacks* of the law of division, but insist much more on the first than on the second, because that was more serviceable for their optimism, and none of them has ever wondered what could be the drawbacks to a law… How does the same principle, pursued rigorously to its consequences, lead to diametrically opposite results? Not one economist before or since A. Smith has even perceived that here was a problem to elucidate. Say goes to the length of recognizing that in the division of labor the same cause that produces the good engenders the bad.[117]

Adam Smith goes further than M. Proudhon thinks. He saw clearly that

> The difference of natural talents in different men is, in reality, much less than we are aware of; and the very different genius which appears to distinguish men of different professions, when grown up to maturity, is not so much the *cause* as the *effect* of the division of labor.[118]

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[117] Pierre-Joseph Proudhon, *System of Economical Contradictions: or, The Philosophy of Poverty*, Vol. I, *op. cit.*, pp. 133-134.

[118] Marx quotes from a French edition of Adam Smith's *An Inquiry into the Nature and Causes of the Wealth of Nations*, Paris, 1802, Vol. I, pp. 33-34.

In principle, a porter differs less from a philosopher than a mastiff from a greyhound. It is the division of labor which has set a gulf between them. All this does not prevent M. Proudhon from saying elsewhere that Adam Smith had not the slightest idea of the drawbacks produced by the division of labor. It is this again that makes him say that J. B. Say was the *first* to recognize "that in the division of labor the same cause that produces the good engenders the bad."

But let us listen to Lemontey: *Suum cuique*.[119]

> M. J. B. Say has done me the honor of adopting in his excellent treatise on political economy the principle *that I brought to light* in this fragment on the moral influence of the division of labor. The somewhat frivolous title of my book[120] doubtless prevented him from citing me. It is only to this motive that I can attribute the silence of a writer too rich in his own stock to disavow so modest a loan.[121]

Let us do him this justice: Lemontey wittily exposed the regrettable consequences of the division of labor as it is constituted today, and M. Proudhon found nothing to add to it. But now that, through the fault of M. Proudhon, we have been drawn into this question of priority, let us say again, in passing, that long before M. Lemontey, and seventeen years before Adam Smith, who was a pupil of A. Ferguson, the last-named gave a clear exposition of the subject in a chapter which deals specifically with the division of labor.

> It may even be doubted, whether the measure of national capacity increases with the advancement of arts. Many mechanical arts… succeed best under a total suppression of sentiment and reason; and ignorance is the mother of industry as well as of superstition. Reflection and fancy are subject

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[119] To each one his own.—*Ed.*

[120] Lemontey alludes to his book: *Raison, folie, chacun son mot; petit cours de morale mis à la portée des vieux enfants* (*Reason, Folly, to Each His Own Word; a Short Course in Morality Within the Mental Reach of Old Children*), Paris, 1801.

Marx quotes Lemontey's work *Influence morale de la division du travail* (*The Moral Influence of the Division of labor*), in which Lemontey refers to the above book.

[121] Lemontey, *Complete Works*, Vol. I, Paris, 1840, p. 245.

> to err; but a habit of moving the hand, or the foot, is independent of either. Manufactures, accordingly, prosper most, where the mind is least consulted, and where the workshop may, without any great effort of imagination, be considered as an engine, the parts of which are men… The general officer may be a great proficient in the knowledge of war, while the skill of the soldier is confined to a few motions of the hand and the foot. The former may have gained what the latter has lost… And thinking itself, in this age of separations, may become a peculiar craft.[122]

To bring this literary survey to a close, we expressly deny that "*all* economists have insisted far more on the advantages than on the drawbacks of the division of labor." It suffices to mention Sismondi.

Thus, as far as the *advantages* of the division of labor are concerned, M. Proudhon had nothing further to do than to paraphrase more or less pompously the general propositions known to everybody.

Let us now see how he derives from the division of labor, taken as a general law, as a category, as a thought, the *drawbacks* which are attached to it. How is it that this category, this law implies an unequal distribution of labor to the detriment of M. Proudhon's equalitarian system?

> At this solemn hour of the division of labor, the storm winds begin to blow over humanity. Progress does not take place for all in an equal and uniform manner… It begins by taking possession of a small number of the privileged… It is this preference for persons on the part of progress that has for so long kept up the belief in the natural and providential inequality of conditions, has given rise to castes, and hierarchically constituted all societies.[123]

The division of labor created castes. Now, castes are the drawbacks of the division of labor; thus it is the division of labor that has engendered

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[122] See A. Ferguson, *An Essay on the History of Civil Society*, Paris, 1783. Ferguson's work was published in Edinburgh in 1767. Marx quotes from a French translation of the book.

[123] Pierre-Joseph Proudhon, *System of Economical Contradictions: or, The Philosophy of Poverty*, Vol. I, *op. cit.*, pp. 132-133.

the drawbacks. *Quod erat demonstrandum*.[124] Will you go further and ask what made the division of labor create castes, hierarchical constitutions and privileged persons? M. Proudhon will tell you: Progress. And what made progress? Limitation. Limitation, for M. Proudhon, is discrimination of persons on the part of progress.

After philosophy comes history. It is no longer either descriptive history or dialectical history, it is comparative history. M. Proudhon establishes a parallel between the present-day printing worker and the printing worker of the Middle Ages; between the worker of Creusot[125] and the country blacksmith; between the man of letters of today and the man of letters of the Middle Ages, and he weighs down the balance on the side of those who belong more or less to the division of labor as the Middle Ages constituted or transmitted it. He opposes the division of labor of one historical epoch to the division of labor of another historical epoch. Was that what M. Proudhon had to prove? No. He should have shown us the drawbacks of the division of labor in general, of the division of labor as a category. Besides, why stress this part of M. Proudhon's work, since a little later we shall see him formally retract all these alleged arguments?

> The first effect of fractional labor [continues M. Proudhon,] after the *depravation of the soul*, is the lengthening of the shifts, which grow in inverse ratio to the sum total of intelligence expended… But as the length of the shifts cannot exceed sixteen to eighteen hours per day, since the compensation cannot be taken out of the time, it will be taken out of the price, and the wages will diminish… What is certain, and the only thing for us to note, is that the *universal conscience* does not assess at the same rate the work of a foreman and the labor of an unskilled worker. It is *therefore* necessary to reduce the price of the day's work; so that the worker, after having been afflicted in his soul by a degrading function, cannot escape being struck in his body by the meagerness of his remuneration.[126]

[124] Which was the thing to be proved.—*Ed.*

[125] Le Creusot, a town in east-central France, became a big center of the French metallurgical, machine-building and war industries in the 1830s, but declined in the late 19th century.

[126] Pierre-Joseph Proudhon, *System of Economical Contradictions: or, The Philosophy of*

We pass over the logical value of these syllogisms, which Kant would call paralogisms that lead astray.

This is the substance of it:

The division of labor reduces the worker to a degrading function; to this degrading function corresponds a depraved soul; to the depravation of the soul is befitting an ever-increasing wage reduction. And to prove that this reduction is befitting to a depraved soul, M. Proudhon says, to relieve his conscience, that the universal conscience wills it thus. Is M. Proudhon's soul to be reckoned as a part of the universal conscience?

Machinery is, for M. Proudhon, "the logical antithesis of the division of labor," and in support of his dialectics, he begins by transforming the machinery into the *workshop*.

After presupposing the modern workshop, in order to make poverty the outcome of the division of labor, M. Proudhon presupposes poverty engendered by the division of labor, in order to come to the workshop and be able to represent it as the dialectical negation of that poverty. After striking the worker morally by a *degrading function*, physically by the meagerness of the wage; after making the worker *dependent on the foreman*, and debasing his work to the *labor of an unskilled worker*, he lays the blame again on the workshop and the machinery for *degrading* the worker "by giving him a *master*," and he completes his abasement by making him "sink from the rank of artisan to that of *navvy*." Excellent dialectics! And if he only stopped there! But no, he has to have a new history of the division of labor, not any longer to derive the contradictions from it, but to reconstruct the workshop after his own fashion. To attain this end he finds himself compelled to forget all he has just said about division.

Labor is organized, is divided differently according to the instruments it has at his disposal. The hand-mill presupposes a different division of labor from the steam-mill. Thus it is slapping history in the face to want to begin with the division of labor in general, in order to arrive subsequently at a specific instrument of production, machinery.

Machinery is no more an economic category than the bullock that drags the plow. Machinery is merely a productive force. The modern work-

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Poverty, Vol. I, *op. cit.*, p. 136.

shop, which is based on the application of machinery, is a social production relation, an economic category.

Let us see now how things happen in M. Proudhon's brilliant imagination.

> In society, the incessant appearance of machinery is the antithesis, the inverse formula of the division of labor: it is the *protest* of the industrial genius against *fractional and homicidal labor*. What, actually, is a machine? *A way of uniting different portions of labor* which had been separated by the division of labor. Every machine can be defined as a summary of several operations… Thus through the machine there will be a *restoration of the worker*… Machinery, which in political economy places itself in contradiction to the division of labor, represents synthesis, which in the human mind is opposed to analysis… Division merely separated the different parts of labor, letting each one devote himself to the specialty which most suited him; the workshop groups the workers according to the relation of each part to the whole… It introduces the principle of authority in labor… But this is not all; the *machine* or the *workshop*, after degrading the worker by giving him a master, completes his abasement by making him sink from the rank of artisan to that of navvy… The period we are going through at the moment, that of machinery, is distinguished by a special characteristic, the *wage system*. The wage system is *subsequent* to the division of labor and to exchange.[127]

Just a simple remark to M. Proudhon. The separation of the different parts of labor, leaving to each one the opportunity of devoting himself to the specialty best suited to him—a separation which M. Proudhon dates from the beginning of the world—exists only in modern industry under the rule of competition.

M. Proudhon goes on to give us a most "interesting genealogy," to show how the workshop arose from the division of labor and the wage system from the workshop.

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[127] Pierre-Joseph Proudhon, *System of Economical Contradictions: or, The Philosophy of Poverty*, Vol. I, *op. cit.*, pp. 174, 198, 199, 202.

1. He supposes a man who "noticed that by dividing up production into its different parts and having each one performed by a separate worker" the forces of production would be multiplied.
2. This man, "grasping the thread of this idea, tells himself that, by forming a permanent group of workers selected for the special purpose he *sets* himself, he will obtain a more sustained production, etc."
3. This man makes a *proposal* to other men, to make them grasp his idea and the thread of his idea.
4. This man, at the beginning of industry, deals on *terms of equality* with *his companions* who later become *his workmen*.
5. "One realizes, in fact, that this original equality had rapidly to disappear in view of the advantageous position of the master and the dependence of the wage-worker."

There we have another example of M. Proudhon's *historical and descriptive method*.

Let us now examine, from the historical and economic point of view, whether the workshop or the machine really introduced the *principle of authority* in society subsequently to the division of labor; whether it rehabilitated the worker on the one hand, while submitting him to authority on the other; whether the machine is the recomposition of divided labor, the *synthesis* of labor as opposed to its *analysis*.

Society as a whole has this in common with the interior of a workshop, that it too has its division of labor. If one took as a model the division of labor in a modern workshop, in order to apply it to a whole society, the society best organized for the production of wealth would undoubtedly be that which had a single chief employer, distributing tasks to the different members of the community according to a previously fixed rule. But this is by no means the case. While inside the modern workshop the division of labor is meticulously regulated by the authority of the employer, modern society has no other rule, no other authority for the distribution of labor than free competition.

Under the patriarchal system, under the caste system, under the feudal and guild system, there was division of labor in the whole of society according to fixed rules. Were these rules established by a legislator? No.

Originally born of the conditions of material production, they were raised to the status of laws only much later. In this way these different forms of the division of labor became so many bases of social organization. As for the division of labor in the workshop, it was very little developed in all these forms of society.

It can even be laid down as a general rule that the less authority presides over the division of labor inside society, the more the division of labor develops inside the workshop, and the more it is subjected there to the authority of a single person. Thus authority in the workshop and authority in society, in relation to the division of labor, are in *inverse ratio* to each other.

The question now is what kind of workshop it is in which the occupations are very much separated, where each worker's task is reduced to a very simple operation, and where the authority, capital, groups and directs the work. How was this workshop brought into existence? In order to answer this question we shall have to examine how manufacturing industry, properly so-called, has developed. I am speaking here of that industry which is not yet modern industry, with its machinery, but which is already no longer the industry of the artisans of the Middle Ages, nor domestic industry. We shall not go into great detail: we shall merely give a few main points to show that history cannot be made with formulas.

One of the most indispensable conditions for the formation of manufacturing industry was the accumulation of capital, facilitated by the discovery of America and the import of its precious metals.

It is sufficiently proved that the increase in the means of exchange resulted in the depreciation of wages and land rents, on the one hand, and the growth of industrial profits on the other. In other words: to the extent that the propertied class and the class of workers, the feudal lords and the people, sank, to that extent the capitalist class, the bourgeoisie, rose.

There were yet other circumstances which contributed simultaneously to the development of manufacturing industry: the increase of commodities put into circulation from the moment trade penetrated to the East Indies by way of the Cape of Good Hope; the colonial system; the development of maritime trade.

Another point which has not yet been sufficiently appreciated in the history of manufacturing industry is the disbanding of the numerous

retinues of feudal lords, whose subordinate ranks became vagrants before entering the workshop. The creation of the workshop was preceded by an almost universal vagrancy in the fifteenth and sixteenth centuries. The workshop found, besides, a powerful support in the many peasants who, continually driven from the country owing to the transformation of the fields into pastures and to the progress in agriculture which necessitated fewer hands for the tillage of the soil, went on congregating in the towns during whole centuries.

The growth of the market, the accumulation of capital, the modification in the social position of the classes, a large number of persons being deprived of their sources of income, all these are historical preconditions for the formation of manufacture. It was not, as M. Proudhon says, friendly agreements between equals that brought men together into the workshop. It was not even in the bosom of the old guilds that manufacture was born. It was the merchant that became the head of the modern workshop, and not the old guild master. Almost everywhere there was a desperate struggle between manufacture and the crafts.

The accumulation and concentration of instruments and workers preceded the development of the division of labor inside the workshop. Manufacture consisted much more in the bringing together of many workers and many crafts in one place, in one room, under the command of one capital, than in the analysis of labor and the adaptation of a special worker to a very simple task.

The utility of a workshop consisted much less in the division of labor as such than in the circumstance that work was done on a much larger scale, that many unnecessary expenses were saved, etc. At the end of the sixteenth and at the beginning of the seventeenth century, Dutch manufacture scarcely knew any division of labor.

The development of the division of labor supposes the assemblage of workers in a workshop. There is not one single example, whether in the sixteenth or in the seventeenth century, of the different branches of one and the same craft being exploited separately to such an extent that it would have sufficed to assemble them all in one place so as to obtain a complete, ready-made workshop. But once the men and the instruments had been brought together, the division of labor, such as it had existed

in the form of the guilds, was reproduced, necessarily reflected inside the workshop.

For M. Proudhon, who sees things upside down, if he sees them at all, the division of labor, in Adam Smith's sense, precedes the workshop, which is a condition of its existence.

Machinery, properly so-called, dates from the end of the eighteenth century. Nothing is more absurd than to see in machinery the *antithesis* of the division of labor, the *synthesis* restoring unity to divided labor.

The machine is a union of the instruments of labor, and by no means a combination of different operations for the worker himself.

> When [by the division of labor,] each particular operation has been simplified to the use of a single instrument, the linking-up of all these instruments, set in motion by a single engine, constitutes a machine.[128]

Simple tools; accumulation of tools; composite tools; setting in motion of a composite tool by a single hand engine, by man; setting in motion of these instruments by natural forces, machines; system of machines having one motor; system of machines having an automatic motor—this is the progress of machinery.

The concentration of the instruments of production and the division of labor are as inseparable one from the other as are, in the political sphere, the concentration of public powers and the division of private interests. England, with the concentration of the land, this instrument of agricultural labor, has at the same time division of agricultural labor and the application of machinery to the exploitation of the soil. France, which has the division of the instruments, the small holdings system, has, in general, neither division of agricultural labor nor application of machinery to the soil.

For M. Proudhon the concentration of the instruments of labor is the negation of the division of labor. In reality we find again the reverse. As the concentration of instruments develops, the division develops also, and *vice versa*. This is why every big mechanical invention is followed by

[128] The full reference is: Charles Babbage, *On the Economy of Machinery and Manufactures*, London, 1832. Marx quotes from p. 230 of a French translation published in Paris in 1833.

a greater division of labor, and each increase in the division of labor gives rise in turn to new mechanical inventions.

We need not recall the fact that the great progress of the division of labor began in England after the invention of machinery. Thus the weavers and spinners were for the most part peasants like those one still meets in backward countries. The invention of machinery brought about the separation of manufacturing industry from agricultural industry. The weaver and the spinner, united but lately in a single family, were separated by the machine. Thanks to the machine, the spinner can live in England while the weaver resides in the East Indies. Before the invention of machinery, the industry of a country was carried on chiefly with raw materials that were the products of its own soil; in England—wool, in Germany—flax, in France—silks and flax, in the East Indies and the Levant[129]—cotton, etc. Thanks to the application of machinery and of steam, the division of labor was able to assume such dimensions that large-scale industry, detached from the national soil, depends entirely on the world market, on international exchange, on an international division of labor. Finally, the machine has so great an influence on the division of labor, that when, in the manufacture of some object, a means has been found to produce parts of it mechanically, the manufacture splits up immediately into two branches independent of each other.

Need we speak of the *providential* and philanthropic *aim* that M. Proudhon discovers in the invention and first application of machinery?

When in England the market had become so far developed that manual labor was no longer adequate, the need for machinery was felt. Then came the idea of applying mechanical science, already quite developed in the eighteenth century.

The automatic workshop opened its career with acts which were anything but philanthropic. Children were kept at work by means of the whip; they were made an object of traffic and contracts were undertaken with the orphanages. All the laws on the apprenticeship of workers were repealed, because, to use M. Proudhon's phraseology, there was no further need of *synthetic* workers. Finally, from 1825 onwards, almost all the new inventions were the result of collisions between the worker and the

[129] Old name for countries on the east coast of the Mediterranean.—*Ed.*

employer who sought at all costs to depreciate the worker's specialized ability. After each new strike of any importance, there appeared a new machine. So little indeed did the worker see in the application of machinery a sort of rehabilitation, *restoration*—as M. Proudhon would say—that in the eighteenth century he resisted for a very long time the incipient domination of automaton.

> Wyatt [says Doctor Ure,]… invented the series of fluted rollers …(the spinning fingers usually ascribed to Arkwright)… The main difficulty did not… lie so much in the invention of a proper self-acting mechanism… as in training human beings to renounce their desultory habits of work, and to identify themselves with the unvarying regularity of the complex automaton. To devise and administer a successful code of factory discipline, suited to the necessities of factory diligence, was the Herculean enterprise, the noble achievement of Arkwright.[130]

In short, with the introduction of machinery the division of labor inside society has increased, the task of the worker inside the workshop has been simplified, capital has been concentrated, the human being has been further dismembered.

When M. Proudhon wants to be an economist, and to abandon for a moment the "evolution in serial relation in the understanding," then he goes and draws erudition from Adam Smith, from a time when the automatic workshop was only just coming into existence. Indeed, what a difference between the division of labor as it existed in Adam Smith's day and as we see it in the automatic workshop! In order to make this properly understood, we need only quote a few passages from Dr. Ure's *Philosophy of Manufactures*.

> When Adam Smith wrote his immortal elements of economics automatic machinery being hardly known, he was properly led to regard the division of labor as the grand principle of manufacturing improvement; and he showed, in the example of

[130] Andrew Ure, *The Philosophy of Manufactures*: *or an Exposition of the Scientific*, *Moral and Commercial Economy of the Factory System of Great Britain*, Charles Knight, London, 1835. pp. 15-16. Marx quotes from a French translation of the book.

pin-making, how each handicaftsman, being thereby enabled to perfect himself by practice in one point, became a quicker and cheaper workman. In each branch of manufacture he saw that some parts were, on that principle, of easy execution, like the cutting of pin wires into uniform lengths, and some were comparatively difficult, like the formation and fixation of their heads; and therefore he concluded that to each a workman of appropriate value and cost was naturally assigned. This *appropriation* forms the very essence of the division of labor… But what was in Dr. Smith's time a topic of useful illustration, cannot now be used without risk of misleading the public mind as to the right principle of manufacturing industry. In fact, the division, or rather adaptation of labor to the different talents of men, is little thought of in factory employment. On the contrary, wherever a process requires peculiar dexterity and steadiness of hand, it is withdrawn as soon as possible from the cunning workman, who is prone to irregularities of many kinds, and it is placed in charge of a peculiar mechanism, so self-regulating, that a child may superintend it.

The principle of the factory system then is to substitute mechanical science for hand skill, and the partition of a process into its essential constituents, for the division or gradation of labor among artisans. On. the handicraft plan, labor more or less skilled was usually the most expensive element of production… but on the automatic plan, skilled labor gets progressively superseded, and will, eventually, be replaced by mere overlookers of machines.

By the infirmity of human nature it happens that the more skillful the workman, the more self-willed and intractable he is apt to become, and, of course, the less fit a component of a mechanical system, in which, by occasional irregularities, he may do great damage to the whole. The grand object therefore of the modern manufacture is, through the union of capital and science, to reduce the task of his work-people to the exer-

cise of vigilance and dexterity—faculties, *when concentrated to one process*, speedily brought to perfection in the young.

On the gradation system, a man must serve an apprenticeship of many years before his hand and eye become skilled enough for certain mechanical feats; but on the system of decomposing a process into its constituents, and embodying each part in an automatic machine, a person of common care and capacity may be entrusted with any of the said elementary parts after a short probation, and may be transferred from one to another, on any emergency, at the discretion of the master. Such translations are utterly at variance with the old practice of the division of labor, which fixed one man to shaping the head of a pin, and another to sharpening its point, with most irksome and spirit-wasting uniformity… But on the *equalization* plan of self-acting machines, the operative needs to call his faculties only into agreeable exercise… As his business consists intending the work of a well-regulated mechanism, he can learn it in a short period; and when he transfers his services from one machine to another, he varies his task, and enlarges his views, by thinking on those general combinations which result from his and his companions' labors. Thus, that cramping of the faculties, that narrowing of the mind, that stunting of the frame, which were ascribed, and not unjustly,… to the division of labor, cannot, in common circumstances, occur under the *equable distribution of industry*.

It is, in fact, the constant aim and tendency of every improvement in machinery to supersede human labor altogether, or to diminish its cost, by substituting the industry of women and children for that of men or that of ordinary laborers for trained artisans… This tendency to employ merely children with watchful eyes and nimble fingers, instead of journeymen of long experience, shows how the scholastic dogma of the

> division of labor into degrees of skill has been exploded by our enlightened manufacturers.[131]

What characterizes the division of labor inside modern society is that it engenders specialties, specializations and with them craft-idiocy.

> We are struck with admiration [says Lemontey,] when we see among the ancients the same person distinguishing himself to a high degree as philosopher, poet, orator, historian, priest, administrator, general of an army. Our souls are appalled at the sight of so vast a domain. Each one of us plants his hedge and shuts himself up in his enclosure. I do not know whether by this parcellation the field is enlarged, but I do know that man is belittled.[132]

What characterizes the division of labor in the automatic workshop is that labor has there completely lost its specialized character. But the moment every special development stops, the need for universality, the tendency towards an integral development of the individual begins to be felt. The automatic workshop wipes out specializations and craft-idiocy.

M. Proudhon, not having understood even this one revolutionary side of the automatic workshop, takes a step backward and proposes to the worker that he make not only the twelfth part of a pin, but successively all twelve parts of it. The worker would thus come to know and realize the pin. This is M. Proudhon's synthetic labor. Nobody will contest that to make a movement forward and another movement backward is also to make a synthetic movement.

To sum up, M. Proudhon has not gone further than the petit bourgeois ideal. And to realize this ideal, he can think of nothing better than to take us back to the journeyman or, at most, to the master craftsman of the Middle Ages. It is enough, he says somewhere in his book, to have created a masterpiece once in one's life, to have felt oneself just once to be a man. Is not this, in form as in content, the masterpiece demanded by the craft guild of the Middle Ages?

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[131] Andrew Ure, *op. cit.*

[132] Lemontey, *op. cit.*, p. 213.

Section 3. Competition and Monopoly

Good side of Competition	"Competition is as essential to labor as division… It is necessary …for the *advent of equality*."
Bad side of Competition	"The principle is the negation of itself. Its most certain result is to ruin those whom it drags in its train."
General reflection	"The *drawbacks* which follow in its wake, just as the good it provides …both flow logically from the principle."
Problem to be solved	"To seek the principle of *accommodation*, which must be derived from a law superior to liberty itself."
	Variant
	"There can, therefore, be no question here of destroying competition, a thing as impossible to destroy as liberty; we have only to find its equilibrium, I would be ready to say its *police*."

M. Proudhon begins by defending the eternal necessity of competition against those who wish to replace it by *emulation*.[133]

> [There is no] purposeless emulation, [and as] the object of every passion is necessarily analogous to the passion itself—a woman for the lover, power for the ambitious, gold for the miser, a garland for the poet—the object of industrial emulation is necessarily *profit*… Emulation is nothing but competition itself.[134]

[133] The Fourierists. [Note by F. Engels to the German edition of 1885.]

[134] Pierre-Joseph Proudhon, *System of Economical Contradictions: or, The Philosophy of Poverty*, Vol. I, *op. cit.*, p. 24-25.

Competition is emulation with a view to profit. Is industrial emulation necessarily emulation with a view to profit, that is, competition? M. Proudhon proves it by affirming it. We have seen that, for him, to affirm is to prove, just as to suppose is to deny.

If the immediate *object* of the lover is the woman, the immediate object of industrial emulation is the product and not the profit.

Competition is not industrial emulation it is commercial emulation. In our time industrial emulation exists only in view of commerce. There are even phases in the economic life of modern nations when everybody is seized with a sort of craze for making profit without producing. This speculation craze, which recurs periodically, lays bare the true character of competition, which seeks to escape the need for industrial emulation.

If you had told an artisan of the fourteenth century that the privileges and the whole feudal organization of industry were going to be abrogated in favor of industrial emulation, called competition, he would have replied that the privileges of the various corporations, guilds and fraternities were organized competition. M. Proudhon does not improve upon this when he affirms that "emulation is nothing but competition itself."

> Ordain that from the first of January, 1847, labor and wages shall be guaranteed to everybody: immediately an immense relaxation will succeed the high tension of industry.[135]

Instead of a supposition, an affirmation and a negation, we have now an ordinance that M. Proudhon issues purposely to prove the necessity of competition, its eternity as a category, etc.

If we imagine that ordinances are all that is needed to get away from competition, we shall never get away from it. And if we go so far as to propose to abolish competition while retaining wages, we shall be proposing nonsense by royal decree. But nations do not proceed by royal decree. Before framing such ordinances, they must at least have changed from top to bottom the conditions of their industrial and political existence, and consequently their whole manner of being.

M. Proudhon will reply, with his imperturbable assurance, that it is the hypothesis of "a transformation of our nature without historical

[135] Ibid., pp. 26-27.

antecedents," and that he would be right in "*excluding* us from the discussion," we know not in virtue of which ordinance.

M. Proudhon does not know that all history is nothing but a continuous transformation of human nature.

> Let us stick to the facts… The French Revolution was made for industrial liberty as much as for political liberty; and although France, in 1789, had not perceived—let us say it openly—all the consequences of the principle whose realization it demanded, it was mistaken neither in its wishes nor in its expectations. Whoever attempts to deny this loses, in my view, the right to criticism. I will never dispute with an adversary who puts as principle the spontaneous error of twenty-five million men… Why then, if competition had not been a *principle* of social economy, a *decree of fate*, a *necessity of the human soul*, why, instead of abolishing corporations, guilds and fraternities, did nobody think rather of *repairing* the whole?[136]

So, since the French of the eighteenth century abolished corporations, guilds and fraternities instead of modifying them, the French of the nineteenth century must modify competition instead of abolishing it. Since competition was established in France in the eighteenth century as a result of historical needs, this competition must not be destroyed in the nineteenth century because of other historical needs. M. Proudhon, not understanding that the establishment of competition was bound up with the actual development of the men of the eighteenth century, makes of competition a necessity of the *human soul*, *in partibus infidelium*.[137] What would he have made of the great Colbert for the seventeenth century?

After the revolution comes the present state of affairs. M. Proudhon equally draws facts from it to show the eternity of competition, by proving that all industries in which this category is not yet sufficiently developed, as in agriculture, are in a state of inferiority and decay.

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[136] Ibid., p. 229.

[137] Beyond the realm of reality. Literally, "in the country of infidels"—an addition to the title of Catholic priests appointed to a purely nominal diocese in non-Christian countries.—*Ed.*

To say that there are industries which have not yet reached the stage of competition, that others again are below the level of bourgeois production, is drivel which gives not the slightest proof of the eternity of competition.

All M. Proudhon's logic amounts to this: competition is a social relation in which we are now developing our productive forces. To this truth, he gives no logical development, but only forms, often very well developed, when he says that competition is industrial emulation, the present-day mode of freedom, responsibility in labor, constitution of value, a condition for the advent of equality, a principle of social economy, a decree of fate, a necessity of the human soul, an inspiration of eternal justice, liberty in division, division in liberty, an economic category.

> *Competition* and *association* rely on each other… Far from excluding each other they are not even *divergent*. Whoever says competition already supposes a *common aim*. Competition is therefore not *egoism*, and the most deplorable error committed by socialism is to have regarded it as the overthrow of society.[138]

Whoever says competition says common aim, and that proves, on the one hand, that competition is association; on the other, that competition is not egoism. And whoever says *egoism*, does he not say common aim? Every egoism operates in society and by the fact of society. Hence it presupposes society, that is to say, common aims, common needs, common means of production, etc., etc. Is it, then, by mere chance that the competition and association which the socialists talk about are not even divergent?

Socialists know well enough that present-day society is founded on competition. How could they accuse competition of overthrowing present-day society which they want to overthrow themselves? And how could they accuse competition of overthrowing the society to come, in which they see, on the contrary, the overthrow of competition?

M. Proudhon says, later on, that competition is the *opposite of monopoly*, and consequently cannot be the *opposite of association*.

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[138] Pierre-Joseph Proudhon, *System of Economical Contradictions: or, The Philosophy of Poverty*, Vol. I, *op. cit.*, p. 259.

Feudalism was, from its origin, opposed to patriarchal monarchy; it was thus not opposed to competition, which was not yet in existence. Does it follow that competition is not opposed to feudalism?

In actual fact, *society*, *association* are denominations which can be given to every society, to feudal society as well as to bourgeois society, which is association founded on competition. How then can there be socialists, who, by the single word *association*, think they can refute competition? And how can M. Proudhon himself wish to defend competition against socialism by describing competition by the single word *association?*

All we have just said makes up the beautiful side of competition as M. Proudhon sees it. Now let us pass on to the ugly side, that is the negative side, of competition, its draw backs, its destructive subversive injurious qualities.

There is something dismal about the picture M. Proudhon draws of it.

Competition engenders misery, it foments civil war, it "changes natural zones," mixes up nationalities, causes trouble in families, corrupts the public conscience, "subverts the notion of equity, of justice," of morality, and what is worse it destroys free, honest trade, and does not even give in exchange *synthetic value*, fixed, honest price. It disillusions everyone, even economists. It pushes things so far as to destroy its very self.

After all the ill M. Proudhon says of it, can there be for the relations of bourgeois society, for its principles and its illusions, a more disintegrating, more destructive element than competition?

It must be noted that competition always becomes the more destructive for bourgeois *relations* in proportion as it urges on a feverish creation of new productive forces, that is, of the material conditions of a new society. In this respect at least, the bad side of competition would have its good points.

> Competition as an economic position or phase, considered in its origin, is the necessary result …of the theory of the reduction of general expenses.[139]

[139] Ibid., p. 270.

For M. Proudhon, the circulation of the blood must be a consequence of Harvey's theory.[140]

> *Monopoly* is the inevitable doom of competition, which engenders it by a continual negation of itself. This generation of monopoly is in itself a justification of it… Monopoly is the natural opposite of competition… but since competition is necessary, it implies the idea of monopoly, for monopoly is, as it were, the seat of each competing individuality.[141]

We rejoice with M. Proudhon that he can for once at least properly apply his formula of thesis and antithesis. Everyone knows that modern monopoly is engendered by competition itself.

As for the content, M. Proudhon clings to poetic images. Competition made "every subdivision of labor a sort of sovereignty in which each individual stood with his power and his independence." Monopoly is "the seat of each competing individuality." The sovereignty is worth at least as much as the seat.

M. Proudhon speaks only of modern monopoly engendered by competition. But we all know that competition was engendered by feudal monopoly. Thus competition was originally the opposite of monopoly and not monopoly the opposite of competition. So that modern monopoly is not a simple antithesis, it is on the contrary the true synthesis.

Thesis: Feudal monopoly, before competition.

Antithesis: Competition.

Synthesis: Modern monopoly, which is the negation of feudal monopoly insofar as it implies the system of competition, and the negation of competition insofar as it is monopoly.

Thus modern monopoly, bourgeois monopoly, is synthetic monopoly, the negation of the negation, the unity of opposites. It is monopoly in the pure, normal, rational state. M. Proudhon is in contradiction with his own philosophy when he turns bourgeois monopoly into monopoly in the crude, *primitive*, contradictory, spasmodic state. M. Rossi, whom M.

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[140] William Harvey (1578-1657), an English physician, discovered the circulation of the blood and published his theory in 1628.

[141] Pierre-Joseph Proudhon, *System of Economical Contradictions: or, The Philosophy of Poverty*, Vol. I, *op. cit.*, p. 272-273.

Proudhon quotes several times on the subject of monopoly, seems to have a better grasp of the synthetic character of bourgeois monopoly. In his *Cours d'économie politique*,[142] he distinguishes between artificial monopolies and natural monopolies. Feudal monopolies, he says, are artificial, that is, arbitrary; bourgeois monopolies are natural, that is, rational.

Monopoly is a good thing, M. Proudhon reasons, since it is an economic category, an emanation "from the impersonal reason of humanity." Competition, again, is a good thing, since it also is an economic category. But what is not good is the reality of monopoly and the reality of competition. What is still worse is that competition and monopoly devour each other. What is to be done? Look for the synthesis of, these two eternal thoughts, wrest it from the bosom of God, where it has been deposited from time immemorial.

In practical life we find not only competition, monopoly and the antagonism between them, but also the synthesis of the two, which is not a formula, but a movement. Monopoly produces competition, competition produces monopoly. Monopolists compete among themselves; competitors become monopolists. If the monopolists restrict their mutual competition by means of partial associations, competition increases among the workers; and the more the mass of the proletarians grows as against the monopolists of one nation, the more desperate competition becomes between the monopolists of different nations. The synthesis is such that monopoly can only maintain itself by continually entering into the struggle of competition.

To make the dialectical transition to the *taxes* which come after *monopoly*, M. Proudhon talks to us about the *social genius* which, after *zigzagging intrepidly onward*,

> After striding with a jaunty step, *without repenting* and without halting, *reaches the corner of monopoly*, casts backward a *melancholy* glance, and, after profound reflection, assails all the objects of production with taxes, and creates a whole

[142] See P. Rossi, *Cours d'économie politique* (*Course in Political Economy*), Vols. I-II, Paris, 1840-1841.

> administrative organization, in order that *all employments be given to the proletariat and paid by the men of monopoly*.[143]

What can we say of this genius, which, while fasting, walks about in a zigzag? And what can we say of this walking which has no other object than to destroy the bourgeois by taxes, whereas taxes are the very means of giving the bourgeois the wherewithal to preserve themselves as the ruling class?

Merely to give a glimpse of the manner in which M. Proudhon treats economic details, it suffices to say that, according to him, the *tax on consumption* was established with a view to equality, and to relieve the proletariat.

The tax on consumption has assumed its true development only since the rise of the bourgeoisie. In the hands of industrial capital, that is, of sober and economical wealth, which maintains, reproduces and increases itself by the direct exploitation of labor, the tax on consumption was a means of exploiting the frivolous, gay, prodigal wealth of the fine lords who did nothing but consume. James Steuart clearly developed this original purpose of the tax on consumption in his *Inquiry into the Principles of Political Economy*, which he published ten years before Adam Smith.

> Under the pure monarchy, the prince seems jealous, as it were, of growing wealth, and therefore imposes taxes upon people who are growing richer—taxes on production. Under constitutional government they are calculated chiefly to affect those who are growing poorer—taxes on consumption. Thus the monarch imposes a tax upon industry… the poll-tax and *taille*, for example, are proportioned to the supposed opulence of everyone liable to them. Everyone is taxed in proportion to the gain he is supposed to make. In constitutional governments, im positions are more generally laid upon consumption. Everyone is taxed according to his expenditure.[144]

[143] Pierre-Joseph Proudhon, *System of Economical Contradictions: or, The Philosophy of Poverty*, Vol. I, *op. cit.*, pp. 319-320.

[144] James Steuart, *An Inquiry into the Principles of Political Economy*, *Being an Essay on the Science of Domestic Policy in Free Nations*, first edition, London, 1767; second edition, Dublin, 1770. Marx quotes from pp. 190-91 of Vol. II of a French edition of the book published in Paris in 1789.

As for the *logical sequence* of taxes, of the balance of trade, of credit—in the understanding of M. Proudhon—we would only remark that the English bourgeoisie, on attaining its political constitution under William of Orange, created all at once a new system of taxes, public credit and the system of protective duties, as soon as it was in a position freely to develop its conditions of existence.

This brief summary will suffice to give the reader a true idea of M. Proudhon's lucubrations on the police or on taxes, the balance of trade, credit, communism and population. We defy the most indulgent criticism to treat these chapters seriously.

Section 4. Property or Rent

In each historical epoch, property has developed differently and under a set of entirely different social relations. Thus to define bourgeois property is nothing else than to give an exposition of all the social relations of bourgeois production.

To try to give a definition of property as of an independent relation, a category apart, an abstract and eternal idea, can be nothing but an illusion of metaphysics or jurisprudence.

M. Proudhon, while seeming to speak of property in general, deals only with *landed property*, with *ground rent*.

> The origin of rent, as of property, is, so to speak, extra-economic: it rests in psychological and moral considerations which are only very distantly connected with the production of wealth.[145]

So M. Proudhon declares himself incapable of understanding the economic origin of rent and of property. He admits that this incapacity obliges him to resort to psychological and moral considerations, which, indeed, while only distantly connected with the production of wealth, have yet a very close connection with the narrowness of his historical views. M. Proudhon affirms that there is something *mystical* and *mysterious* about the origin of property. Now, to see mystery in the origin of property—that is, to make a mystery of the relation between production itself and the distribution of the instruments of production—is not this, to use M. Proudhon's language, a renunciation of all claims to economic science?
M. Proudhon

> *Confines* himself to recalling that at the seventh epoch of economic evolution [*credit*] when fiction had caused reality to vanish, and human activity threatened to lose itself in empty space, it had become necessary to *bind man more closely to nature*. Now rent was the price of this new contract.[146]

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[145] Pierre-Joseph Proudhon, *System of Economical Contradictions: or, The Philosophy of Poverty*, Vol. II, *op. cit.*, p. 202.

[146] Ibid., p. 200.

L'homme aux quarante écus[147] foresaw a M. Proudhon of the future:

> Mr. Creator, by your leave: everyone is master in his own world; but you will never make me believe that the one we live in is made of glass.

In your world, where credit was a means of *losing oneself in empty space*, it is very possible that property became necessary in order to *bind man to nature*. In the world of real production, where landed property always precedes credit, M. Proudhon's *horror vacui*[148] could not exist.

The existence of rent once admitted, whatever its origin, it becomes a subject of a violent contention between the farmer and the landed proprietor. What is the ultimate result of this contention, in other words, what is the average amount of rent? This is what M. Proudhon says:

> Ricardo's theory answers this question. In the beginnings of society, when man, new to earth, had before him nothing but huge forests, when the earth was vast and when industry was beginning to come to life, rent must have been nil. Land, as yet unformed by labor, was an object of utility; it was not an exchange value, it was common, not social. Little by little, the multiplication of families and the progress of agriculture caused the price of land to make itself felt. labor came to give the soil its worth: from this, rent came into being. The more fruit a field yielded with the same amount of labor, the higher it was valued; hence the tendency of proprietors was always to arrogate to themselves the whole amount of the fruits of the soil, less the wages of the farmer—that is, less the costs of production. Thus property followed on the heels of labor to take from it all the product that exceeded the actual expenses. As the proprietor fulfills a mystic duty and represents the community as against the cultivator, the farmer is, by the dispensation of Providence, no more than a responsible laborer, who must account to society for all he reaps above his legitimate

[147] *The Man of Forty Ecus* is the hero of Voltaire's story of the same name. He is a modest, hard-working peasant with an annual income of 40 ecus (silver crowns used in France in the 17th-18th centuries). The next passage is quoted from the story.

[148] Horror of a vacuum.—*Ed.*

> wage… In essence and by destination, then, rent is an instrument of distributive justice, one of the thousand means that the genius of economy employs to attain to equality. It is an immense land valuation which is carried out contradictorily by the proprietors and the farmers, without any possible collusion, in a higher interest, and whose ultimate result must be to equalize the possession of the land between the exploiters of the soil and the industrialists… It needed no less than this magic of property to snatch from the cultivator the surplus of his product which he cannot help regarding as his own and of which he considers himself to be exclusively the author. Rent, or rather property, has broken down agricultural egoism and created a solidarity that no power, no partition of the land could have brought into being… The moral effect of property having been secured, at present what remains to be done is to distribute the rent.[149]

All this tumult of words may be reduced firstly to this: Ricardo says that the excess of the price of agricultural products over their cost of production, including the ordinary profit and interest on the capital, gives the measure of the rent. M. Proudhon does better. He makes the proprietor intervene, like a *Deus ex machina*,[150] and snatch from the *cultivator* all the surplus of his production over the cost of production. He makes use of the intervention of the proprietor to explain property, of the intervention of the rent receiver to explain rent. He answers the problem by formulating the same problem and adding an extra syllable.[151]

Let us note also that in determining rent by the difference in fertility of the soil, M. Proudhon assigns a new origin to it, since land, before being assessed according to different degrees of fertility, "was not," in his view, "an exchange value, but was common." What, then, has happened to the

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[149] Pierre-Joseph Proudhon, *System of Economical Contradictions: or, The Philosophy of Poverty*, Vol. II, *op. cit.*, pp. 203-205.

[150] Literally, god out of the machine, a reference to actors in theaters of antiquity who made their appearance by stage machinery. Figuratively, a person who appears unexpectedly to save a situation.—*Ed.*

[151] *Propriété* (property) is explained by the intervention of the *propriétaire* (proprietor), and *rente* (rent), by the intervention of the *rentier* (rent-receiver).—*Ed.*

fiction about rent having come into being *through the necessity* of bringing back *to the land* man who *was about to lose himself in the infinity of empty space?*

Now let us free Ricardo's doctrine from the providential, allegorical and mystical phrases in which M. Proudhon has been careful to wrap it.

Rent, in the Ricardian sense, is property in land in its bourgeois state, that is, feudal property which has become subject to the conditions of bourgeois production.

We have seen that, according to the Ricardian doctrine, the price of all objects is determined ultimately by the cost of production, including the industrial profit; in other words by the labor time employed. In manufacturing industry, the price of the product obtained by the minimum of labor regulates the price of all other commodities of the same kind, since the cheapest and most productive instruments of production can be multiplied to infinity and free competition necessarily gives rise to a market price, that is, a common price for all products of the same kind.

In agricultural industry, on the contrary, it is the price of the product obtained by the greatest amount of labor which regulates the price of all products of the same kind. In the first place, one cannot, as in manufacturing industry, multiply at will the instruments of production possessing the same degree of productivity, that is, plots of land with the same degree of fertility. Then, as population increases, land of an inferior quality begins to be exploited, or new outlays of capital, proportionately less productive than before, are made upon the same plot of land. In both cases a greater amount of labor is expended to obtain a proportionately smaller product. The needs of the population having rendered necessary this increase of labor, the product of the land whose exploitation is the more costly has as certain a sale as has that of a piece of land whose exploitation is cheaper. As competition levels the market price, the product of the better soil will be paid for as dearly as that of the inferior. It is the excess of the price of the products of the better soil over the cost of their production that constitutes rent. If one could always have at one's disposal plots of land of the same degree of fertility; if one could, as in manufacturing industry, have recourse continually to cheaper and more productive machines, or if the subsequent outlays of capital produced as much as the first, then the price of agricultural products would be determined by the cost price of

commodities produced by the best instruments of production, as we have seen with the price of manufactured products. But from this moment rent would have disappeared also.

For the Ricardian doctrine[152] to be generally true, it is essential that capital should be freely applicable to different branches of industry; that a strongly developed competition among capitalists should have brought profits to an equal level; that the farmer should be no more than an industrial capitalist claiming for the use of his capital on inferior land[153] a profit equal to that which he would draw from his capital if it were applied in any kind of manufacture; that agricultural exploitation should be subjected to the regime of large-scale industry; and finally, that the landowner himself should aim at nothing beyond the money return.

It may happen, as in Ireland, that rent does not yet exist, although the letting of land has reached an extreme development there. Rent being the excess not only over wages, but also over industrial profit, it cannot exist where the landowner's income is nothing but a deduction from wages.

Thus, far from converting the exploiter of the land, the farmer, into a *simple laborer*, and "snatching from the cultivator the surplus of his product which he cannot help regarding as his own," rent confronts the landowner, not with the slave, the serf, the payer of tribute, the wage laborer, but with the industrial capitalist. Once constituted as rent, landed property has in its possession only the surplus over production costs, which are determined not only by wages but also by industrial profit. It is therefore from the landowner that rent snatched a part of his income.[154] Hence, there was a big lapse of time before the feudal farmer was replaced by the industrial capitalist. In Germany, for example, this transformation began only in the last third of the eighteenth century. It is in England alone that

[152] In the copy presented by Marx to N. Utina, the beginning of the sentence was altered as follows: "For the Ricardian doctrine, once the premises granted, to be generally true, it is moreover essential that…"—*Ed.*

[153] In the copy presented to N. Utina, the words "on inferior land" were altered to "on the land."—*Ed.*

[154] In the German edition of 1885 the last two sentences are omitted, and after "industrial capitalist" is added: "who exploits the soil by means of his wage workers, and who pays to the landowner as rent only the surplus over the production costs, including profit on capital."—*Ed.*

this relation between the industrial capitalist and the landed proprietor has been fully developed.

So long as there was only M. Proudhon's *cultivator*, there was no rent. The moment rent exists, the cultivator is no longer the farmer, but the worker, the farmer's cultivator. The abasement of the laborer, reduced to the role of a simple worker, day laborer, wage-earner, working for the industrial capitalist; the intervention of the industrial capitalist, exploiting the land like any other factory; the transformation of the landed proprietor from a petit sovereign into a vulgar usurer: these are the different relations expressed by rent.

Rent, in the Ricardian sense, is patriarchal agriculture transformed into commercial industry, industrial capital applied to land, the town bourgeoisie transplanted into the country. Rent, instead of *binding man to nature*, has merely bound the exploitation of the land to competition. Once established as rent, landed property itself is the *result of competition*, since from that time onwards it depends on the market value of agricultural produce. As rent, landed property is mobilized and becomes an article of commerce. Rent is possible only from the moment when the development of urban industry, and the social organization resulting there from, force the landowner to aim solely at commercial profit, at the money his agricultural products fetch—in fact to look upon his landed property only as a machine for coining money. Rent has so completely divorced the landed proprietor from the soil, from nature, that he has no need even to know his estates, as is to be seen in England. As for the farmer, the industrial capitalist and the agricultural worker, they are no more bound to the land they exploit than are the employer and the worker in the factories to the cotton and wool they manufacture; they feel an attachment only for the price of their production, the monetary product. Hence the jeremiads of the reactionary parties, who offer up all their prayers for the return of feudalism, of the good old patriarchal life, of the simple manners and the fine virtues of our forefathers. The subjection of the soil to the laws which dominate all other industries is and always will be the subject of interested condolences. Thus it may be said that rent has become the motive power which has introduced idyll into the movement of history.

Ricardo, after postulating bourgeois production as necessary for determining rent, applies the conception of rent, nevertheless, to the

landed property of all ages and all countries. This is an error common to all the economists, who represent the bourgeois relations of production as eternal categories.

From the providential aim of rent—which is, for M. Proudhon, the transformation of the *cultivator* into a *responsible worker*, he passes to the equalized distribution of rent.

Rent, as we have just seen, is constituted by the *equal price* of the products of lands of *unequal fertility*, so that a hectoliter of corn which has cost ten francs is sold for twenty francs if the cost of production rises to twenty francs upon soil of inferior quality.

So long as necessity forces the purchase of all the agricultural products brought into the market, the market price is determined by the cost of the most expensive product. Thus it is this equalization of price, resulting from competition and not from the different fertilities of the lands, that secures for the owner of the better soil a rent of ten francs for every hectoliter that his farmer sells.

Let us suppose for a moment that the price of corn is determined by the labor time needed to produce it, and at once the hectoliter of corn obtained from the better soil will sell at ten francs, while the hectoliter of corn obtained on the inferior soil will cost twenty francs. This being admitted, the average market price will be fifteen francs, whereas, according to the law of competition, it is twenty francs. If the average price were fifteen francs, there would be no occasion for any distribution, whether equalized or otherwise, for there would be no rent. Rent exists only when one can sell for twenty francs the hectoliter of corn which has cost the producer ten francs. M. Proudhon supposes equality of the market price, with unequal costs of production, in order to arrive at an equalized sharing out of the product of inequality.

We understand such economists as Mill, Cherbuliez, Hilditch and others demanding that rent should be handed over to the state to serve in place of taxes. That is a frank expression of the hatred the industrial capitalist bears towards the landed proprietor, who seems to him a useless thing, an excrescence upon the general body of bourgeois production.

But first to make the price of the hectoliter of corn twenty francs in order then to make a general distribution of the ten francs overcharge

levied on the consumer, is indeed enough to make the *social genius* pursue its *zigzag course mournfully*—and knock its head against some *corner*.

Rent becomes, under M. Proudhon's pen,

> An immense *land valuation* which is carried out contradictorily by the proprietors and the farmers… in a higher interest, and whose ultimate result must be to equalize the possession of the land between the exploiters of the soil and the industrialists.[155]

For any land valuation based upon rent to be of practical value, the conditions of present society must not be departed from.

Now we have shown that the rent paid by the farmer to the landowner expresses the rent with any exactitude only in the countries most advanced in industry and commerce. Moreover, this rent often includes interest paid to the landowner on capital incorporated in the land. The location of the land, the nearness of towns, and many other circumstances influence the farm rent and modify the land rent. These peremptory reasons would be enough to prove the inaccuracy of a land valuation based on rent.

On the other hand, rent could not be the invariable index of the degree of fertility of the land, since every moment the modern application of chemistry is changing the nature of the soil, and geological knowledge is just now, in our days, beginning to revolutionize all the old estimates of relative fertility. It is only about twenty years since vast lands in the eastern counties of England were cleared; they had been left uncultivated due to the lack of proper comprehension of the relation between the humus and the composition of the sub-soil.

Thus history, far from supplying, in rent, a ready-made land valuation, does nothing but change and turn topsy-turvy the land valuations already made.

Finally, fertility is not so natural a quality as might be thought; it is closely bound up with the social relations of the time. A piece of land may be very fertile for corn growing, and yet the market price may induce

[155] Pierre-Joseph Proudhon, *System of Economical Contradictions: or, The Philosophy of Poverty*, Vol. II, *op. cit.*, p. 204.

the cultivator to turn it into an artificial pastureland and thus render it infertile.

M. Proudhon has improvised his land valuation, which has not even the value of an ordinary land valuation, only to give substance to the *providentially equalitarian aim* of rent.

> Rent [continues M. Proudhon,] is the interest paid on a capital which never perishes, namely—land. And as the capital is capable of no increase in matter, but only of an indefinite improvement in its use, it comes about that while the interest or profit on a loan (*mutuum*) tends to diminish continually through abundance of capital, rent tends always to increase through the perfecting of industry, from which results the improvement in the use of the land… Such, in its essence, is rent.[156]

This time, M. Proudhon sees in rent all the characteristics of interest, save that it is derived from capital of a specific nature. This capital is land, an eternal capital, "which is capable of no increase in matter, but only of an indefinite improvement in its use." In the progressive advance of civilization, interest has a continual tendency to fall, whilst rent continually tends to rise. Interest falls because of the abundance of capital; rent rises owing to the improvements brought about in industry, which result in an ever better utilization of land.

Such, in its essence, is the opinion of M. Proudhon.

Let us first examine how far it is true to say that rent is interest on capital.

For the landed proprietor himself rent represents the interest on the capital that the land has cost him, or that he would draw from it if he sold it. But in buying or selling land he only buys or sells rent. The price he pays to make himself a receiver of rent is regulated by the rate of interest in general and has nothing to do with the actual nature of rent. The interest on capital invested in land is in general lower than the interest on capital invested in manufacture or commerce. Thus, for those who make no distinction between the interest that the land represents to the owner and the rent itself, the interest on land as capital diminishes still more than does

[156] Ibid., pp. 199-200.

the interest on other capital. But it is not a question of the purchase or sale price of rent, of the marketable value of rent, of capitalized rent, it is a question of rent itself.

Farm rent can imply again, apart from rent proper, the interest on the capital incorporated in the land. In this instance the landowner receives this part of the farm rent, not as a landowner but as a capitalist; but this is not the rent proper that we are to deal with.

Land, so long as it is not exploited as a means of production, is not capital. Land as capital can be increased just as much as all the other instruments of production. Nothing is added to its matter, to use M. Proudhon's language, but the lands which serve as instruments of production are multiplied. The very fact of applying further outlays of capital to land already transformed into means of production increases land as capital without adding anything to land as matter, that is, to the extent of the land. M. Proudhon's land as matter is the earth in its limitation. As for the eternity he attributes to land, we grant readily it has this virtue as matter. Land as capital is no more eternal than any other capital.

Gold and silver, which yield interest, are just as lasting and eternal as land. If the price of gold and silver falls, while that of land keeps rising, this is certainly not because of its more or less eternal nature.

Land as capital is fixed capital; but fixed capital gets used up just as much as circulating capital. Improvements to the land need reproduction and upkeep; they last only for a time; and this they have in common with all other improvements used to transform matter into means of production. If land as capital were eternal, some lands would present a very different appearance from what they do today, and we should see the Roman Campagna, Sicily, Palestine, in all the splendor of their former prosperity.

There are even instances when land as capital might disappear even though the improvements remain incorporated in the land.

In the first place, this occurs every time rent proper is wiped out by the competition of new and more fertile soils; secondly, the improvements which might have been valuable at one time cease to be of value the moment they become universal owing to the development of agronomy.

The representative of land as capital is not the landowner, but the farmer. The proceeds yielded by land as capital are interest and industrial profit, not rent. There are lands which yield such interest and profit but still yield no rent.

Briefly, land insofar as it yields interest is land capital, and as land capital it yields no rent, it is not landed property. Rent results from the social relations in which the exploitation of the land takes place. It cannot be a result of the more or less solid, more or less durable nature of the soil. Rent is a product of society and not of the soil.

According to M Proudhon, "improvement in the use of the land"—a consequence "of the perfecting of industry"—causes the continual rise in rent. On the contrary, this improvement causes its periodical fall.

Wherein consists, in general, any improvement, whether in agriculture or in manufacture? In producing more with the same labor; in producing as much, or even more, with less labor. Thanks to these improvements, the farmer is spared from using a greater amount of labor for a relatively smaller product. He has no need, therefore, to resort to inferior soils, and installments of capital applied successively to the same soil remain equally productive. Thus, these improvements, far from continually raising rent, as M. Proudhon says, become on the contrary so many temporary obstacles preventing its rise.

The English landowners of the seventeenth century were so well aware of this truth, that they opposed the progress of agriculture for fear of seeing their incomes diminish.[157]

[157] See William Petty, "Political Arithmetic", in *Seven Essays in Political Arithmetic*, London, 1699. William Petty (1623-1687) was an English economist of the time of Charles II.

Section 5. Strikes and Combinations of Workers

> Every upward movement in wages can have no other effect than a rise in the price of corn, wine, etc., that is, the effect of a dearth. For what are wages? They are the cost price of corn, etc.; they are the integral price of everything. We may go even further: wages are the proportion of the elements composing wealth and consumed reproductively every day by the mass of the workers. Now, to double wages… is to attribute to each one of the producers a greater share than his product, which is contradictory, and if the rise extends only to a small number of industries it brings about a general disturbance in exchange; in a word, a *dearth*… It is impossible, I declare, for strikes followed by an increase in wages not to culminate in a *general rise in prices*: this is as certain as that two and two make four.[158]

We deny all these assertions, except that two and two make four.

In the first place, there is no *general rise in prices*. If the price of everything doubles at the same time as wages, there is no change in price, the only change is in terms.

Then again, a general rise in wages can never produce a more or less general rise in the price of goods. Actually, if every industry employed the same number of workers in relation to fixed capital or to the instruments used, a general rise in wages would produce a general fall in profits and the current price of goods would undergo no alteration.

But as the relation of manual labor to fixed capital is not the same in different industries, all the industries which employ a relatively greater mass of fixed capital and fewer workers, will be forced sooner or later to lower the price of their goods. In the opposite case, in which the price of their goods is not lowered, their profit will rise above the general rate of profits. Machines are not wage-earners. Therefore, the general rise in wages will affect less those industries, which, compared with the others, employ more machines than workers. But as competition always tends to level the

[158] Pierre-Joseph Proudhon, *System of Economical Contradictions: or, The Philosophy of Poverty*, Vol. I, *op. cit.*, p. 149.

rate of profits, those profits which rise above the general rate cannot but be transitory. Thus, apart from a few fluctuations, a general rise in wages will lead, not as M. Proudhon says, to a general increase in prices, but to a partial fall, that is a fall in the current price of the goods that are made chiefly with the help of machines.

The rise and fall of profits and wages express merely the proportion in which capitalists and workers share in the product of a day's work, without influencing in most instances the price of the product. But that "strikes followed by an increase in wages culminate in a general rise in prices, in a dearth even"—these are notions which can blossom only in the brain of a poet who has not been understood.

In England, strikes have regularly given rise to the invention and application of new machines. Machines were, it may be said, the weapon employed by the capitalists to quell the revolt of specialized labor. The *self-acting mule*,[159] the greatest invention of modern industry, put out of action the spinners who were in revolt. If combinations and strikes had no other effect than that of making the efforts of mechanical genius react against them, they would still exercise an immense influence on the development of industry.

> I find [continues M. Proudhon,] in an article published by M. Leon Faucher… September 1845, that for some time the English workers have got out of the habit of *combination*, which is assuredly a progress for which one cannot but congratulate them: but this improvement in the morale of the workers comes chiefly from their economic education. "It is not on the manufacturers," cried a spinning-mill worker at a Bolton meeting, "that wages depend. In periods of depression the masters are, so to speak, merely the whip with which necessity arms itself, and whether they want to or not, they have to deal blows. The regulative principle is the relation of supply to demand; and the masters have not this power"… Well done, [cries M. Proudhon,] these are well-trained work-

[159] Automatic spinning machine.—*Ed.*

> ers, model workers [etc., etc.]. Such poverty did not exist in England; it will not cross the Channel.[160]

Of all the towns in England, Bolton is the one in which radicalism is the most developed. The Bolton workers are known to be the most revolutionary of all. At the time of the great agitation in England for the abolition of the Corn Laws,[161] the English manufacturers thought that they could cope with the landowners only by thrusting the workers to the fore. But as the interests of the workers were no less opposed to those of the manufacturers than the interests of the manufacturers were to those of the landowners, it was natural that the manufacturers should fare badly in the workers' meetings. What did the manufacturers do? To save appearances they organized meetings composed, to a large extent, of foremen, of the small number of workers who were devoted to them, and of the real *friends of trade*. When later on the genuine workers tried, as in Bolton and Manchester, to take part in these sham demonstrations, in order to protest against them, they were forbidden admittance on the ground that it was a *ticket meeting*—a meeting to which only persons with entrance cards were admitted. Yet the posters placarded on the walls had announced public meetings. Every time one of these meetings was held, the manufacturers' newspapers gave a pompous and detailed account of the speeches made. It goes without saying that it was the foremen who made these speeches. The London papers reproduced them word for word. M. Proudhon has the misfortune to take foremen for ordinary workers, and enjoins them not to cross the Channel.

If in 1844 and 1845 strikes drew less attention than before, it was because 1844 and 1845 were the first two years of prosperity that English industry had had since 1837. Nevertheless none of the *trades unions* had been dissolved.

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[160] Pierre-Joseph Proudhon, *System of Economical Contradictions: or, The Philosophy of Poverty*, Vol. I, *op. cit.*, pp. 296-297.

[161] The Corn Laws were repealed in June 1846. Enforced since 1815 in the interests of the big landowners, these laws imposed high tariffs on grain imports for limiting or banning them, and led to a struggle between the industrial bourgeoisie and the landed aristocracy. Their repeal and the resultant fall in grain prices lowered living expenses to some extent, but ultimately decreased workers' wages and increased capitalist profit. A heavy blow to the landed aristocracy, the Corn Law Repeal speeded up capitalist development in England.

Now let us listen to the foremen of Bolton. According to them, manufacturers have no command over wages because they have no command over the price of products, and they have no command over the price of products because they have no command over the world market. For this reason they wish it to be understood that combinations should not be formed to extort an increase in wages from the masters. M. Proudhon, on the contrary, forbids combinations for fear they should be followed by a rise in wages which would bring with it a general dearth. We have no need to say that on one point there is an *entente cordiale* between the foremen and M. Proudhon: that a rise in wages is equivalent to a rise in the price of products.

But is the fear of a dearth the true cause of M. Proudhon's rancor? No. Quite simply he is annoyed with the Bolton foremen because they determine value by *supply and demand* and hardly take any account of *constituted value*, of value which has passed into the state of constitution, of the constitution of value, including *permanent exchangeability* and all the other *proportionalities of relations* and *relations of proportionality*, with Providence at their side.

> A workers' strike is *illegal*, and it is not only the Penal Code that says so, it is the economic system, the necessity of the established order… That each worker individually should dispose freely over his person and his hands, this can be tolerated, but that workers should undertake by combination to do violence to monopoly, is something society cannot permit.[162]

M. Proudhon wants to pass off an article of the Penal Code as a necessary and general result of bourgeois relations of production.

In England combination is authorized by an Act of Parliament, and it is the economic system which has forced Parliament to grant this legal authorization. In 1825, when, under the Minister Huskisson, Parliament had to modify the law in order to bring it more and more into line with the conditions resulting from free competition, it had of necessity to abolish all laws forbidding combinations of workers. The more modern industry and competition develop, the more elements there are which call forth

[162] Pierre-Joseph Proudhon, *System of Economical Contradictions: or, The Philosophy of Poverty*, Vol. I, *op. cit.*, pp. 369-370.

and strengthen combination, and as soon as combination becomes an economic fact, daily gaining in solidity, it is bound before long to become a legal fact.

Thus the article of the Penal Code proves at the most that modern industry and competition were not yet well developed under the Constituent Assembly and under the Empire.[163]

Economists and socialists[164] are in agreement on one point: the condemnation of *combinations*. Only they have different motives for their act of condemnation.

The economists say to the workers: Do not combine. By combination you hinder the regular progress of industry, you prevent manufacturers from carrying out their orders, you disturb trade and you precipitate the invasion of machines which, by rendering your labor in part useless, force you to accept a still lower wage. Besides, whatever you do, your wages will always be determined by the relation of hands demanded to hands supplied, and it is an effort as ridiculous as it is dangerous for you to revolt against the eternal laws of political economy.

The socialists say to the workers: Do not combine, because what will you gain by it anyway? A rise in wages? The economists will prove to you quite clearly that the few ha'pence you may gain by it for a few moments if you succeed, will be followed by a permanent fall. Skilled calculators will prove to you that it would take you years merely to recover, through the increase in your wages, the expenses incurred for the organization and upkeep of the combinations. And we, as socialists, tell you that, apart from the money question, you will continue nonetheless to be workers, and the masters will still continue to be the masters, just as before. So no combination! No politics! For is not entering into combination engaging in politics?

The economists want the workers to remain in society as it is constituted and as it has been signed and sealed by them in their manuals.

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[163] The laws operating in France at the time—the so-called *Le Chapelier* law adopted by the Constituent Assembly during the bourgeois revolution and the criminal code elaborated under the Napoleonic Empire—forbade workers to form labor unions or to go on strike on pain of severe punishment. The ban on trade unions in France was not lifted until 1884.

[164] That is, the socialists of that time: the Fourierists in France, the Owenites in England. [*Note by F. Engels to the German edition of 1885.*]

The socialists want the workers to leave the old society alone, the better to be able to enter the new society which they have prepared for them with so much foresight.

In spite of both of them, in spite of manuals and utopias, combination has not ceased for an instant to go forward and grow with the development and growth of modern industry. It has now reached such a stage, that the degree to which combination has developed in any country clearly marks the rank it occupies in the hierarchy of the world market. England, whose industry has attained the highest degree of development, has the biggest and best organized combinations.

In England they have not stopped at partial combinations which have no other objective than a passing strike, and which disappear with it. Permanent combinations have been formed, *trades unions*, which serve as bulwarks for the workers in their struggles with the employers. And at the present time all these local *trades unions* find a rallying point in the *National Association of United Trades*,[165] the central committee of which is in London, and which already numbers 80,000 members. The organization of these strikes, combinations, and *trades unions* went on simultaneously with the political struggles of the workers, who now constitute a large political party, under the name of *Chartists*.[166]

The first attempts of workers to associate among themselves always take place in the form of combinations.

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[165] The National Association of United Trades was a trade union organization established in England in 1845. Its activity did not extend beyond the scope of economic struggle for better conditions of sale of labor power, for better labor laws. The Association existed until the early sixties, but after 1851 it played no important part in the trade union movement.

[166] The Chartists were participants in the political movement of the British workers which lasted from the 1830s to the middle of the 1850s and had as its slogan the adoption of a *People's Charter*, demanding universal franchise and a series of conditions guaranteeing voting rights for all workers. Lenin defined Chartism as the world's "first broad, truly mass and politically organized proletarian revolutionary movement" (*Collected Works*, Vol. 29). The decline of the Chartist movement was due to the strengthening of Britain's industrial and commercial monopoly and the bribing of the upper stratum of the working class (the "labor aristocracy") by the British bourgeoisie out of its super-profits. Both factors led to the strengthening of opportunist tendencies in this stratum as expressed, in particular, by the refusal of the trade union leaders to support Chartism.

Large-scale industry concentrates in one place a crowd of people unknown to one another. Competition divides their interests. But the maintenance of wages, this common interest which they have against their boss, unites them in a common thought of resistance—*combination*. Thus combination always has a double aim, that of stopping competition among the workers, so that they can carry on general competition with the capitalist. If the first aim of resistance was merely the maintenance of wages, combinations, at first isolated, constitute themselves into groups as the capitalists in their turn unite for the purpose of repression, and in face of always united capital, the maintenance of the association becomes more necessary to them than that of wages. This is so true that English economists are amazed to see the workers sacrifice a good part of their wages in favor of associations, which, in the eyes of these economists, are established solely in favor of wages. In this struggle—a veritable civil war—all the elements necessary for a coming battle unite and develop. Once it has reached this point, association takes on a political character.

Economic conditions had first transformed the mass of the people of the country into workers. The domination of capital has created for this mass a common situation, common interests. This mass is thus already a class as against capital, but not yet for itself. In the struggle, of which we have pointed out only a few phases, this mass becomes united, and constitutes itself as a class for itself. The interests it defends become class interests. But the struggle of class against class is a political struggle.

In the bourgeoisie we have two phases to distinguish: that in which it constituted itself as a class under the regime of feudalism and absolute monarchy, and that in which, already constituted as a class, it overthrew feudalism and monarchy to make society into a bourgeois society. The first of these phases was the longer and necessitated the greater efforts. This too began by partial combinations against the feudal lords.

Much research has been carried out to trace the different historical phases that the bourgeoisie has passed through, from the commune up to its constitution as a class.

But when it is a question of making a precise study of strikes, combinations and other forms in which the proletarians carry out before our eyes their organization as a class, some are seized with real fear and others display a *transcendental* disdain.

An oppressed class is the vital condition for every society founded on the antagonism of classes. The emancipation of the oppressed class thus implies necessarily the creation of a new society. For the oppressed class to be able to emancipate itself it is necessary that the productive powers already acquired and the existing social relations should no longer be capable of existing side by side. Of all the instruments of production, the greatest productive power is the revolutionary class itself. The organization of revolutionary elements as a class supposes the existence of all the productive forces which could be engendered in the bosom of the old society.

Does this mean that after the fall of the old society there will be a new class domination culminating in a new political power? No.

The condition for the emancipation of the working class is the abolition of all classes, just as the condition for the emancipation of the third estate, of the bourgeois order, was the abolition of all estates[167] and all orders.

The working class, in the course of its development, will substitute for the old civil society an association which will exclude classes and their antagonism, and there will be no more political power properly so-called, since political power is precisely the official expression of antagonism in civil society.

Meanwhile the antagonism between the proletariat and the bourgeoisie is a struggle of class against class, a struggle which carried to its highest expression is a total revolution. Indeed, is it at all surprising that a society founded on the *opposition* of classes should culminate in brutal *contradiction*, the shock of body against body, as its final *dénouement?*

Do not say that social movement excludes political movement. There is never a political movement which is not at the same time social.

It is only in an order of things in which there are no more classes and class antagonisms that *social evolutions* will cease to be *political revolutions*.

[167] Estates here in the historical sense of the estates of feudalism estates with definite and limited privileges. The revolution of the bourgeoisie abolished the estates and their privileges. Bourgeois society knows only classes. It was, therefore, absolutely in contradiction with history to describe the proletariat as the "fourth estate." [Note by F. Engels to the German edition of 1885.]

Till then, on the eve of every general reshuffling of society, the last word of social science will always be:

> *Le combat ou la mort; la lutte sanguinaire ou le néant. C'est ainsi que la question est invinciblement posée.*
>
> *George Sand*.[168]

[168] "Combat or death; bloody struggle or extinction. It is thus that the question is inexorably put" (George Sand, *Jean Ziska*, a historical novel, Introduction).—*Ed.*

Appendices

Letter to P. V. Annenkov

Brussels, December 28 [1846]

My Dear Monsieur Annenkov,

You would have received my answer to your letter of November 1st long ago except for the fact that my bookseller only sent me M. Proudhon's book, *The Philosophy of Poverty*, last week. I have gone through it in two days so as to give you my opinion on it at once. As I have read through the book very hurriedly, I cannot go into details but can only tell you the general impression it has made on me. If you wish, I could go into details in a second letter.

Frankly, I must confess that on the whole I find the book bad, and very bad at that. You yourself laugh in your letter at the mere "bit of German philosophy"[169] which M. Proudhon parades in this formless and pretentious work, but you assume that the economic argument has not been infected by the philosophic poison. Far be it from me as well to attribute the errors in the economic argument to M. Proudhon's philosophy. M. Proudhon does not give us a false criticism of political economy because he has an absurd philosophic theory, but he gives us an absurd philosophic theory because he fails to understand the social system of our day in its concatenation (*engrènement*), to use a word which, like many other things, M. Proudhon has borrowed from Fourier.

Why does M. Proudhon talk about God, about universal reason, about the impersonal reason of humanity which never errs, which has always remained equal to itself and of which one need only have the right consciousness to know the truth? Why does he resort to feeble Hegelianism to make himself appear like a bold thinker?

He himself provides you with the answer to this riddle. M. Proudhon sees in history a series of social developments; he finds progress realized in history; finally he finds that men, as individuals, did not know

[169] Commenting on the book by Proudhon, P. V. Annenkov wrote in a letter to Marx dated November 1, 1846: "I must say that the plan of the work itself appears to me to be rather a mental game by a man who knows only a bit of German philosophy than something flowing naturally from the subject and the necessities of its logical development."

what they were doing and were mistaken about their own movement, that is to say, their social development seems at first glance to be distinct, separate and independent of their individual development. He cannot explain these facts, and so the hypothesis of universal reason manifesting itself comes in very handy. Nothing is easier than to invent mystical causes, i.e., phrases in which there is no sound common sense at all.

But when M. Proudhon admits that he understands nothing about the historical development of humanity—he admits this by using such high-sounding words as: Universal Reason, God, etc.—is he not implicitly and necessarily admitting that he is incapable of understanding *economic development?*

What is society, whatever its form may be? The product of men's reciprocal action. Are men free to choose this or that form of society? By no means. Assume a particular level of development of men's productive forces and you will get a particular form of commerce and consumption. Assume particular stages of development in production, commerce and consumption and you will have a corresponding social system, a corresponding organization of the family, of social orders or of classes, in a word, a corresponding civil society. Assume such a civil society and you will get a political system appropriate to it, a state which is only the official expression of civil society. That is what M. Proudhon will never understand because he thinks he is doing something great by appealing from the state to civil society—that is to say, from the official epitome of society to official society.

It is superfluous to add that men are not free to choose *their productive forces*—which are the basis of all their history—for every productive force is an acquired force, the product of former activity. The productive forces are therefore the result of practically applied human energy; but this energy is itself conditioned by the circumstances in which men find themselves, by the productive forces already acquired, by the social form which exists before they exist, which they do not create, which is the product of the preceding generation. Because of the simple fact that every succeeding generation finds itself in possession of the productive forces acquired by the previous generation, and that they serve it as the raw material for new production, a coherence arises in human history, a history of humanity takes shape which becomes all the more a history of humanity the more

the productive forces of men and therefore their social relations develop. Hence it necessarily follows that the social history of men is always the history of their individual development, whether they are conscious of it or not. Their material relations are the basis of all their relations. These material relations are only the necessary forms in which their material and individual activity is realized.

M. Proudhon confuses ideas with things. Men never relinquish what they have won, but this does not mean that they never relinquish the social form in which they have acquired certain productive forces. On the contrary, in order that they may not be deprived of the results attained and forfeit the fruits of civilization, they are obliged, when the mode of carrying on commerce no longer corresponds to the productive forces acquired, to change all their traditional social forms.—I am using the word "commerce" here in its widest sense, as we use *Verkehr* in German.—For example: the privileges, the institution of guilds and corporations, the regulatory regime of the Middle Ages, were social relations that alone corresponded to the acquired productive forces and to the social condition which had previously existed and from which these institutions had arisen. Under the protection of the regime of corporations and regulations, capital was accumulated, overseas trade was developed, colonies, were founded. But the fruits of this would have been forfeited by men if they had tried to retain the forms under whose shelter these fruits had ripened. Hence two thunder claps occurred, the revolutions of 1640 and 1688. All the old economic forms, the social relations corresponding to them, the political system that was the official expression of the old civil society, were destroyed in England. Thus the economic forms in which men produce, consume, and exchange, are *transitory and historical*. With the acquisition of new productive forces, men change their mode of production and with the mode of production all the economic relations which are merely the relations necessary for this particular mode of production. This is precisely what M. Proudhon has not understood and still less demonstrated. M. Proudhon, incapable of following the real movement of history, produces a phantasmagoria which claims to be dialectical. He does not feel the need to speak of the seventeenth, the eighteenth or the nineteenth century, for his history proceeds in the misty realm of imagination and is above space and time. In short, it is not history but trite Hegelian trash, it is not pro-

fane history—history of man—but sacred history—history of ideas. From his point of view man is only the instrument of which the idea or the eternal reason makes use in order to unfold itself. The *evolutions* of which M. Proudhon speaks are understood to be evolutions such as are accomplished within the mystic womb of the absolute idea. If one discards the veil of this mystical language, it means that M. Proudhon specifies the arrangement in which economic categories are classified inside his own mind. It will not require great exertion on my part to prove to you that it is the order of a very disorderly mind.

M. Proudhon begins his book with a dissertation on *value*, which is his pet subject. I will not enter on an examination of this dissertation today.

The series of economic evolutions of eternal reason begins with *division of labor*. To M. Proudhon division of labor is a perfectly simple thing. But was not the caste system also a particular type of division of labor? Was not the system of the corporations another division of labor? And was not the division of labor under the system of manufacture, which in England began in the middle of the seventeenth century and ended towards the end of the eighteenth, also totally different from the division of labor in large-scale, modern industry?

M. Proudhon is so far from the truth that he neglects what even the profane economists attend to. When he talks about division of labor he does not feel it necessary to mention the world *market*. Well, in the fourteenth and fifteenth century, when there were as yet no colonies, when America did not yet exist for Europe, and East Asia only existed through the medium of Constantinople, was not division of labor at that time bound to be fundamentally different from division of labor in the seventeenth century which already had a developed colonial system?

And that is not all. Is the whole internal organization of nations, are all their international relations anything but the expression of a particular division of labor? And are they not bound to change when changes occur in the division of labor?

M. Proudhon has so little understood the problem of the division of labor that he does not even mention the separation of town and country which took place, for instance in Germany, from the ninth to the twelfth century. Thus, this separation must become an eternal law for M. Proud-

hon since he knows neither its origin nor its development. All through his book, therefore, he speaks as if this creation of a particular mode of production would endure until the end of time. All that M. Proudhon says about division of labor is only a summary, and moreover a very superficial and incomplete summary, of what Adam Smith and a thousand others have said before him.

The second evolution is *machinery*. The connection between division of labor and machinery is entirely mystical to M. Proudhon. Each kind of division of labor had its specific instruments of production. Between the middle of the seventeenth and the middle of the eighteenth century, for instance, people did not make everything by hand. They had instruments, and very complicated ones at that, such as looms, ships, levers, etc., etc.

Thus there is nothing more absurd than to declare that machines have come into being as a consequence of division of labor in general.

I may also remark, by the way, that since M. Proudhon has not understood the historical origin of machinery, he has still less understood its development. One can say that up to the year 1825—the period of the first general crisis—the demands of consumption in general increased more rapidly than production, and the development of machinery was a necessary consequence of the needs of the market. Since 1825, the invention and application of machinery has been simply the result of the war between workers and employers. But this is only true of England. As for the European nations, they were driven to adopt machinery owing to English competition both in their home markets and on the world market. Finally, in North America the introduction of machinery was due both to competition with other countries and to lack of hands, that is, to the disproportion between the population of North America and its industrial needs. From these facts you can see what sagacity M. Proudhon displays when he conjures up the specter of competition as the third evolution, the antithesis to machinery!

Lastly, it is altogether absurd to make *machinery* an economic category alongside with division of labor, competition, credit, etc.

The machine is no more an economic category than the ox which draws the plow. The contemporary *use* of machines is one of the relations of our present economic system, but the way in which machinery is utilized is

totally distinct from the machinery itself. Powder is powder whether used to wound a man or to dress his wounds.

M. Proudhon surpasses himself when he allows competition, monopoly, taxes or police, balance of trade, credit and property to develop inside his head in the order in which I have mentioned them. Almost the whole of the credit system had been developed in England by the beginning of the eighteenth century, before the invention of machinery. Government loans were only a fresh method of increasing taxation and satisfying the new demands created by the rise of the bourgeoisie to power. Finally, the last category in M. Proudhon's system is *property*. In the real world, on the other hand, division of labor and all M. Proudhon's other categories are social relations forming in their entirety what is today known as *property*; outside these relations bourgeois property is nothing but a metaphysical or legal illusion. The property of another epoch, feudal property, develops in a series of entirely different social relations. By presenting property as an independent relation, M. Proudhon commits more than a mistake in method: he clearly shows that he has not grasped the bond which holds together all forms of *bourgeois* production, that he has not understood the *historical* and *transitory* character of the forms of production in a particular epoch. M. Proudhon, who does not regard our social institutions as historical products, who is unable to understand either their origin or their development, can only produce dogmatic criticism of them.

M. Proudhon is therefore obliged to take refuge in a *fiction* in order to explain development. He imagines that division of labor, credit, machinery, etc., were all invented to serve his fixed idea, the idea of equality. His explanation is sublimely naive. These things were invented in the interests of equality but unfortunately they turned against equality. This constitutes his whole argument. In other words, he takes as his starting point an arbitrary assumption and then, since the actual development contradicts his fiction at every step, he concludes that there is a contradiction. He conceals the fact that the contradiction exists solely between his fixed ideas and the real movement.

Thus, M. Proudhon, mainly because he lacks the historical knowledge, has not perceived that as men develop their productive forces, that is, as they live, they develop certain relations with one another and that the nature of these relations is bound to change with the change and growth

of these productive forces. He has not perceived that *economic categories* are only *abstract expressions* of these actually existing relations and only remain true while these relations exist. He therefore falls into the error of the bourgeois economists, who regard these economic categories as eternal laws and not as historical laws which are valid only for a particular historical development, for a definite development of the productive forces. Instead, therefore, of regarding the politico-economic categories as abstract expressions of the real, transitory, historic social relations, M. Proudhon, by a mystic inversion, regards real relations merely as reifications of these abstractions. These abstractions themselves are formulas which have been slumbering in the bosom of God the Father since the beginning of the world.

But here our good M. Proudhon falls into severe intellectual convulsions. If all these economic categories are emanations from the bosom of God, if they constitute the hidden and eternal life of man, how does it come about, first, that there is such a thing as development, and secondly, that M. Proudhon is not a conservative? He explains these evident contradictions by a whole system of antagonisms.

To throw light on this system of antagonisms let us take an example.

Monopoly is a good thing, because it is an economic category and therefore an emanation of God. Competition is a good thing because it is also an economic category. But what is not good is the reality of monopoly and the reality of competition. What is still worse is the fact that monopoly and competition devour each other. What is to be done? As these two eternal ideas of God contradict each other, it seems obvious to him that there is also within the bosom of God a synthesis of these two ideas, in which the evils of monopoly are balanced by competition and *vice versa*. As a result of the struggle between the two ideas only their good side will manifest itself. One must snatch this secret idea from God and then apply it and everything will be for the best; the synthetic formula which lies hidden in the darkness of the impersonal reason of man must be revealed. M. Proudhon does not hesitate for a moment to come forward as the revealer.

But look for a moment at real life. In the economic life of the present time you find not only competition and monopoly but also their synthesis,

which is not a *formula* but a *movement*. Monopoly produces competition, competition produces monopoly. But this equation, far from removing the difficulties of the present situation, as the bourgeois economists imagine it does, results in a situation still more difficult and confused. If therefore you alter the basis on which present-day economic relations rest, if you destroy the present *mode* of production, then you will not only destroy competition, monopoly and their antagonism, but also their unity, their synthesis, the movement, which is the real equilibrium of competition and monopoly.

Now I will give you an example of M. Proudhon's dialectics.

Freedom and *slavery* constitute an antagonism. I need not speak either of the good or of the bad sides of freedom. As to slavery, I need not speak of its bad sides. The only thing that has to be explained is the good side of slavery. We are not dealing with indirect slavery, the slavery of the proletariat, but with direct slavery, the slavery of the black people in Surinam, in Brazil, and in the Southern States of North America.

Direct slavery is as much the pivot of our industrialism today as machinery, credit, etc. Without slavery no cotton; without cotton no modern industry. It is slavery which has given value to the colonies; the colonies have created world trade; world trade is the necessary condition of large-scale machine industry. Thus, before the traffic in Negroes began, the colonies supplied the Old World with only very few products and did not visibly change the face of the earth. Slavery is therefore an economic category of the utmost importance. Without slavery North America, the most progressive country, would be turned into a patriarchal land. If North America were wiped off the map of the world the result would be anarchy, the total decay of trade and of modern civilization. But to make slavery disappear would mean to wipe America off the map of the world. Since slavery is an economic category, it has existed in every nation since the world began. Modern nations have merely known how to disguise slavery in their own countries while they openly imported it into the New World. After these observations on slavery, how will our worthy M. Proudhon proceed? He will look for the synthesis between freedom and slavery,

the true *juste-milieu*,[170] in other words equilibrium between slavery and freedom.

M. Proudhon has very well grasped the fact that men produce cloth, linen, silks, and it is really a great merit to have grasped such a small matter! But he has failed to understand that, in accordance with their productive forces, these men also produce the *social relations* amid which they manufacture cloth and linen. Still less has he understood that men, who produce their social relations in accordance with their material productivity, also produce *ideas*, *categories*, that is to say the abstract ideal expressions of these same social relations. Thus the categories are no more eternal than the relations they express. They are historical and transitory products. To M. Proudhon, on the contrary, abstractions, categories are the primary cause. According to him they, and not men, make history. The *abstraction*, the *category taken as such*, i.e., apart from men and their material activities, is of course immortal, unchangeable, immutable; it is simply a creature of pure reason, which is only another way of saying that the abstraction as such is abstract. An admirable *tautology!*

Thus, regarded as categories, economic relations for M. Proudhon are eternal formulas without origin or progress.

Let us put it in another way: M. Proudhon does not directly state that *bourgeois life* is for him an *eternal truth*; he states it indirectly by deifying the categories which express bourgeois relations in the form of thought. He regards the products of bourgeois society as spontaneously arisen eternal beings, endowed with lives of their own, since they present themselves to his mind in the form of categories, in the form of thought. Accordingly he does not rise above the bourgeois horizon. As he is operating with bourgeois ideas, as though they were eternal truths, he seeks the synthesis of these ideas, their equilibrium and does not see that the present method by which they reach equilibrium is the only possible one.

Indeed he does what all good bourgeois do. They all assert that in principle, that is, considered as abstract ideas, competition, monopoly, etc., are the only basis of life, but that in practice they leave much to be desired. They all want competition without the pernicious effects of competition. They all want the impossible, namely, the conditions of bourgeois

[170] Happy medium.—*Ed.*

existence without the necessary consequences of those conditions. None of them understands that the bourgeois form of production is historical and transitory, just as the feudal form was. This mistake arises from the fact that the bourgeois man is to them the only possible basis of every society; they cannot imagine a society in which men have ceased to be bourgeois.

M. Proudhon is therefore bound to be a *doctrinaire*. The historical movement, which is overturning the present-day world, reduces itself for him to the problem of discovering the correct equilibrium, the synthesis, of two bourgeois thoughts. And so the clever fellow by virtue of his subtlety discovers the hidden thought of God, the unity of two isolated thoughts—which are only isolated because M. Proudhon has isolated them from practical life, from present-day production, which is the combination of the realities which they express. In place of the great historical movement arising from the conflict between the productive forces already acquired by men and their social relations, which no longer correspond to these productive forces; in place of the imminent terrible wars between the different classes within each nation and between different nations; in place of the real and violent action of the masses by which alone these conflicts can be resolved—in place of this vast, prolonged and complicated movement, M. Proudhon puts the whimsical motion of his own head. It is therefore the men of learning that make history, the men who know how to purloin God's secret thoughts. The common people have only to apply their revelations.—You will now understand why M. Proudhon is the declared enemy of every political movement. The solution of actual problems does not lie for him in public action but in the dialectical rotations of his own head. Since to him the categories are the motive force, it is not necessary to change practical life in order to change the categories. Quite the contrary. One must change the categories and the consequence will be a change in the existing society.

In his desire to reconcile the contradictions M. Proudhon does not even ask whether it is not the basis of those contradictions that must really be overthrown. He is exactly like the political doctrinaire who chooses to regard the king, the chamber of deputies and the chamber of peers as integral parts of social life, as eternal categories. All he is looking for is a new formula by which to establish an equilibrium between these powers whose equilibrium consists precisely in the actually existing movement in which

one power is now the conqueror and now the slave of the other. Thus in the eighteenth century a number of mediocre minds were busy finding the true formula which would bring the social estates, nobility, king, parliament, etc., into equilibrium, and they woke up one morning to find that all this—king, parliament and nobility had disappeared. The true equilibrium in this antagonism was the overthrow of all the social relations which served as a basis for these feudal institutions and for the antagonisms of these feudal institutions.

Because M. Proudhon places eternal ideas, the categories of pure reason, on the one side and human beings and their practical life, which, according to him, is the application of these categories, on the other, one finds with him from the beginning a *dualism* between life and ideas, between soul and body, a dualism which recurs in many forms. You can see now that this antagonism is nothing but the incapacity of M. Proudhon to understand the profane origin and the profane history of the categories which he deifies.

My letter is already too long for me to speak of the absurd case which M. Proudhon puts up against communism. For the moment you will grant me that a man who has not understood the present social system may be expected to understand still less the movement which seeks to overthrow it, and the literary expressions of this revolutionary movement.

The *only point* on which I am in complete agreement with M. Proudhon is his dislike for socialist sentimentalism. I had already, before him, drawn much enmity upon myself by ridiculing this sheep-like, sentimental, utopian socialism. But is not M. Proudhon strangely deluding himself when he sets up his petit bourgeois sentimentality—I am referring to his declamations about family life, conjugal love and all such banalities—in opposition to socialist sentimentality, which in Fourier, for example, goes much deeper than the pretentious platitudes of our worthy Proudhon? He is himself so well aware of the emptiness of his arguments, of his utter incapacity to speak about these things, that he bursts into violent fits of rage, vociferation and righteous wrath, foams at the mouth, curses, denounces, cries shame and murder, beats his breast and boasts before God and man that he is in no way connected with the socialist infamies! He does not criticize socialist sentimentalities, or what he regards as such. Like a holy man, a pope, he excommunicates poor sinners and sings the glories of the

petit bourgeoisie and of the miserable patriarchal amorous illusions of the domestic hearth. And this is certainly no accident. From head to foot M. Proudhon is the philosopher and economist of the petit bourgeoisie. In an advanced society the petit bourgeois is compelled by his very position to become a socialist on the one hand and an economist on the other; that is to say, he is dazed by the magnificence of the upper middle class and has sympathy for the sufferings of the people. He is at once both bourgeois and man of the people. Deep down in his heart he flatters himself that he is impartial and has found the right equilibrium, which claims to be something different from the *juste-milieu*. Such a petit bourgeois deifies *contradiction* because contradiction is the essence of his existence. He is himself simply social contradiction in action. He must justify in theory what he is in practice, and M. Proudhon has the merit of being the scientific interpreter of the French petit bourgeoisie—a genuine merit, because the petit bourgeoisie will form an integral part of all the impending social revolutions.

I wish I could send you my book on political economy[171] with this letter, but it has so far been impossible for me to get this work, and the criticism of the German philosophers and socialists[172] of which I spoke to you in Brussels, printed. You would never believe the difficulties which a publication of this kind comes up against in Germany, on the one hand from the police and on the other, from the publishers who are themselves the interested representatives of all the tendencies I am attacking. And as for our own Party, it is not merely that it is poor, but also that a large sec-

[171] Here Marx refers to his intended work, *A Critique of Politics and Political Economy*. Marx started to study political economy at the end of 1843, and in the spring of 1844 set himself the task of writing press criticisms of bourgeois political economy from the materialist and communist standpoint. Only parts of his manuscripts of that time have survived—the *Economic and Philosophical Manuscripts of 1844*. In order to write *The Holy Family* he temporarily halted his study of political economy, not resuming it until December 1844. Numerous outlines, excerpts and notes that he made in 1845-46 in studying works by British, French and other economists have been preserved. But his plan for the resultant work was never realized. In February 1847 the publisher Leske cancelled the contract that Marx had signed with him on February 1, 1845 for the publication of *A Critique of Politics and Political Economy* in two volumes.

[172] Refers to Marx and Engels, *The German Ideology*.—*Ed.*

tion of the German Communist Party is angry with me for opposing their utopias and declamations.

Yours truly,

Karl Marx

Speech on the Question of Free Trade

Delivered to the Democratic Association of Brussels at its Public Meeting of January 9, 1848 [173]

Gentlemen—The Repeal of the Corn Laws[174] in England is the greatest triumph of Free Trade in the nineteenth century. In every country where manufacturers discuss Free Trade, they have in mind chiefly Free Trade in corn or raw material generally. To burden foreign corn with protective duties is infamous, it is to speculate on the hunger of the people.

Cheap food, high wages, for this alone the English Free Traders[175] have spent millions, and their enthusiasm has already infected their Continental brethren. And, generally speaking, all those who advocate Free Trade do so to ease the conditions of the working class.

But, strange to say, the people for whom cheap food is to be procured at all costs are very ungrateful. Cheap food is as ill reputed in England as is cheap government in France. The people see in these self-sacrificing gentlemen, in Bowring, Bright & Co., their worst enemies and the most shameless hypocrites.

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[173] Marx's "Speech on the Question of Free Trade" was published in French in Brussels in early February, 1848. In the same year it was translated into German and published in Germany by Joseph Weydemeyer, a friend and student of Marx and Engels. In 1885 the speech was republished at Engels' wish as a supplement to the first German edition of *The Poverty of Philosophy*, and since then it has repeatedly been republished with that work. The speech was first published as a pamphlet in English in Boston in 1889, with a preface by Engels which had been published earlier in the journal *Die Neue Zeit* (*The New Times*) under the title of "Protectionism and Free Trade."

[174] See note 161.

[175] The Free Traders were supporters of Free Trade and non-intervention by the state in domestic economy. In England the center of propaganda of the Free Traders was Manchester, where the so-called Manchester school, a trend of economic thought reflecting the interests of the English industrial bourgeoisie, took shape. This trend was led by Richard Cobden and John Bright, two cotton manufacturers who organized the Anti-Corn Law League in 1838. In the 1840s and 1850s the Free Traders constituted a special political grouping which later joined the Liberal Party.

Everyone knows that in England the struggle between Liberals and Democrats takes the name of the struggle between Free Traders and Chartists.[176]

Let us see how the English Free Traders have proved to the people the good intentions that animate them.

This is what they said to the factory hands—

> The duty on corn is a tax upon wages; this tax you pay to the landlords, those medieval aristocrats; if your position is a wretched one, it is so only on account of the high price of the most indispensable articles of food.

The workers in turn asked of the manufacturers—

> How is it that in the course of the last thirty years, while our industry has immensely increased, our wages have fallen far more rapidly, in proportion, than the price of corn has gone up?
>
> The tax which you say we pay the landlords is about three pence a week per worker. And yet the wages of the hand-loom weaver fell, between 1815 and 1843, from 28s. per week to 5s., and the wages of the power-loom weaver, between 1823 and 1843, from 20s. per week to 8s.
>
> And during the whole of the time that portion of the tax which you say we pay the landlord has never exceeded three pence. And, then, in the year 1834, when bread was very cheap and business lively, what did you tell us? You said, "If you are poor, it is only because you have too many children, and your marriages are more productive than your labor!"
>
> These are the very words you spoke to us, and you set, about making new Poor Laws, and building workhouses, those *Bastilles* of the proletariat.[177]

[176] See Note 166.

[177] Under the new Poor Law adopted in 1834, the only poor relief allowed was admission to the workhouses, which were similar to hard-labor prisons and which the

To this the manufacturers replied—

> You are right, worthy laborers: it is not the price of corn alone, but competition of the hands among themselves as well, which determines wages.
>
> But just bear in mind the circumstance that our soil consists of rocks and sandbanks only. You surely do not imagine that corn can be grown in flower-pots! If, instead of wasting our capital and labor upon a thoroughly sterile soil, we were to give up agriculture, and devote ourselves exclusively to industry, all Europe would abandon its factories, and England would form one huge factory town, with the whole of the rest of Europe for its agricultural districts.

While thus haranguing his own workingmen, the manufacturer is interrogated by the small tradesmen, who exclaim—

> If we repeal the Corn Laws, we shall indeed ruin agriculture; but, for all that, we shall not compel other nations to give up their own factories, and buy our goods.
>
> What will the consequences be? I lose my customers in the country, and the home market is destroyed.

The manufacturer turns his back upon the workingmen and replies to the shopkeeper:

> As to that, you leave it to us! Once rid of the duty on corn, we shall import cheaper corn from abroad. Then we shall reduce wages at the very time when they are rising in the countries where we get our corn.
>
> Thus in addition to the advantages which we already enjoy we shall have lower wages, and, with all these advantages, we shall easily force the Continent to buy of us.

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people called "*Bastilles* for the poor." The Poor Laws were designed to provide additional cheap labor power for the industrial bourgeoisie by forcing the impoverished masses to work in factories under harsh conditions.

But now the farmers and agricultural laborers join in the discussion.

> And what, pray, is to become of us?
>
> Are we to help in passing a sentence of death upon agriculture, when we get our living by it? Are we to let the soil be torn from beneath our feet?

For all answer the Anti-Corn Law League[178] contented itself with offering prizes for the three best essays upon the whole some influence of the Repeal of the Corn Laws on English agriculture.

These prizes were carried off by Messrs. Hope, Morse, and Greg, whose books were circulated in the rural districts in thousands of copies.

One of the prize essayists devotes himself to proving that neither the tenant farmer nor the agricultural laborer would lose by the repeal of the Corn Laws, and that the landlord alone would lose. The English tenant farmer, he exclaims, need not fear repeal, because no other country can produce such good corn so cheaply as England.

Thus, he asserts, even if the price of corn fell, it would not hurt you, because this fall would only affect rent, which would go down, while the profit of capital and the wages of labor remain stationary.

The second prize essayist, Mr. Morse, maintains, on the contrary, that the price of corn will rise in consequence of repeal. He is at infinite pains to prove that protective duties have never been able to secure a remunerative price for corn.

In support of his assertion he quotes the fact that, whenever foreign corn has been imported, the price of corn in England has gone up considerably, and that when little corn has been imported the price has fallen extremely. This prize-winner forgets that the importation was not

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[178] See notes 161 and 166 for the Corn Laws and the Anti-Corn Law League The Anti-Corn Law League demanded unrestricted Free Trade and the abolition of the Corn Laws for the purpose of reducing workers' wages and weakening the economic and political position of the landed aristocracy. It tried to make use of the worker masses in its struggle against the landowners. Just then, however, the advanced sections of the English working class developed an independent political movement of the workers—the Chartist movement. The League ceased to exist after the Corn Law Repeal in 1846.

the cause of the high price, but that the high price was the cause of the importation.

In direct contradiction of his colleague he asserts that every rise in the price of corn is profitable to both the tenant farmer and laborer, but does not benefit the landlord.

The third prize essayist, Mr. Greg, who is a large manufacturer and whose work is addressed to the large tenant farmers, could not afford to echo such silly stuff. His language is more scientific.

He admits that the Corn Laws can increase rent only by increasing the price of corn, and that they can raise the price of corn only by inducing the investment of capital upon land of inferior quality, and this is explained quite simply.

In proportion as population increases, it inevitably follows, if foreign corn cannot be imported, that less fruitful soil must be placed under cultivation. This involves more expense and the product of this soil is consequently dearer.

There being a demand for all the corn, it will all be sold. The price for all of it will of necessity be determined by the price of the product of the soil requiring the greatest expenses. The difference between this price and the cost of production upon soil of better quality constitutes the rent.

If, therefore, in consequence of the repeal of the Corn Laws, the price of corn falls, and if, as a matter of course, rent falls along with it, it is because inferior soil will no longer be cultivated. Thus the reduction of rent must inevitably ruin a part of the tenant farmers.

These remarks were necessary in order to make Mr. Greg's language comprehensible.

The small farmers, he says, who cannot support themselves by agriculture must take refuge in manufacture. As to the large tenant farmers, they cannot fail to profit by the arrangement: either the landlord will be obliged to sell them their land very cheap, or leases will be made out for long periods.

This will enable tenant farmers to invest more capital in their farms, to use agricultural machinery on a larger scale, and to save manual labor, which will, moreover, be cheaper, on account of the general fall in wages, the immediate consequence of the repeal of the Corn Laws.

Dr. Bowring conferred upon all these arguments the consecration of religion, by exclaiming at a public meeting, "Jesus Christ is Free Trade, and Free Trade is Jesus Christ."

It will be evident that all this cant was not calculated to make cheap bread tasteful to workingmen.

Besides, how should the workingmen understand the sudden philanthropy of the manufacturers, the very men still busy fighting against the Ten Hours Bill, which was to reduce the working day of the mill hands from twelve hours to ten?[179]

To give you an idea of the philanthropy of these manufacturers I would remind you of the factory regulations in force in all their mills.

Every manufacturer has for his own private use a regular penal code by means of which fines are inflicted for every voluntary or involuntary offense. For instance, the hand pays so much when he has the misfortune to sit down on a chair, or whisper, or speak, or laugh; if he is a few moments late; if any part of a machine breaks, or if he turns out work of an inferior quality, etc. The fines are always greater than the damage really done by the workman. And to give the workingman every opportunity for incurring fines the factory clock is set forward, and he is given bad material to make into good stuff. An overseer unskillful in multiplying infractions of rules is soon discharged.

You see, gentlemen, this private legislation is enacted for creating such infractions, and infractions are manufactured for the purpose of making money. Thus the manufacturer uses every means of reducing the nominal wage, and even profiting by accidents over which the workers have no control.

And these manufacturers are the same philanthropists who have tried to persuade the workers that they were capable of going to immense expense for the sole and express purpose of improving the condition of these same workingmen!

On the one hand they nibble at the workers' wages in the pettiest way, by means of factory legislation, and, on the other, they are prepared to make the greatest sacrifices to raise those wages by means of the Anti-Corn Law League.

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[179] See Note 72.

They build great palaces, at immense expense, in which the League takes up, as it were, its official residence. They send an army of missionaries to all corners of England to preach the gospel of Free Trade; they print and distribute gratis thousands of pamphlets to enlighten the workingman upon his own interest. They spend enormous sums to buy over the press to their side. They organize a vast administrative system for the conduct of the Free Trade movement, and bestow all the wealth of their eloquence upon public meetings. It was at one of these meetings that a workingman cried out—

> If the landlords were to sell our bones, you manufacturers would be the first to buy them, and to put them through the mill and make flour of them.

The English workingmen have appreciated to the fullest extent the significance of the struggle between the lords of the land and of capital. They know very well that the price of bread was to be reduced in order to reduce wages, and that the profit of capital would rise by as much as rent fell.

Ricardo, the apostle of the English Free Traders, the leading economist of our century, entirely agrees with the workers upon this point.

In his celebrated work upon Political Economy he says:

> If instead of growing our own corn… we discover a new market from which we can supply ourselves… at a cheaper price, wages will fall and profits rise. The fall in the price of agricultural produce reduces the wages, not only of the laborer employed in cultivating the soil, but also of all those employed in commerce or manufacture.[180]

And do not believe, gentlemen, that it is a matter of indifference to the workingman whether he receives only four francs on account of corn being cheaper, when he had been receiving five francs before.

Have not his wages always fallen in comparison with profit? And is it not clear that his social position has grown worse as compared with that of the capitalist? Beside which he loses actually.

[180] David Ricardo, *op. cit.*, p. 80.

So long as the price of corn was higher and wages were also higher, a small saving in the consumption of bread sufficed to procure him other enjoyments. But as soon as bread is very cheap, and wages are therefore very low, he can save almost nothing on bread, for the purchase of other articles.

The English workingmen have shown the Free Traders that they are not the dupes of their illusions or of their lies; and if, in spite of this, the workers have made common cause with the manufacturers against the landlords, it is for the purpose of destroying the last remnant of feudalism, that henceforth they may have only one enemy to deal with. The workers have not miscalculated, for the landlords, in order to revenge themselves upon the manufacturers, have made common cause with the workers to carry the Ten Hours Bill, which the latter had been vainly demanding for thirty years, and which was passed immediately after the repeal of the Corn Laws.

When Dr. Bowring, at the Congress of Economists,[181] drew from his pocket a long list to show how many head of cattle, how much ham, bacon, poultry, etc., is imported into England, to be consumed—as he asserted—by the workers, he unfortunately forgot to state that at the same time the workers of Manchester and other factory towns were thrown out of work by the beginning of the crisis.

As a matter of principle in Political Economy, the figures of a single year must never be taken as the basis for formulating general laws. We must always take the average of from six to seven years, a period during which modern industry passes through the successive phases of prosperity, overproduction, stagnation, crisis, thus completing the inevitable cycle.

Doubtless, if the price of all commodities falls—and this is the necessary consequence of Free Trade—I can buy far more for a franc than before. And the workingman's franc is as good as any other man's. Therefore, Free Trade must be advantageous to the workingman. There is only one little difficulty in this, namely that the workman, before he exchanges his franc for other commodities, has first exchanged his labor for capital. If in this exchange he always received the said franc for the same work while the price of all other commodities fell, he would always be the gainer by

[181] This refers to the International Congress of Economists held in Brussels on September 16-18, 1847.

such a bargain. The difficulty does not lie in proving that, the price of all commodities falling, more commodities can be bought for the same sum of money.

Economists always take the price of labor at the moment of its exchange with other commodities, and altogether ignore the moment at which labor accomplishes its own exchange with capital.

When it costs less to set in motion the machinery which produces commodities, then the things necessary for the maintenance of this machine, called workman, will also cost less. If all commodities are cheaper, labor, which is a commodity too, will also fall in price, and we shall see later that this commodity, labor, will fall far lower in proportion than all other commodities. If the workingman still pins his faith to the arguments of the economists, he will find that the franc has dwindled in his pocket, and that he has only five *sous*[182] left.

Thereupon the economists will tell you: We admit that competition among the workers will certainly not be lessened under Free Trade, and will very soon bring wages into harmony with the low price of commodities. But, on the other hand, the low price of commodities will increase consumption, the larger consumption will increase production, which will in turn necessitate a larger demand for labor and this larger demand will be followed by a rise in wages.

The whole line of argument amounts to this: Free Trade increases productive forces. When manufactures keep advancing, when wealth, when the productive forces, when, in a word, productive capital increases the demand for the labor, the price of labor, and consequently the rate of wages, rises also. The most favorable condition for the workingman is the growth of capital. This must be admitted: when capital remains stationary, industry is not merely stationary but declines, and in this case the workman is the first victim. He goes to the wall before the capitalist. And in the case of the growth of capital, under the circumstances, which, as we have said are the best for the workingman, what will be his lot? He will go to the wall just the same. The growth of productive capital implies the accumulation and the concentration of capital. This centralization involves a greater division of labor and a greater use of machinery. The greater division of

[182] A *sou* was an old French coin valued at 1/20 of a franc.—*Ed.*

labor destroys the especial skill of the laborer; and by putting in the place of this skilled work labor which any one can perform it increases competition among the workers.

This competition becomes more fierce as the division of labor enables a single man to do the work of three. Machinery accomplishes the same result on a much larger scale. The accumulation of productive capital forces the industrial capitalist to work with constantly increasing means of production, ruins the small manufacturer, and drives him into the proletariat Then, the rate of interest falling in proportion as capital accumulates, the little *rentiers*, who can no longer live upon their small incomes, will be forced to look out for some business again and ultimately to swell the number of proletarians.

Finally, the more productive capital grows, the more it is compelled to produce for a market whose requirements it does not know—the more production outstrips consumption, the more supply tries to force demand, and consequently crises increase in frequency and in intensity. But every crisis in turn hastens the concentration of capital, adds to the proletariat. Thus, as productive capital grows, competition among the workers grows too, and grows in a far greater proportion. The reward of labor is less for all, and the burden of labor is increased for some at least.

In 1829 there were, in Manchester, 1,088 cotton spinners employed in 36 factories. In 1841 there were but 448, and they tended 53,353 more spindles than the 1,088 spinners did in 1829. If manual labor had increased in the same proportion as productive force, the number of spinners ought to have risen to 1,848; improved machinery had, therefore, deprived 1,100 workers of employment.[183]

We know beforehand the reply of the economists—the people thus thrown out of work will find other kinds of employment. Dr. Bowring did not fail to reproduce this argument at the Congress of Economists. But neither did he fail to refute himself.

In 1835, Dr. Bowring made a speech in the House of Commons upon the 50,000 hand-loom weavers of London who have been starving

[183] A printing error has probably occurred in the French edition of 1848 and in the subsequent editions: either "1,848" should read "1,548," or "1,100" should read "1,400."—*Ed.*

without being able to find that new kind of employment which the Free Traders hold out to them in the distance.

Let us hear the most striking portion of this speech of Mr. Bowring.

> The misery of the hand-loom weavers [he says,] is the inevitable fate of all kinds of labor which are easily acquired, and which may, at any moment, be replaced by less costly means. As in these cases competition among the work-people is very great, the slightest falling-off in demand brings on a crisis. The hand-loom weavers are, in a certain sense, placed on the borders of human existence. One step further, and that existence becomes impossible. The slightest shock is sufficient to throw them onto the road to ruin. By more and more superseding manual labor, the progress of mechanical science must bring on, during the period of transition, a deal of temporary suffering. National well-being cannot be bought except at the price of some individual evils. The advance of industry is achieved at the expense of those who lag behind, and of all discoveries that of the power-loom weighs most heavily upon the hand-loom weavers. In a great many articles formerly made by hand, the weaver has been placed *hors de combat*, but he is sure to be beaten in a good many more stuffs that are now made by hand.

Further on he says—

> I hold in my hand a correspondence of the governor-general with the East India Company. This correspondence is concerning the weavers of the Dacca district. The governor says in his letter—A few years ago the East India Company received from six to eight million pieces of calico woven upon the looms of the country. The demand fell off gradually and was reduced to about a million pieces.
>
> At this moment it has almost entirely ceased. Moreover, in 1800 North America received from India nearly 800,000 pieces of cotton goods. In 1830 it did not take even 4,000.

> Finally, in 1800 a million pieces were shipped for Portugal; in 1830 Portugal did not receive about 20,000.
>
> The reports on the distress of the Indian weavers are terrible. And what is the origin of that distress?
>
> The presence on the market of English manufactures, the production of the same article by means of the power-loom. A great number of the weavers died of starvation; the remainder has gone over to the other employment, and chiefly to held labor. Not to be able to change employment amounted to a sentence of death. And at this moment the Dacca district is crammed with English yarns and calicoes. The Dacca muslin, renowned all over the world for its beauty and firm texture, has also been eclipsed by the competition of English machinery. In the whole history of commerce, it would, perhaps, be difficult to find suffering equal to what these whole classes in India had to submit to.

Mr. Bowring's speech is the more remarkable because the facts quoted by him are correct, and the phrases with which he seeks to palliate them are characterized by the hypocrisy common to all Free Trade discourses. He represents the workers as means of production which must be superseded by less expensive means of production, pretends to see in the labor of which he speaks a wholly exceptional kind of labor, and in the machine which has crushed out the weavers an equally exceptional kind of machine. He forgets that there is no kind of manual labor which may not any day share the fate of the hand-loom weavers.

> The constant aim and tendency of every improvement of mechanism is indeed to do entirely without the labor of men, or to reduce its price, by superseding the labor of the adult males by that of women and children, or the work of the skilled by that of the unskilled workman. In most of the throttle mills, spinning is now entirely done by girls of sixteen years and less. The introduction of the self-acting mule[184]

[184] See note 159.—*Ed.*

> has caused the discharge of most of the (adult male) spinners, while the children and young persons have been kept on.[185]

The above words of the most enthusiastic of Free Traders, Dr. Ure, are calculated to complete the confessions of Dr. Bowring. Mr. Bowring speaks of certain individual evils, and, at the same time, says that these individual evils destroy whole classes; he speaks of the temporary sufferings during a transition period, and does not deny that these temporary evils have implied for the majority the transition from life to death, and for the rest a transition from a better to a worse condition. When he asserts, farther on, that the sufferings of these workers are inseparable from the progress of industry, and are necessary to the prosperity of the nation, he simply says that the prosperity of the bourgeois class presupposes as necessary the suffering of the laboring class.

All the comfort which Mr. Bowring offers the workers who perish, and, indeed, the whole doctrine of compensation which the Free Traders propound, amounts to this—

You thousands of workers who are perishing, do not despair! You can die with an easy conscience. Your class will not perish. It will always be numerous enough for the capitalist class to decimate it without fear of annihilating it. Besides, how could capital be usefully applied if it did not take care to keep up its exploitable material, i.e., the workingmen, to be exploited over and again?

But, then, why propound as a problem still to be solved the question: What influence will the adoption of Free Trade have upon the condition of the working class? All the laws formulated by the political economists from Quesnay to Ricardo, have been based upon the hypothesis that the trammels which still interfere with commercial freedom have disappeared. These laws are confirmed in proportion as Free Trade is adopted. The first of these laws is that competition reduces the price of every commodity to the minimum cost of production. Thus the minimum of wages is the natural price of labor. And what is the minimum of wages? Just so much as is required for production of the articles absolutely necessary for the maintenance of the worker, for putting him in a position to sustain himself, however badly, and to propagate his race, however slightly.

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[185] Andrew Ure, *op. cit.*, p. 23.

But do not imagine that the worker receives *only* this minimum wage, and still less that he *always* receives it.

No, according to this law, the working class will sometimes be more fortunate, will sometimes receive something above the minimum, but this surplus will merely make up for the deficit which they will have received below the minimum in times of industrial stagnation. That is to say that within a given time which recurs periodically, in other words, in the circle which industry describes while passing through the successive phases of prosperity, overproduction, stagnation, and crisis, when reckoning all that the working class has had above and below mere necessaries, we shall see that, after all, they have received neither more nor less than the minimum; i.e., the working class will have maintained itself as a class after enduring any amount of misery and misfortune, and after leaving many corpses upon the industrial battlefield. But what of that? The class will still exist; nay, more, it will have increased.

But this is not all. The progress of industry creates less and less expensive means of subsistence. Thus spirits have taken the place of beer, cotton that of wool and linen, and potatoes that of bread.

Thus, as means are constantly being found for the maintenance of labor on cheaper and more wretched food, the minimum of wages is constantly sinking. If these wages began by letting the man work to live, they end by forcing him to live the life of a machine. His existence has no other value than that of a simple productive force, and the capitalist treats him accordingly.

This law of the commodity labor, of the minimum of wages will be confirmed in proportion as the supposition of the economists, Free Trade, becomes an actual fact. Thus, of two things one: either we must reject all political economy based upon the assumption of Free Trade, or we must admit that under this same Free Trade the whole severity of the economic laws will fall upon the workers.

To sum up, what is Free Trade under the present conditions of society? Freedom of Capital. When you have torn down the few national barriers which still restrict the advance of capital, you will merely have given it complete freedom of action. So long as you let the relation of wages-labor to capital exist, no matter how favorable the conditions under which you accomplish the exchange of commodities, there will always be a class

which exploits and a class which is exploited. It is really difficult to understand the presumption of the Free Traders who imagine that the more advantageous application of capital will abolish the antagonism between industrial capitalists and wage-workers. On the contrary. The only result will be that the antagonism of these classes will stand out more clearly.

Let us assume for a moment that there are no more Corn Laws, no more customs, no more town dues; that in a word all the accidental circumstances which today the workingman may look upon as a cause of his miserable condition have vanished, and we shall have removed so many curtains that hide from his eyes his true enemy.

He will see that capital released from all trammels will make him no less a slave than capital trammeled by import duties.

Gentlemen! Do not be deluded by the abstract word Freedom! Whose freedom? Not the freedom of one individual in relation to another, but freedom of Capital to crush the worker.

Why should you desire farther to sanction unlimited competition with this idea of freedom, when the idea of freedom itself is only the product of a state of affairs based upon Free Competition?

We have shown what sort of fraternity Free Trade begets between the different classes of one and the same nation. The fraternity which Free Trade would establish between the nations of the earth would not be more real. To call cosmopolitan exploitation universal brotherhood is an idea that could only be engendered in the brain of the bourgeoisie. Every one of the destructive phenomena to which unlimited competition gives rise within any one nation is reproduced in more gigantic proportions in the market of the world. We need not pause any longer upon Free Trade sophisms on this subject, which are worth just as much as the arguments of our prize essayists Messrs. Hope, Morse, and Greg.

For instance, we are told that Free Trade would create an international division of labor, and thereby give to each country those branches of production most in harmony with its natural advantages.

You believe perhaps, gentlemen, that the production of coffee and sugar is the natural destiny of the West Indies.

Two centuries ago, nature, which does not trouble itself about commerce, had planted neither sugar-cane nor coffee trees there.

And it may be that in less than half a century you will find there neither coffee nor sugar, for the East Indies, by means of cheaper production, have already successfully broken down this so-called natural destiny of the West Indies. And the West Indies, with their natural wealth, are as heavy a burden for England as the weavers of Dacca, who also were destined from the beginning of time to weave by hand.

One other circumstance must not be forgotten, namely that, just as everything has become a monopoly, there are also nowadays some branches of industry which prevail over all others, and secure to the nations which especially foster them the command of the market of the world. Thus in the commerce of the world cotton alone has much greater commercial importance than all the other raw materials used in the manufacture of clothing. It is truly ridiculous for the Free Traders to refer to the few specialties in each branch of industry, throwing them into the balance against the product used in everyday consumption, and produced most cheaply in those countries in which manufacture is most highly developed.

If the Free Traders cannot understand how one nation can grow rich at the expense of another, we need not wonder, since these same gentlemen also refuse to understand how in the same country one class can enrich itself at the expense of another.

Do not imagine, gentlemen, that in criticizing freedom of commerce we have the least intention of defending Protection.

One may be opposed to constitutionalism without being in favor of the old regime.

Moreover, the Protective system is nothing but a means of establishing manufacture upon a large scale in any given country, that is to say, of making it dependent upon the market of the world; and from the moment that dependence upon the market of the world is established, there is more or less dependence upon Free Trade too. Besides this, the Protective system helps to develop free competition within a nation. Hence we see that in countries where the bourgeoisie is beginning to make itself felt as a class, in Germany for example, it makes great efforts to obtain Protective duties. They serve the bourgeoisie as weapons against feudalism and absolute government, as a means for the concentration of its own powers for the realization of Free Trade within the country.

But, generally speaking, the Protective system in these days is conservative, while the Free Trade system works destructively. It breaks up old nationalities and carries the antagonism between the proletariat and the bourgeoisie to the uttermost point. In a word, the Free Trade system hastens the Social Revolution. In this revolutionary sense alone, gentlemen, I am in favor of Free Trade.

A Contribution to the Critique of Political Economy (Excerpt)

Berlin, 1859

John Gray was the first to set forth the theory that labor time is the direct measure of money in a systematic way.[186] He proposes that a national central bank should ascertain through its branches the labor time expended in the production of various commodities. In exchange for the commodity, the producer would receive an official certificate of its value, i.e., a receipt for as much labor time as his commodity contains,[187] and this bank-note of one labor week, one labor day, one labor hour, etc., would serve at the same time as an order to the bank to hand over an equivalent in any of the other commodities stored in its warehouses.[188] This is the basic principle, which is scrupulously worked out in detail and modeled throughout on existing English institutions. Gray says that under this system

> To sell for money may be rendered, at all times, precisely as easy as it now is to buy with money;… production would become the uniform and never-failing cause of demand.[189]

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[186] John Gray, *The Social System. A Treatise on the Principle of Exchange*, William Tait, Edinburgh, 1831. Cf. the same author's *Lectures on the Nature and Use of Money*, Adam & Charles Black, Edinburgh, 1848. After the February Revolution, Gray sent a memorandum to the French Provisional Government in which he explains that France did not need an "organization of labor" but an "organization of exchange," the plan for which was fully worked out in the Monetary System he had invented. The worthy John had no inkling that sixteen years after the publication of the *Social System*, the ingenious Proudhon would be taking out a patent for the same invention.

[187] John Gray, *The Social System. A Treatise on the Principle of Exchange*, *op. cit.*, p. 63. ("Money should be merely a receipt, an evidence that the holder of it has either contributed a certain value to the national stock of wealth, or that he has acquired a right to the said value from someone who has contributed to it.")

[188] Ibid., pp. 67-68. ("An estimated value being previously put upon produce, let it be lodged in a bank, and drawn out again whenever it is required; merely stipulating, by common consent, that he who lodges any kind of property in the National Bank, may take out of it an equal value of whatever it may contain, instead of being obliged to draw out the self-same thing that he put in.")

[189] Ibid., p. 16.

The precious metals would lose their "privileged" position in comparison with other commodities and

> Take their proper place in the market beside butter and eggs, and cloth and calico, and then the value of the precious metals will concern us just as little… as the value of the diamond.[190]

> Shall we retain our fictitious standard of value, gold, and thus keep the productive resources of the country in bondage? or, shall we resort to the natural standard of value, labor, and thereby set our productive resources free?[191]

Since labor time is the intrinsic measure of value, why use another extraneous standard as well? Why is exchange value transformed into price? Why is the value of all commodities computed in terms of an exclusive commodity, which thus becomes the adequate expression of exchange value, i.e., money? This was the problem which Gray had to solve. But instead of solving it, he assumed that commodities could be directly compared with one another as products of social labor. But they are only comparable as the things they are. Commodities are the direct products of isolated independent individual kinds of labor, and through their alienation in the course of individual exchange they must prove that they are general social labor, in other words, on the basis of commodity production, labor becomes social labor only as a result of the universal alienation of individual kinds of labor. But as Gray presupposes that the labor time contained in commodities is *immediately social* labor time, he presupposes that it is communal labor time or labor time of directly associated individuals. In that case, it would indeed be impossible for a specific commodity, such as gold or silver, to confront other commodities as the incarnation of universal labor and exchange value would not be turned into price; but neither would use value be turned into exchange value and the product into a commodity, and thus the very basis of bourgeois production would be abolished. But this is by no means what Gray had in mind—*goods are to be produced as commodities but not exchanged as commodities*. Gray entrusts

[190] John Gray, *Lectures on the Nature and Use of Money*, *op. cit.*, p. 182.

[191] Ibid., p. 169.

the realization of this pious wish to a national bank. On the one hand, society in the shape of the bank makes the individuals independent of the conditions of private exchange, and, on the other hand, it causes them to continue to produce on the basis of private exchange. Although Gray merely wants "to reform" the money evolved by commodity exchange, he is compelled by the intrinsic logic of the subject matter to repudiate one condition of bourgeois production after another. Thus he turns capital into national capital,[192] and landed property into national property[193] and if his bank is examined carefully it will be seen that it not only receives commodities with one hand and issues certificates for labor supplied with the other, but that it regulates production itself. In his last work, *Lectures on Money*, in which Gray seeks timidly to present his labor money as a purely bourgeois reform, he gets tangled up in even more flagrant absurdities.

Every commodity is immediately money; this is Gray's theory which he derives from his incomplete and hence incorrect analysis of commodities. The "organic" project of "labor money" and "national bank" and "warehouses" is merely a fantasy in which a dogma is made to appear as a law of universal validity. The dogma that a commodity is immediately money or that the particular labor of a private individual contained in it is immediately social labor, does not of course become true because a bank believes in it and conducts its operations in accordance with this dogma. On the contrary, bankruptcy would in such a case fulfill the function of practical criticism. The fact that labor money is a pseudo-economic term, which denotes the pious wish to get rid of money, and together with money to get rid of exchange value, and with exchange value to get rid of commodities, and with commodities to get rid of the bourgeois mode of production—this fact, which remains concealed in Gray's work and of which Gray himself was not aware, has been bluntly expressed by several British socialists, some of whom wrote earlier than Gray and others later.[194] But it was left to M. Proudhon and his school to declare seriously that the degradation of money and the exaltation of commodities was the essence

[192] John Gray, *T The Social System. A Treatise on the Principle of Exchange*, p. 171. ("The business of every nation ought to be conducted on a national capital.")

[193] Ibid., p. 298. ("The land to be transformed into national property.")

[194] See, e.g., W. Thompson, *An Inquiry into the Distribution of Wealth, etc.*, London, 1824; Bray, *labor's Wrongs and labor's Remedy*, Leeds, 1839.

of socialism and thereby to reduce socialism to an elementary misunderstanding of the inevitable correlation existing between commodities and money.[195]

[195] Alfred Darimon, *De la réforme des banques* [*The Reform of Banks*], Paris, 1856, can be regarded as a compendium of this melodramatic monetary theory.

On Proudhon (to J. B. Schweitzer)[196]

London, January 24, 1865

Dear Sir,

Yesterday I received a letter in which you demand from me a detailed judgment of Proudhon. Lack of time prevents me from fulfilling your desire. Added to which I have *none* of his works to hand. However, in order to assure you of my good will I am hastily jotting down a brief sketch. You can complete it, add to it or cut it—in short do anything you like with it.[197]

Proudhon's earliest efforts I no longer remember. His schoolwork about the *Universal Language* [198] shows how unceremoniously he tackled problems for the solution of which he still lacked the first elements of knowledge.

His first work *Qu'est-ce que la propriété?*[199] is undoubtedly his best. It is epoch-making, if not because of the novelty of its content, at least

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[196] "On Proudhon" was written by Marx at the request of J. B. Schweitzer, editor of the newspaper *Sozialdemokrat*, in connection with Proudhon's death. His criticism of Proudhon was also directed against Ferdinand Lassalle. The article was published in the *Sozialdemokrat*, Nos. 16, and 18, on February 1st, 3rd and 5th.

The *Sozialdemokrat* was the organ of the Lassallean General Association of German Workers. It was published in Berlin from December, 1864 to 1871 and edited by Schweitzer in 1864-67.

In November 1864, Marx and Engels had received a program of the *Sozialdemokrat* mailed by Schweitzer which contained no Lassallean slogans. Since there was no other organ through which they could influence the workers' movement in Germany, they agreed to contribute to it. Wilhelm Liebknecht was unofficially an editor of the paper.

On the relations of Marx and Engels to the editorial board of the *Sozialdemokrat*, see Marx's statement on the reasons not to contribute to the paper any longer. The statement was carried in the *Berliner Reform* on March 15, 1865.

[197] We found it better to print the letter without any changes. [Note by the Editorial Board of the "Sozialdemokrat."]

[198] This refers to Proudhon's "Essai de Grammaire générale" ("Essay on General Grammar"), which appears in Bergier's *Les éléments primitifs des langues* (*Fundamentals of Languages*), Besançon, 1837.

[199] Proudhon, *Qu'est-ce que la propriété? Ou recherches sur le principe du droit et du gouvernement* (*What Is Property? Or Investigations Into the Principles of Law and Gov-*

because of the new and audacious way of expressing old ideas. Of course "property" had been not only criticized in various ways but also "*abolished*" in a utopian manner by the French socialists and communists whose works he knew. In this book Proudhon stands in approximately the same relation to Saint-Simon and Fourier as Feuerbach stands to Hegel. Compared with Hegel, Feuerbach is certainly poor. Nevertheless he was epoch-making *after* Hegel because he laid *stress* on certain points which were disagreeable to the Christian consciousness but important for the progress of criticism, points which Hegel had left in mystic semi-obscurity.

It is Proudhon's still strong muscular style, if I may be allowed the expression, that prevails in this book. And its style is in my opinion its chief merit. It is evident that even where he is only reproducing old stuff, Proudhon discovers things in an independent way and, that what he is saying is new to himself and is treated as new. The provocative defiance, which lays hands on the economic "holy of holies," the brilliant paradoxology which teased the ordinary bourgeois mind, the withering criticism, the bitter irony, and, revealed here and there behind these, a deep and genuine feeling of indignation at the infamy of the existing order, a revolutionary earnestness—all these electrified the readers of *Qu'est-ce que la propriété?* and provided a strong stimulus on its first appearance. In a strictly scientific history of political economy the book would hardly be worth mentioning. But sensational works of this kind play their part in the sciences just as much as in the history of the novel. Take, for instance, *Malthus'* book on *Population*.[200] Its first edition was nothing but a "*sensational pamphlet*" and *plagiarism* from beginning to end into the bargain. And yet what a stimulus was produced by this *lampoon on the human race!*

If I had Proudhon's book before me I could easily give a few examples to illustrate his *early style*. In the passages which he himself regarded as the most important he imitates Kant's treatment of the *antinomies*—Kant was at that time the only German philosopher whose works he had read, in translations—and he leaves one with a strong impression that to him, as to

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ernment), Paris, 1840.

[200] T. R. Malthus, *An Essay on the Principle of Population As It Affects the Future Improvement of Society, With Remarks on the Speculations of Mr. Godwin, M. Condorcet, and Other Writers*, London, 1798.

Kant, the resolution of the antinomies is something "*beyond*" the human understanding, i.e., something that remains obscure to him.

But in spite of all his apparent iconoclasm one already finds in *Qu'est-ce que la propriété?* the contradiction that Proudhon is criticizing society, on the one hand, from the standpoint and with the eyes of a French small peasant (later petit bourgeois) and, on the other, that he measures it with the standards he inherited from the socialists.

The very title of the book indicates its shortcomings. The question is so badly formulated that it cannot be answered correctly. *Ancient* "*property relations*" were superseded by *feudal* property relations and these by "*bourgeois*" property relations. Thus history itself had expressed its criticism upon past *property relations*. What Proudhon was actually dealing with was *modern bourgeois property* as it exists today. The question of what this is could have only been answered by a critical analysis of "political economy," embracing the totality of these *property relations*, considering not their *legal* aspect as relations of volition but their real form, that is, as *relations of production*. But as Proudhon entangled the whole of these economic relations in the general legal concept of "*property*," he could not get beyond the answer which, in a similar work published before 1789,[201] *Brissot* had already given in the same words: "Property is theft."

The upshot is at best that the bourgeois legal conceptions of "*theft*" apply equally well to the "*honest*" gains of the bourgeois himself. On the other hand, since "*theft*" as a forcible violation of property *presupposes the existence of property*, Proudhon entangled himself in all sorts of fantasies, obscure even to himself, about *true bourgeois property*.

During my stay in Paris in 1844 I came into personal contact with Proudhon. I mention this here because to a certain extent I am also to blame for his "*sophistication*," as the English call the adulteration of commercial goods. In the course of lengthy debates often lasting all night, I infected him very much to his detriment with Hegelianism, which, owing to his lack of German, he could not study properly. After my expulsion

[201] This refers to Jacques-Pierre Brissot de Warville's work, "Recherches philosophiques. Sur le droit de propriété et sur le vol, considérés dans la nature et dans la société" ("Philosophical Studies. On Property Right and Theft in Nature and in Society"), which appears in *Bibliothèque philosophique du législateur*, *du politique*, *du jurisconsulte* (*Philosophical Library for the Legislator*, *the Politician and the Jurist*), Vol. VI, Berlin, Paris and Lyon, 1782.

from Paris Mr. *Karl Grün* continued what I had begun. As a teacher of German philosophy he also had the advantage over me that he himself understood nothing about it.

Shortly before the appearance of Proudhon's second important work, the *Philosophie de la misère*, *etc.*, he himself announced this to me in a very detailed letter in which he said, among other things: "I await your severe criticism." This criticism, however, when it was made (in my *Misère de la philosophie*, *etc.*, Paris, 1847), was of a kind which ended our friendship forever.

From what I have already said you can see that the real answer to the question *What Is Property?* was given by Proudhon only in his *Philosophie de la misère ou Système des contradictions économiques*. In fact it was only after the publication of his *Qu'est-ce que la propriété?* that he had begun his economic studies; he had discovered that the question he had raised could not be answered by *invective*, but only by an *analysis* of modern "*political economy*." At the same time he attempted to present the *system* of economic categories dialectically. In place of *Kant*'s insoluble "*antinomies*," *the Hegelian* "*contradiction*" was to be introduced as the means of development.

For an estimate of his book, which is in two fat volumes, I must refer you to the refutation I wrote. There I have shown, among other things, how little he has penetrated into the secret of scientific dialectics and that, on the contrary, he shares the illusions of speculative philosophy for he does not regard *economic categories as the theoretical expression of historical relations of production*, *corresponding to a particular stage of development in material production*, but arbitrarily transforms them into pre-existing *eternal ideas*, and that in this roundabout way he arrives once more at the standpoint of bourgeois economy.[202]

I show furthermore how extremely deficient and sometimes even schoolboyish is his knowledge of "political economy which he undertook to criticize, and that he and the utopians are hunting for a so-called "*science*" by means of which they want to devise *a priori* a formula for the

[202] "When the economists say that present-day relations—the relations of bourgeois production—are *natural*, they imply that these are the relations in which wealth is created and productive forces developed in conformity with the laws of nature. These relations therefore are themselves *natural laws* independent of the influence of time. They are *eternal laws* which must always govern society. Thus there has been history, but there is no longer any." (See p. 111 of this edition. Italics are ours.—*Ed.*)

"solution of the social question," instead of deriving their science from a critical knowledge of the historical movement, a movement which itself produces the *material conditions of emancipation*. My refutation shows in particular that Proudhon's knowledge of *exchange value*, the basis of the whole theory, remains confused, wrong and superficial, and that he even mistakes the utopian interpretation of *Ricardo* 's theory of value for the basis of a new science. With regard to his general point of view I have summarized my conclusions thus:

> Every economic relation has a good and a bad side; it is the one point on which M. Proudhon does not give himself the lie. He sees the good side expounded by the economists; the bad side he sees denounced by the socialists. He borrows from the economists the necessity of eternal relations; he borrows from the socialists the illusion of seeing in poverty nothing but poverty (instead of seeing in it the revolutionary, destructive aspect which will overthrow the old society[203]). He is in agreement with both in wanting to fall back upon the authority of science. Science for him reduces itself to the slender proportions of a scientific formula; he is the man in search of formulas. Thus it is that M. Proudhon flatters himself on having given a criticism of both political economy and communism: he is beneath them both. Beneath the economists, since, as a philosopher who has at his elbow a magic formula, he thought he could dispense with going into purely economic details; beneath the socialists, because he has neither courage enough nor insight enough to rise, be it even speculatively, above the bourgeois horizon.
>
> He wants to soar as the man of science above the bourgeois and the proletarians; he is merely the petit bourgeois, continually tossed back and forth between capital and labor, political economy and communism.[204]

[203] The words in parentheses were added by Marx in the present article.—*Ed.*
[204] See p. 115 of this edition.

Severe though the above judgment may sound I must even now endorse every word of it. At the same time, however, one has to bear in mind that when I declared his book to be the code of socialism of the petit bourgeois and proved this theoretically, Proudhon was still being decried as an ultra-arch-revolutionary both by political economists and by socialists. That is why later on I never joined in the outcry about his "*treachery*" to the revolution. It was not his fault that, originally misunderstood by others as well as by himself, he failed to fulfill unjustified hopes.

In the *Philosophie de la misère* all the defects of Proudhon's method of presentation stand out very unfavorably in comparison with *Qu'est-ce que la propriété?* The style is often what the French call *ampoulé*.[205] High-sounding speculative jargon, supposed to be German-philosophical, appears regularly on the scene when his Gallic astuteness fails him. A noisy, self-glorifying, boastful tone and especially the twaddle about "*science*" and sham display of it, which are always so unedifying, are continually jarring on one's ears. Instead of the genuine warmth which permeates his first work, he here systematically works himself up into a sudden flush of rhetoric in certain passages. There is in addition the clumsy repugnant show of erudition of the self-taught, whose natural pride in his original reasoning has already been broken and who now, as a parvenu of science, feels it necessary to give himself airs with what he neither is nor has. Then the mentality of the petit bourgeois who for instance makes an indecently brutal attack, which is neither shrewd nor profound nor even correct, on a man like *Cabet*—worthy of respect for his practical attitude towards the French proletariat[206] and on the other hand pays compliments to a man like *Dunoyer* (a "State Councilor," it is true) although the whole significance of this Dunoyer lay in the comic zeal with which, throughout three

[205] Bombastic.—*Ed.*

[206] This refers to the role played by Étienne Cabet, an outstanding exponent of peaceful utopian communism, in the political movement of the French proletariat during the 1830s and 1840s. In his papers *Le Populaire* (*The People*) and *Le Populaire de 1841* (*The People of 1841*), Cabet not only advocated his utopian schemes but also criticized the July monarchy and helped to disseminate democratic ideas. His books, articles and leaflets too are severely critical of capitalism. Thus Cabet's work, despite his utopian views, greatly contributed to the political education of the French proletariat.

fat, unbearably boring volumes,[207] he preached a rigorism characterized by Helvetius as follows: "*It is demanded that the unfortunate should be perfect*."

The February Revolution certainly came at a very inconvenient moment for Proudhon, who had irrefutably proved only a few weeks before that "*the era of revolutions*" was past forever. His speech in the National Assembly, however little insight it showed into existing conditions, was worthy of every praise.[208] *After* the June insurrection it was an act of great courage. In addition it had the fortunate consequence that by his reply (which was then issued as a special booklet) in which he opposed Proudhon's proposals,[209] Mr. *Thiers* proved to the whole of Europe what infantile catechism served this intellectual pillar of the French bourgeoisie as a pedestal. Compared with Mr. *Thiers*, *Proudhon*'s stature indeed seemed that of an antediluvian colossus.

Proudhon's discovery of "*crédit gratuit*"[210] and the "*banque du peuple*,"[211] based upon it, were his last economic "deeds." My book *Zur Kritik der politischen Ökonomie*, Heft I [*A Contribution to the Critique of Political Economy*, Part I], Berlin, 1859 (pp. 59-64), contains the proof that the theoretical basis of his idea arises from a misunderstanding of the basic elements of bourgeois "political economy," namely of the relation between *commodities* and *money*; while the practical superstructure is simply a

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[207] Ch. Dunoyer, *De la liberté du travail, ou Simple exposé des conditions dans lesquelles les forces humaines s'exercent avec le plus de puissance* (*On the Freedom of labor, or a Simple Explanation of the Conditions Under Which Human Forces Are Exercised with the Greatest Power*), Vols. I-III, Paris, 1845.

[208] This refers to Proudhon's speech at a session of the French National Assembly on July 31, 1848, the text of which appears in *Compte rendu des séances de l'Assemblée Nationale* (*Review of the Sessions of the National Assembly*), Paris, 1849, Vol. II, pp. 770-782. In his speech Proudhon put forward a series of proposals in the spirit of petit bourgeois utopian doctrines, such as the abolition of loan interest, and at the same time described the repressive measures against the participants in the proletarian uprising in Paris on June 23-26, 1848, as a manifestation of violence and despotism.

[209] This refers to Thiers' speech on July 26, 1848, against the proposals submitted by Proudhon to the Finance Commission of the French National Assembly. Thiers' speech appears in the *Compte rendu des séances de l'Assemblée Nationale*, Paris, 1849, Vol. II, pp. 666-671.

[210] Free credit.—*Ed.*

[211] People's bank.—*Ed.*

reproduction of much older and far better developed schemes. That under certain economic and political conditions the credit system. can be used to accelerate the emancipation of the working class, just as, for instance, at the beginning of the eighteenth and again at the beginning of the nineteenth century in England, it facilitated the transfer of wealth from one class to another, is quite unquestionable and self-evident. But to regard *interest-bearing capital* as the *main form of capital* and to try to make a particular form of the credit system, comprising the alleged abolition of interest, the basis for a transformation of society is an out-and-out *petit bourgeois* fantasy. This fantasy, elaborated *con amore*, can therefore actually already be found among the *economic spokesmen of the English petit bourgeoisie in the seventeenth century*. Proudhon's polemic with Bastiat (1850) about interest-bearing capital[212] is on a far lower level than the *Philosophie de la misère*. He succeeds in getting himself beaten even by Bastiat and breaks into burlesque bluster when his opponent drives his blows home.

A few years ago Proudhon wrote a prize essay on *Taxation*,[213] the competition was sponsored, I believe, by the government of Lausanne. Here the last flicker of genius is extinguished. Nothing remains but the petit bourgeois pure and simple.

So far as Proudhon's political and philosophical writings are concerned they all show the same contradictory, dual character as his economic works. Moreover their value is purely local, confined to France. Nevertheless his attacks on religion, the church, etc., were of great merit locally at a time when the French socialists thought it desirable to show by their religiosity how superior they were to the bourgeois Voltairianism[214] of the eighteenth century and the German godlessness of the nineteenth. Just

[212] See *Gratuité du crédit. Discussion entre M. Fr. Bastiat et M. Proudhon* (*Credit Free of Interest. A Discussion Between M. Bastiat and M. Proudhon*), Paris, 1858.

[213] This refers to Pierre-Joseph Proudhon's *Théorie de l'impôt, question mise au concours par le conseil d'État du canton de Vaud en 1860* (*The Theory of Taxation, a Question Raised by the Council of State of the Canton of Vaud at the Competition in 1860*), Brussels and Paris, 1861.

[214] As a deist, Voltaire exerted a tremendous influence on his contemporaries by his severe criticism of clerical obscurantism, Catholicism and absolutism. Thus Voltairianism refers in particular to the progressive and anti-religious socio-political views towards the end of the 18th century.

as Peter the Great defeated Russian barbarism by barbarity, Proudhon did his best to defeat French phrase-mongering by phrases.

His work on the *Coup d'état*,[215] in which he flirts with Louis Bonaparte and, in fact, strives to make him palatable to the French workers, and his last work, written against *Poland*,[216] in which for the greater glory of the Czar he expresses moronic cynicism, must be described as works not merely bad but base, a baseness, however, which corresponds to the petit bourgeois point of view.

Proudhon has often been compared to *Rousseau*. Nothing could be more erroneous. He is more like *Nicolas Linguet*, whose *Théorie des lois civiles* [*Theory of Civil Law*],[217] by the way, is a very brilliant book. Proudhon had a natural inclination for dialectics. But as he never grasped really scientific dialectics he never got further than sophistry. This is in fact connected with his petit bourgeois point of view. Like the historian *Raumer*, the petit bourgeois is made up of on-the-one-hand and on-the-other hand. This applies to his economic interests and *therefore* to his politics and to his religious, scientific and artistic views. And likewise to his morals, and to everything else. He is a living contradiction. If, like Proudhon, he is in addition an ingenious man, he will soon learn to play with his own contradictions and develop them according to circumstances into striking, ostentatious, now scandalous now brilliant paradoxes. Charlatanism in science and accommodation in politics are inseparable from such a point of view. There remains only one governing motive, the *vanity* of the subject, and the only question for him, as for all vain people, is the success of the moment, the *éclat* of the day. Thus the simple moral sense, which always

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[215] Pierre-Joseph Proudhon, *La Révolution sociale démontrée par le coup d'État du 2 Décembre* (*The Social Revolution in the Light of the Coup d'État of December 2*), Paris, 1852.

[216] Pierre-Joseph Proudhon, *Si les traités de 1815 ont cessé d'exister? Actes du futur congrès* (*Have the Treaties of 1815 Ceased to Exist? Acts of a Future Congress*), Paris, 1863. In this work, the author came out against the revision of the 1815 Vienna Congress decisions on Poland and against support by European democracy of the Polish national liberation movement, thereby justifying the policy of oppression pursued by Russian Czarism.

[217] See *Théorie des lois civiles, ou Principes fondamentaux de la société* (*Theory of Civil Law, or Fundamental Principles of Society*), London, 67, Vols. I-II. Published anonymously.

kept a Rousseau, for instance, from even the semblance of compromise with the powers that be, is bound to disappear.

Posterity will perhaps sum up the latest phase of French development by saying that Louis Bonaparte was its Napoleon and Proudhon its Rousseau-Voltaire.

You yourself have now to accept responsibility for having imposed upon me the role of a judge of the dead so soon after this man's death.

Yours very respectfully,

Karl Marx

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